



DRB-HICOM

4QFY2019
Financial Results

Quarter Ended 31 March 2019

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Group Financial Results

For the Financial Year Ended 31 March 2019

(RM million)	4Q19	4Q18 (Restated) ¹	3Q19	FY19	FY18 (Restated) ¹
Operating Revenue	3,466.7	2,978.9	3,171.5	12,477.0	12,250.6
Other Income	84.6	156.0	65.4	282.9	1,736.2
Cost of Sales & Operating Expenses	(3,132.8)	(3,054.8)	(3,016.4)	(12,163.1)	(12,710.9)
(Loss)/Profit Before Tax	328.8	(241.0)	96.7	281.9	283.8
Exceptional Items	60.1 ²	-	-	60.1 ²	(1,002.4) ³
Normalised (Loss)/Profit Before Tax	388.9	(241.0)	96.7	342.0	(718.6)

Note :

1. Restated pursuant to MFRS 9 and 15

2. Impairment of Pos Logistics goodwill of RM60.1 million

3. Loss on disposal of Lotus Advance of RM97.6 million and reimbursement of grant of RM1.1 billion at PROTON

Key Highlights

PROTON's Better Performance Boosted the Group's Revenue Y-o-Y

- The Group posted revenue of RM12.5 billion and PBT of RM281.9 million Y-o-Y

- Fastened by higher revenue contribution Y-o-Y from PROTON:
 - Strong Proton X70 SUV sales with more than 14,000 units delivered
 - Enhanced operating efficiencies from value chain cost reduction activities

- Increase in revenue Y-o-Y largely due to improved performance by:
 - Bank Muamalat
 - Concession businesses

- Partially offset by lower revenue Y-o-Y under Property mainly due to completion of:
 - Lease 1 of Media City Development in March 2019
 - Phase 1 of the Integrated Customs, Quarantine and Security Complex undertaken by Northern Gateway Infrastructure



