



**DRB-HICOM**

**1Q2025**

**Financial Results**

**Quarter Ended 31 March 2025**

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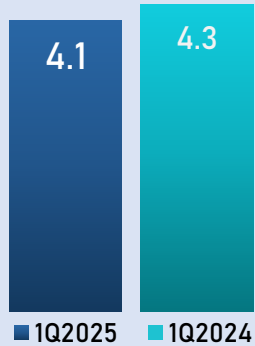
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— Group Key Highlights

# Key Highlights 1Q2025 Financial Results

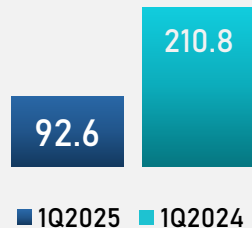
## Steering Through Market Challenges

### Revenue RM billion



- > The Group recorded revenue of RM4.1 billion compared to RM4.3 billion in the corresponding quarter
- > Lower revenue in 1Q2025 primarily due to lower contribution from Automotive, Properties and Aerospace & Defence sectors
- > However, higher revenue in Banking and Services sectors mitigated the overall decline

### Profit Before Taxation RM million



- > The Group recorded PBT of RM92.6 million compared to RM210.8 million in the corresponding quarter
- > Weaker contributions mainly from Automotive, Postal and Properties sectors, attributed to weaker vehicle sales and rising operating costs
- > Further decline from Banking sector, primarily due to impairment losses on investments and higher credit loss allowances on customer financing

### Key Contributors to the Topline



**Automotive**  
RM2,860.6m  
1Q2024: RM3,047.8m



**Banking**  
RM533.1m  
1Q2024: RM510.4m



**Postal**  
RM457.1m  
1Q2024: RM460.3m



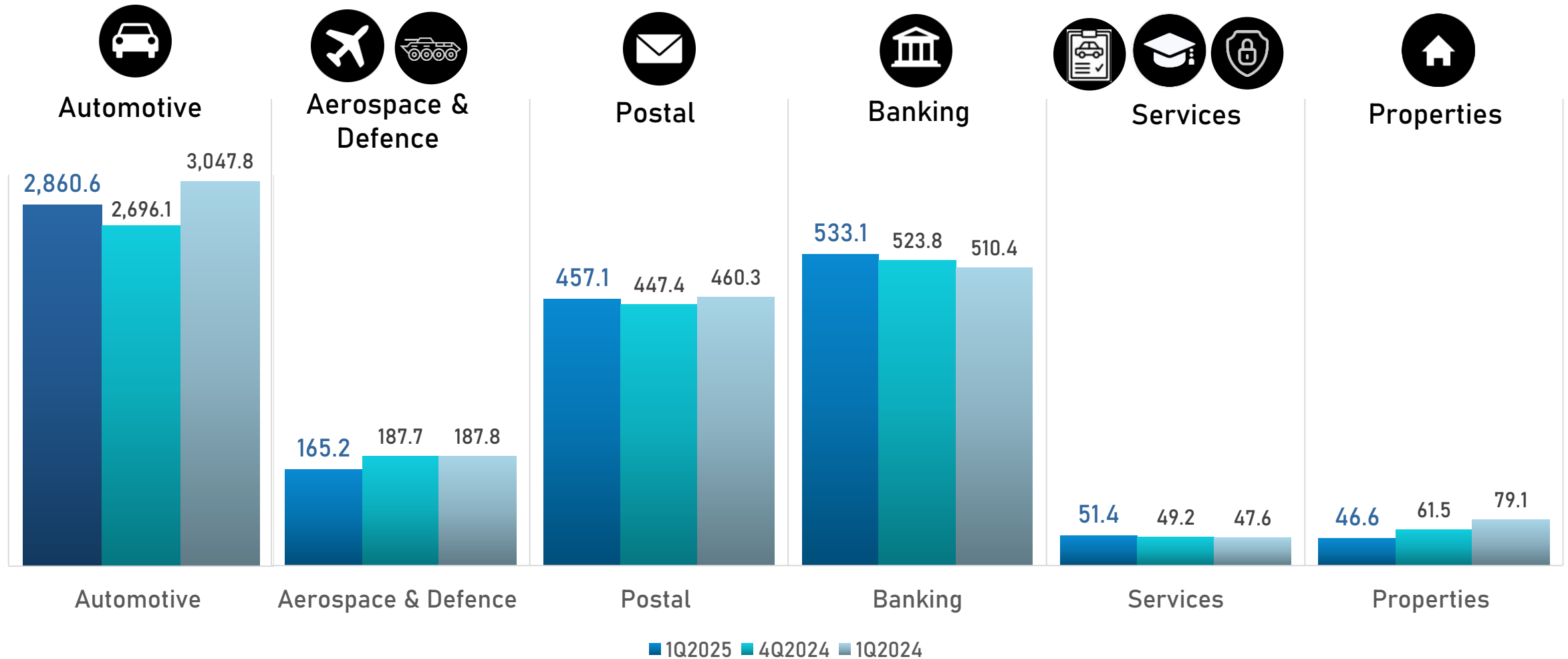
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# Financial Performance

# Revenue

## Breakdown by Sector

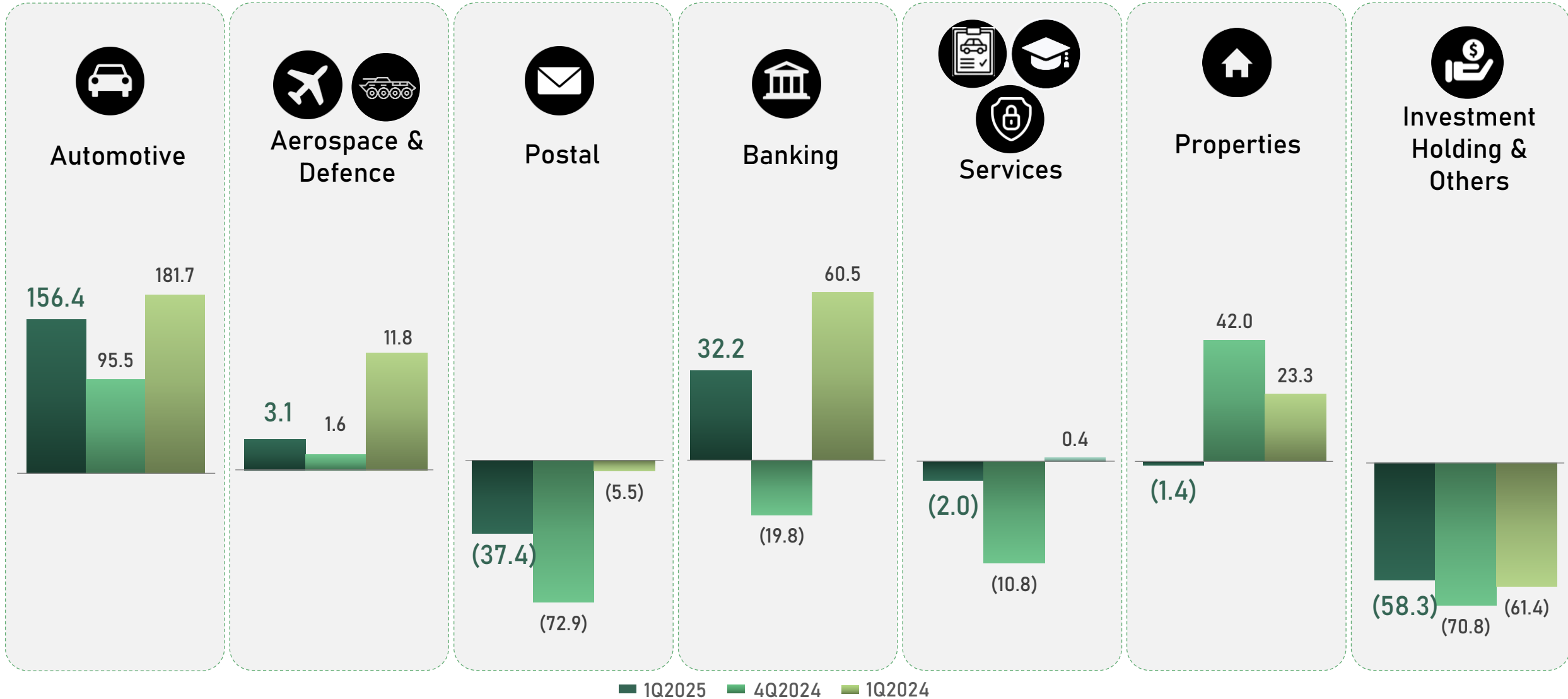
RM million



# Profit Before Tax

## Breakdown by Sector

RM million



# Balance Sheet Management

As at 31 March 2025

RM billion

Total Assets	31 March 2025	31 December 2024	Δ
Property, Plant & Equipment	5.2	5.3	-1.9%
Banking Related Assets	42.3	42.6	-0.7%
Inventories	4.1	4.1	-
Bank balances and cash deposits	2.4	2.1	+14.3%
Trade & Other Receivables	3.9	4.0	-2.5%
Others	4.2	4.2	-
<b>TOTAL</b>	<b>62.1</b>	<b>62.3</b>	<b>-0.3%</b>

Total Equity & Total Liabilities	31 March 2025	31 December 2024	Δ
Equity attributable to owners of the company	7.4	7.4	-
Redeemable Convertible Cumulative Preference Shares	1.5	1.5	-
Non-Controlling Interest	1.4	1.3	+7.7%
Short-Term Borrowings (include overdrafts)	1.1	1.1	-
Long-Term Borrowings	6.3	6.2	+1.6%
Banking Related Liabilities	38.2	38.6	-1.0%