FINANCIAL



AUTOMOTIVE



SERVICES

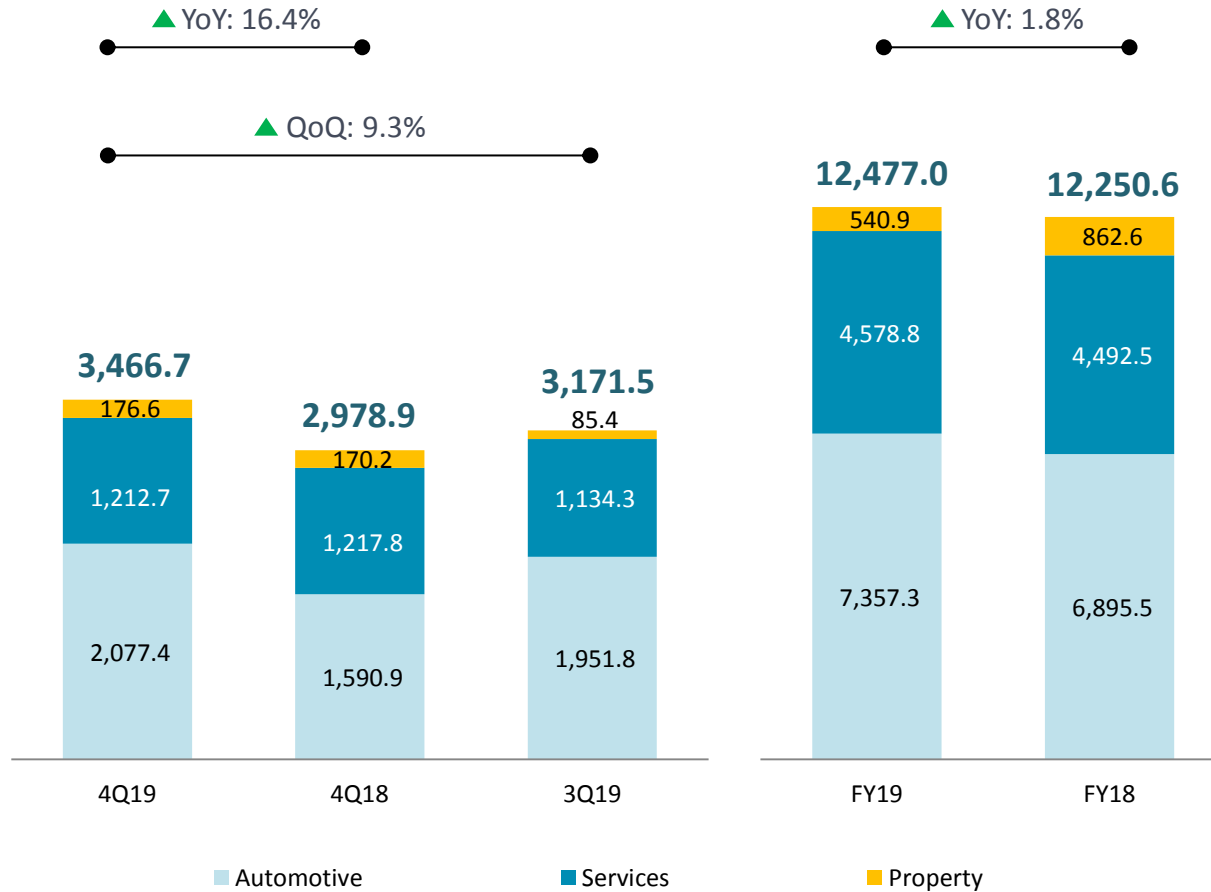


PROPERTY

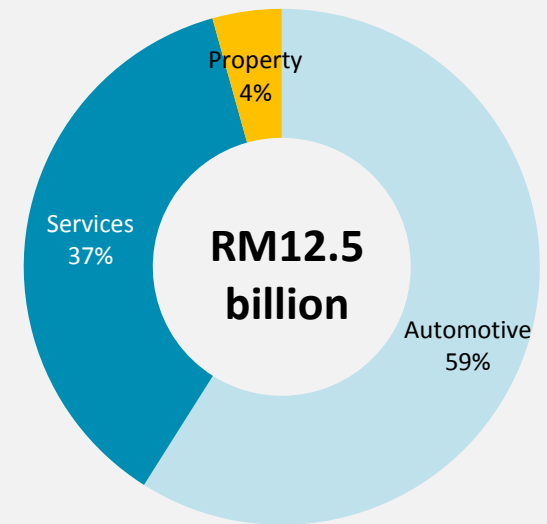
Group Revenue

Sectoral Breakdown

(RM million)