Others	6.2	6.2	-
<b>TOTAL</b>	<b>62.1</b>	<b>62.3</b>	<b>-0.3%</b>



03

# Sectoral Breakdown

**70%** Contribution to the Group's revenue

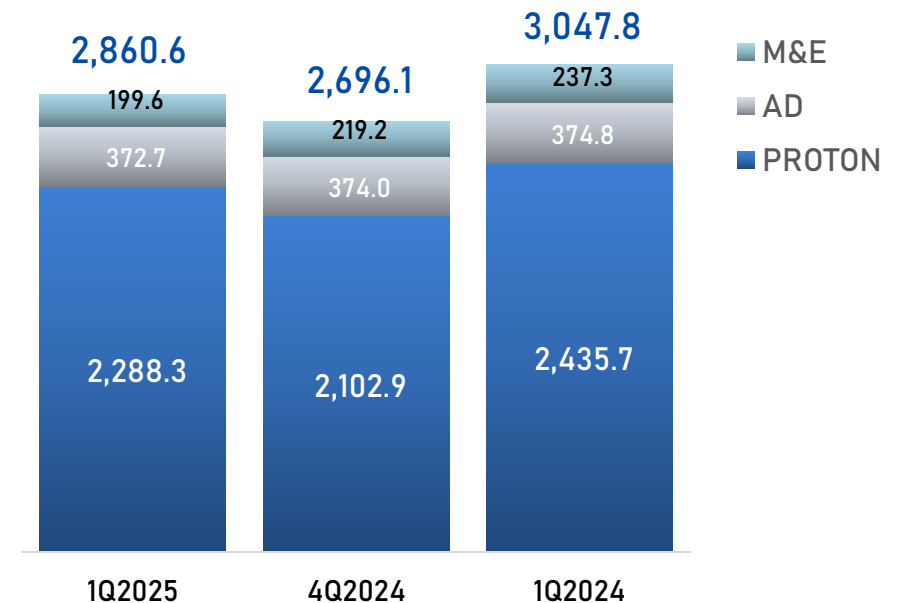
→ Automotive sector registered lower revenue of RM2,860.6 million in 1Q2025 compared to RM3,047.8 million in the same quarter last year

→ Lower sales volume, primarily from Proton vehicles, due to intensified competition from an influx of foreign brands.

# AUTOMOTIVE

PROTON, Automotive Distribution ("AD") and Manufacturing & Engineering ("M&E")

Revenue  
RM million



# DRB-HICOM Key Marques Performance Overview

Units  
(Vehicle sold)



**PROTON**  
INSPIRING CONNECTIONS

34,229

38,472



19,624

21,568



3,711

4,483



3,033

3,341

**ISUZU**



■ 1Q2025  
■ 1Q2024

Source: MAA Domestic Sales only  
Group Total Sales Volume 1Q2025: 60,597 (32.2%); 1Q2024: 67,864 (33.4%)

**4%** Contribution to the Group's revenue

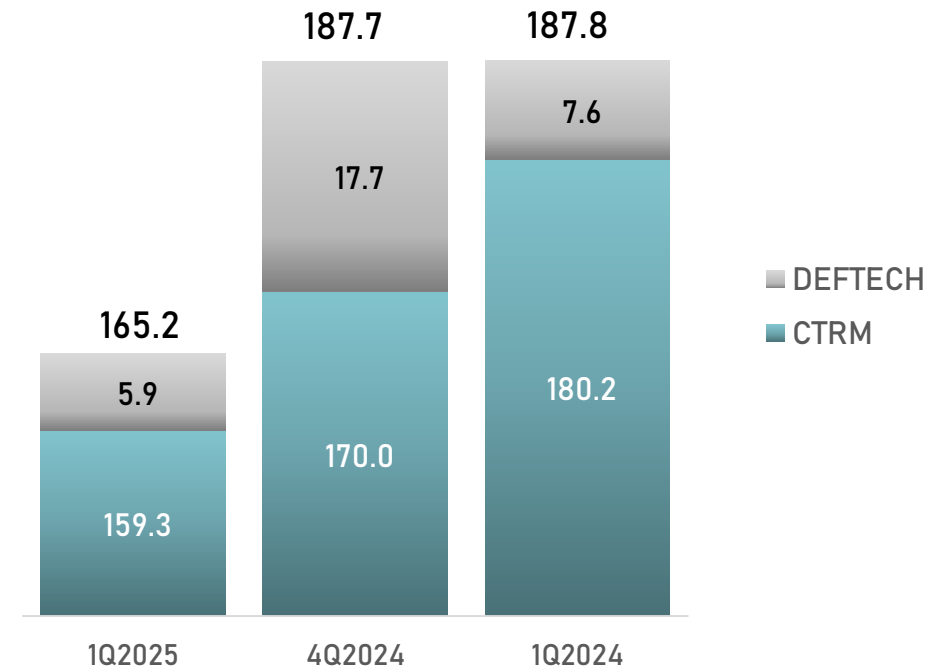
→ Aerospace & Defence sector recorded revenue of RM165.2 million in 1Q2025 compared to RM187.8 million in 1Q2024

→ Lower revenue in 1Q2025 mainly due to lower product deliveries of single-aisle aircraft and certain aircraft parts

# Aerospace & Defence

CTRM & DEFTECH

Revenue  
RM million

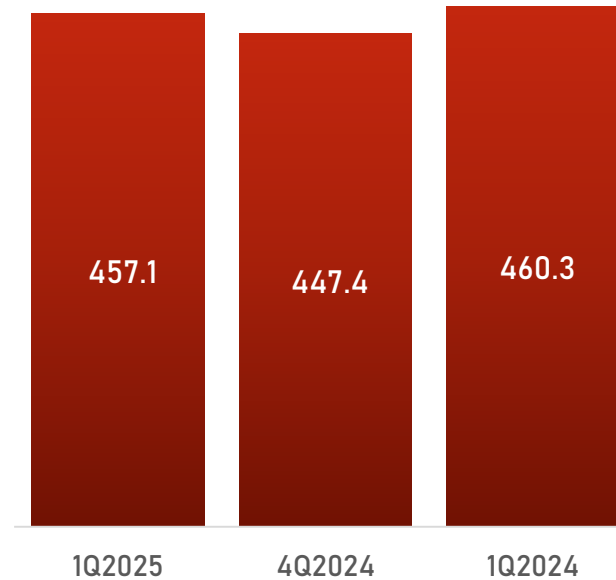


# 11% Contribution to the Group's revenue

- Postal sector reported slightly lower revenue of RM457.1 million in 1Q2025 compared to RM460.3 million in the same quarter last year
- Lower revenue mainly due to:
  - i. Lower automotive and freight management businesses in tandem of lower volumes handled
  - ii. Extended docking period of a vessel
  - iii. Declines in bulk mail and international volumes
- However, higher in-flight catering business partially offset the overall decline in postal segment