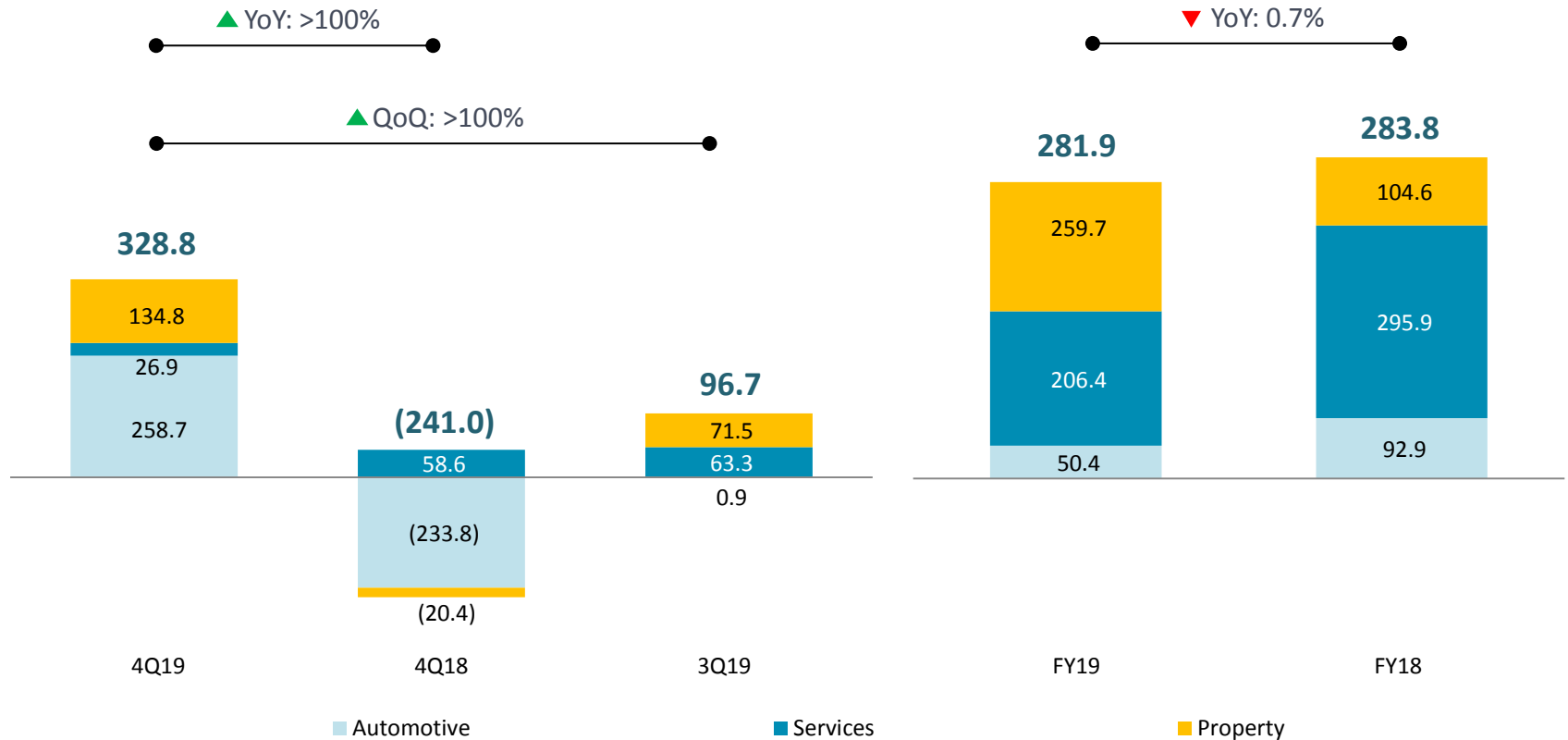
FY19 Revenue Breakdown by Segment



Group Profitability

(Loss)/Profit Before Tax

(RM million)



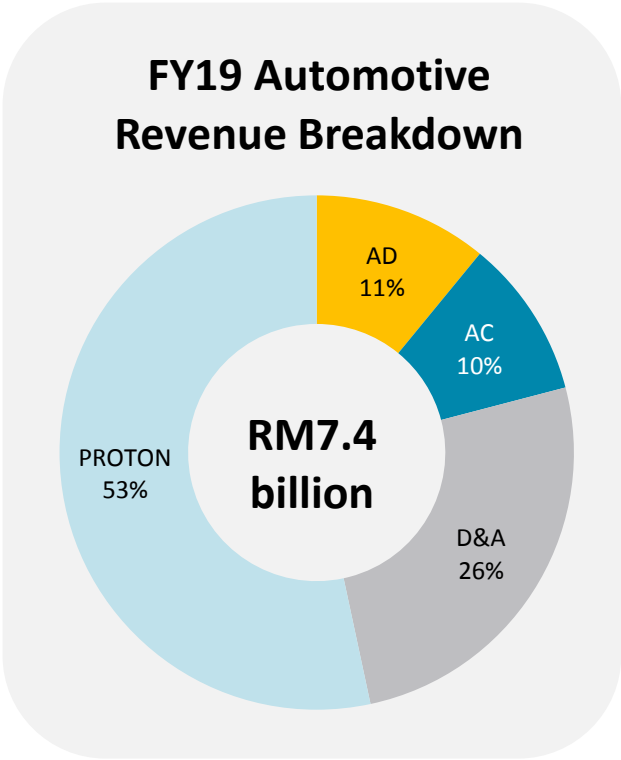
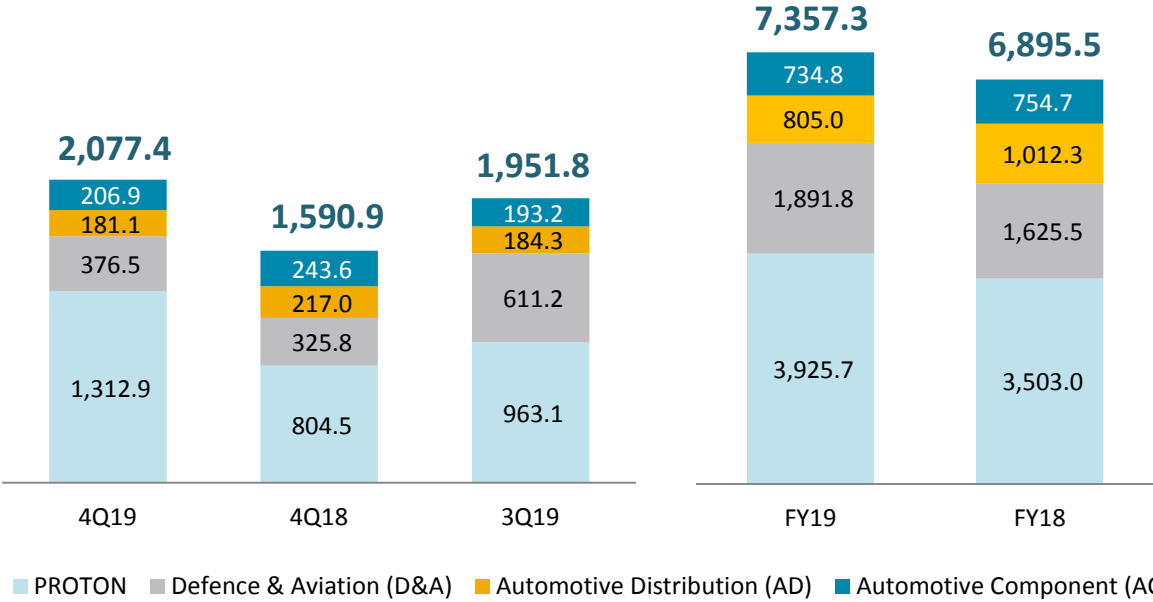
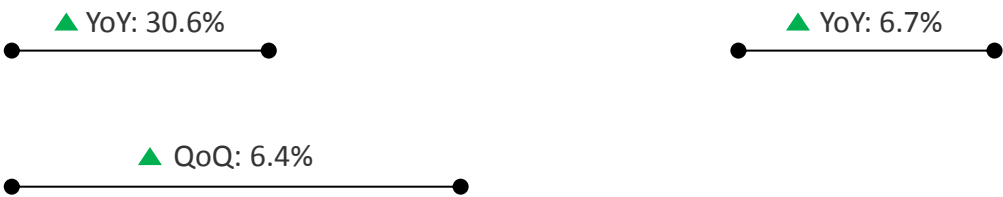
Total (LBT)/PBT figures include Investment Holding as tabulated below:

(RM million)	4Q19	4Q18	3Q19	FY19	FY18
Investment Holding	(91.6)	(45.4)	(39.0)	(234.6)	(209.6)

Automotive

Revenue

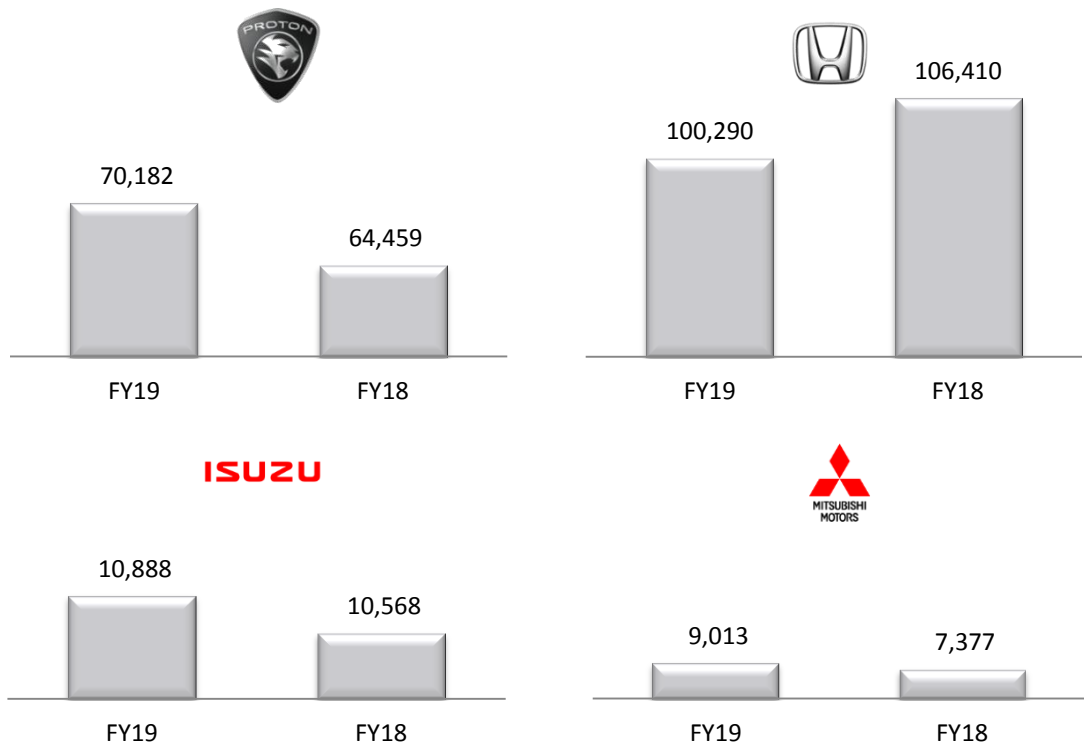
(RM million)