## Postal Pos Malaysia Group

Revenue  
RM million



**13%** Contribution to the Group's revenue

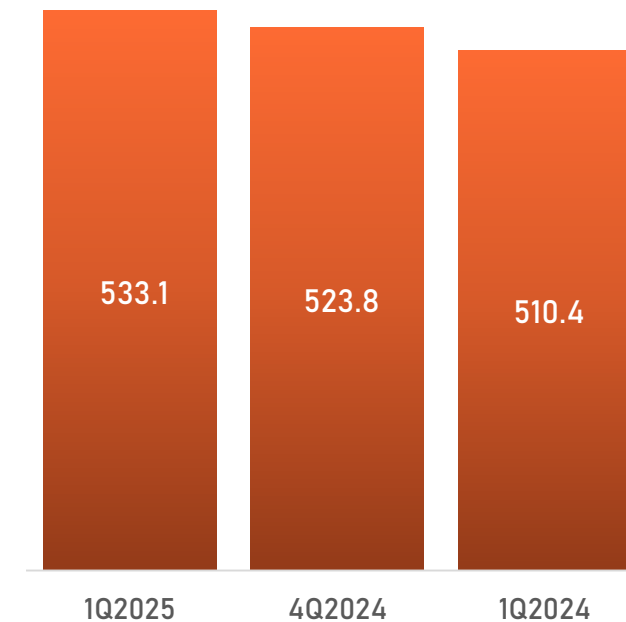
→ Banking sector registered higher revenue of RM533.1 million in 1Q2025 compared to RM510.4 million in the same quarter last year

→ This sector achieved higher revenue due to higher financing income, driven by growth in financing volume attributed to sustainable growth and customer base expansion

# Banking

Bank Muamalat Malaysia Berhad (BMMB)

Revenue  
RM million



**1%** Contribution to the Group's revenue

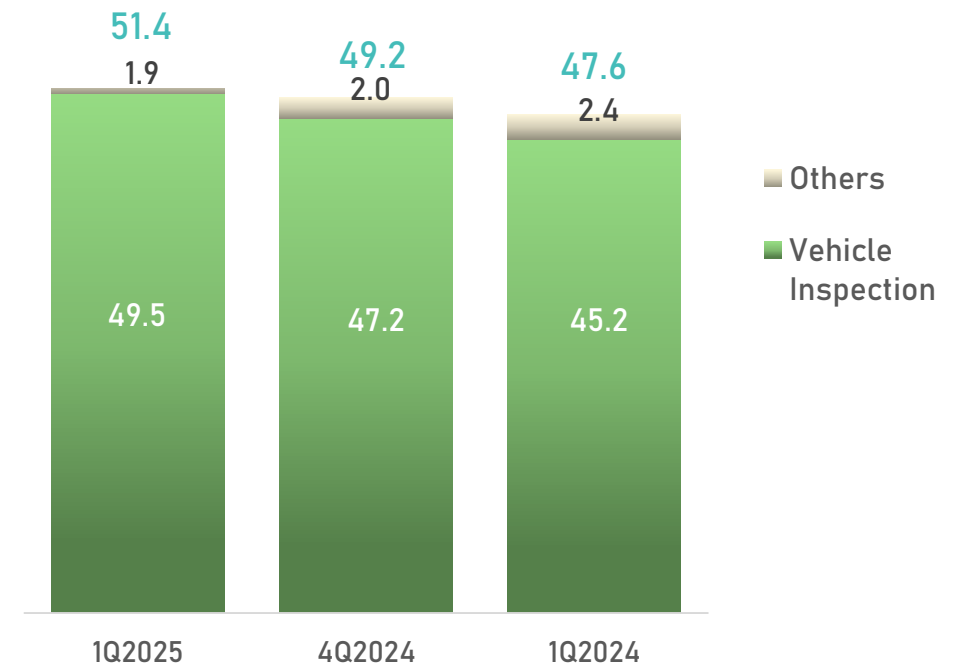
Services sector registered revenue of RM51.4 million in 1Q2025 compared to RM47.6 million in 1Q2024

Higher revenue primarily due to higher number of commercial vehicles undergoing inspections in the vehicle inspection business segment

# Services

Vehicle Inspection, Education and Security Services

Revenue  
RM million



**1%** Contribution to the Group's revenue

→ Properties sector registered lower revenue of RM46.6 million in 1Q2025 compared to RM79.1 million in the same quarter last year

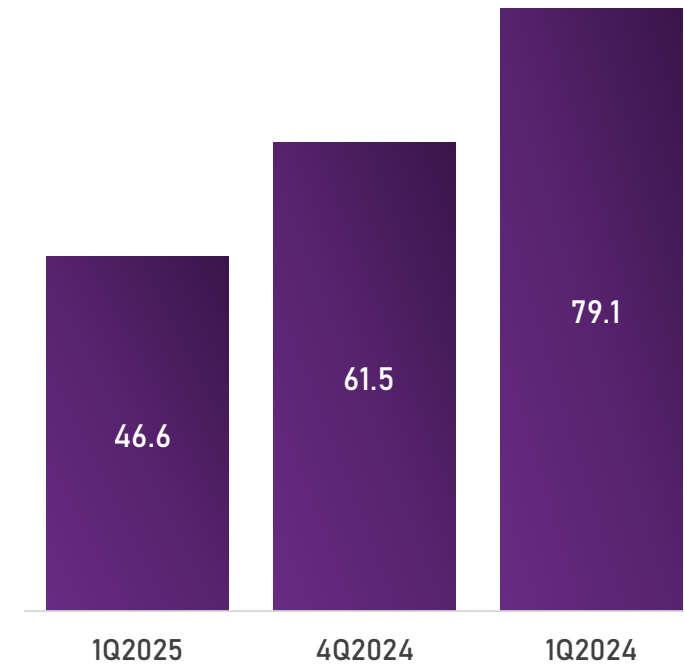
→ Lower revenue primarily due to reduced contributions from the property development projects

→ However, it was mitigated by higher revenue from construction projects

# Properties

## Property Concession and Property Development

Revenue  
RM million





04

— Our ESG Commitment

# Group Key Focus on ESG

Promoting sustainable development & profitable growth in the long term

**FY2025 TARGET**

**Group-wide Renewable Energy (RE) Mix**



To achieve 10.6% renewable energy in electricity consumption mix.



**Long-term Target**



Achieving 20% renewable energy in electricity consumption mix by 2035



Female representation of at least 30% at the management level



Zero fatality and reduction in accident cases



Zero tolerance against all forms of bribery and corruption as per ABAC Policy



Corruption Risk Assessment ("CRA") Workshop

Aims to continually enhance the CRA practices within the organisation



Integrity, Anti-Bribery and Anti-Corruption Awareness Programs

Aims to address weaknesses and challenges related to governance, integrity, and anti-corruption within the organisation

**1Q2025**



10.1%

Composition of renewable energy in electricity mix



Diversity & Equal Opportunity

34%

Female representation in Management



32 Accident cases

(1Q2024: 36 cases)

1 Fatality Case

(1Q2024: 0 case)



0

Confirmed incidents of corruption

# Key Progress for 1Q2025

Key indicators of each pillar represent the corporate sustainability targets of the Group



Efficient use of natural resources and minimising carbon footprint



- Female representation of at least 30% at the management level
- Zero fatality and reduction in accident cases



Zero tolerance against all forms of bribery and corruption as per ABAC Policy

## Target

Achieving 20% renewable energy in electricity consumption mix by 2035

Efficient use of natural resources and minimising carbon footprint

Integration of sustainability and climate-change aspects in business strategies

## Progress

### Carbon Management

- Total GHG emissions – 91,410 tonnes tCO<sub>2</sub>e
- Composition of Renewable Energy in electricity consumption mix – 10.1%
- Renewable Energy Generation – 8,784,830 kWh

### Safety & Health

- Total accidents – 32 cases, decreased by 30%
- LTI Frequency Rate – 1.41, increased by 25%
- Fatality Case – 1 case

### Governance

- Zero confirmed cases of non-compliance to ABAC Policy
- Zero substantiated complaints concerning breaches of customer privacy and losses of customer data reported

### Water Management

- Total water withdrawal – 785 ML
- Total water discharged – 154 ML
- Total water consumption – 631 ML *(Decreased by 43 ML equivalent to 6% as compared to 1Q2024)*

### Human Capital

- Female Representative at Managerial level – 34%
- Special needs employees across the Group – 61
- Average training hours per employee – 4.13 hours
- Talents across the Group – 1,645 *(Male 66%, Female 34%)*

### Socio-economic

RM16.6 billion (50.4%) VBI Financing over Total Financing Asset by BMMB

### Waste Management

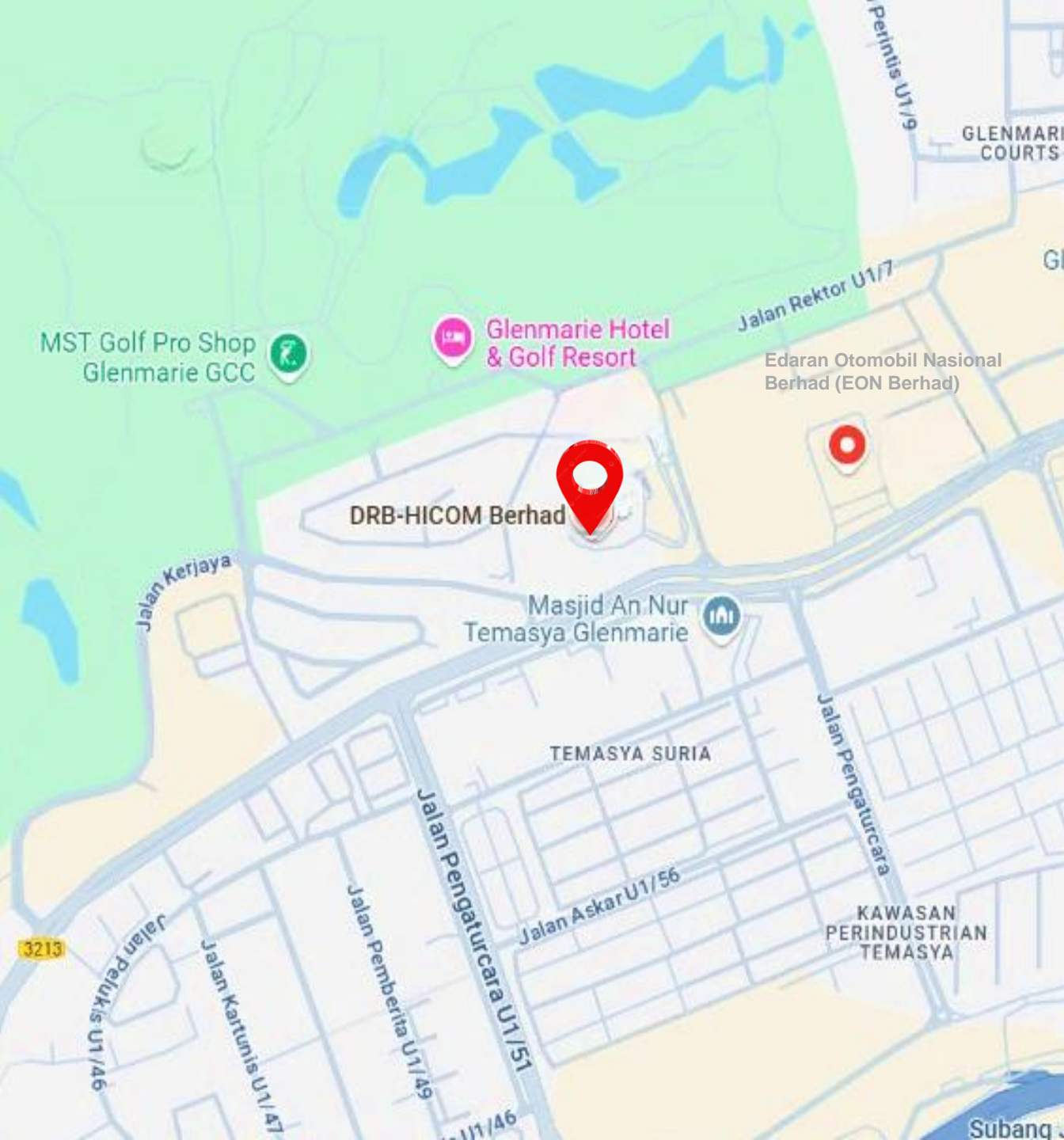
- Total scheduled waste generated – 887 MT *(1Q2025 vs 1Q2024 – Decreased by 23%)*

### Corporate Responsibility

- Community outreach programmes – 39
- Financial assistance programmes – 13
- >RM600k was invested in community programme
- >12,000 people benefited from the programmes

### Procurement Practices

- Total Active Suppliers – 4,821
  - 95% local, 5% foreign
- Total Spending on Suppliers – RM 2.19 billion
  - 74% local, 26% foreign



# Thank You

## INVESTOR RELATIONS



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