Sales Performance with 31% Market Share

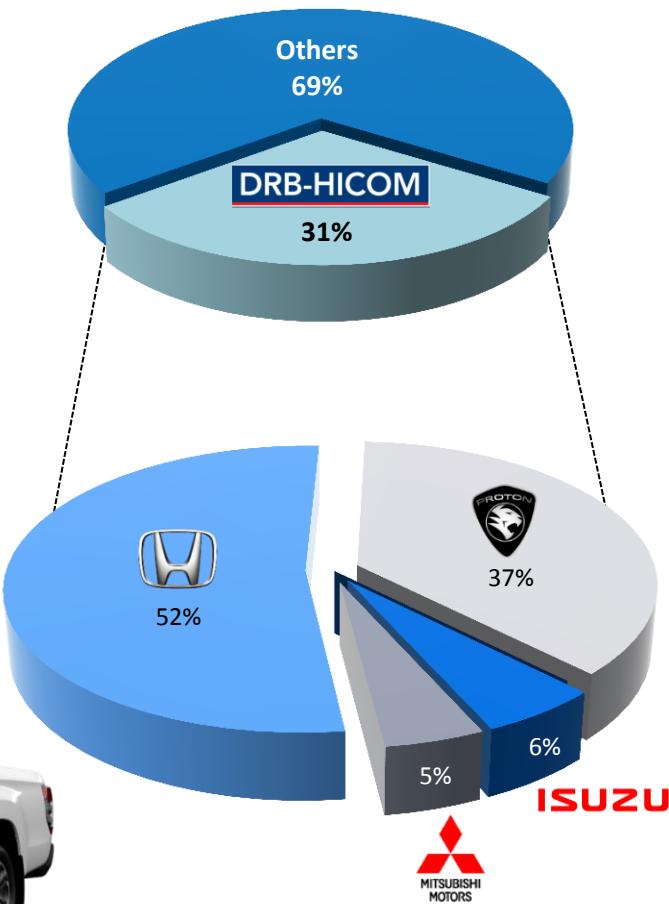
By Marques

Units



Total Industry Volume **606,638** units
(Apr'18 to Mar'19)

DRB-HICOM **190,373** units



New Launches in 4Q19

Source: MAA



Jazz Mugen

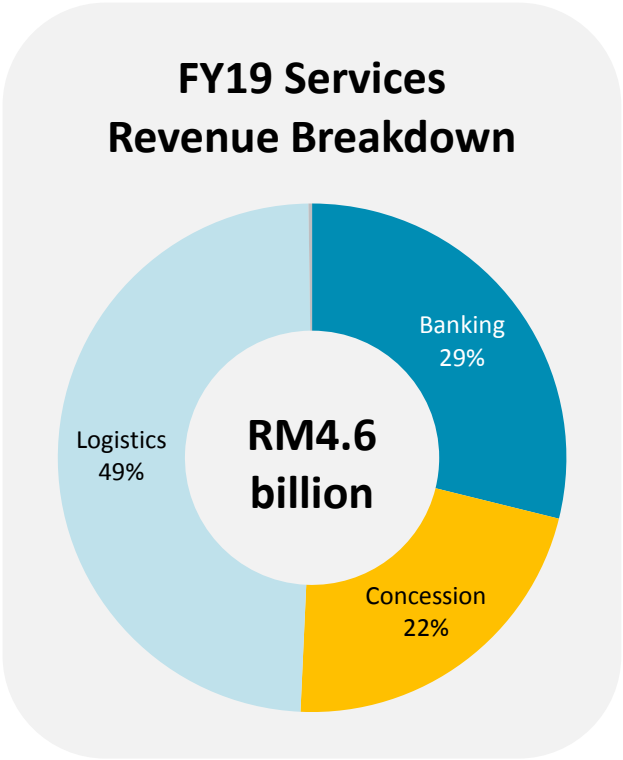
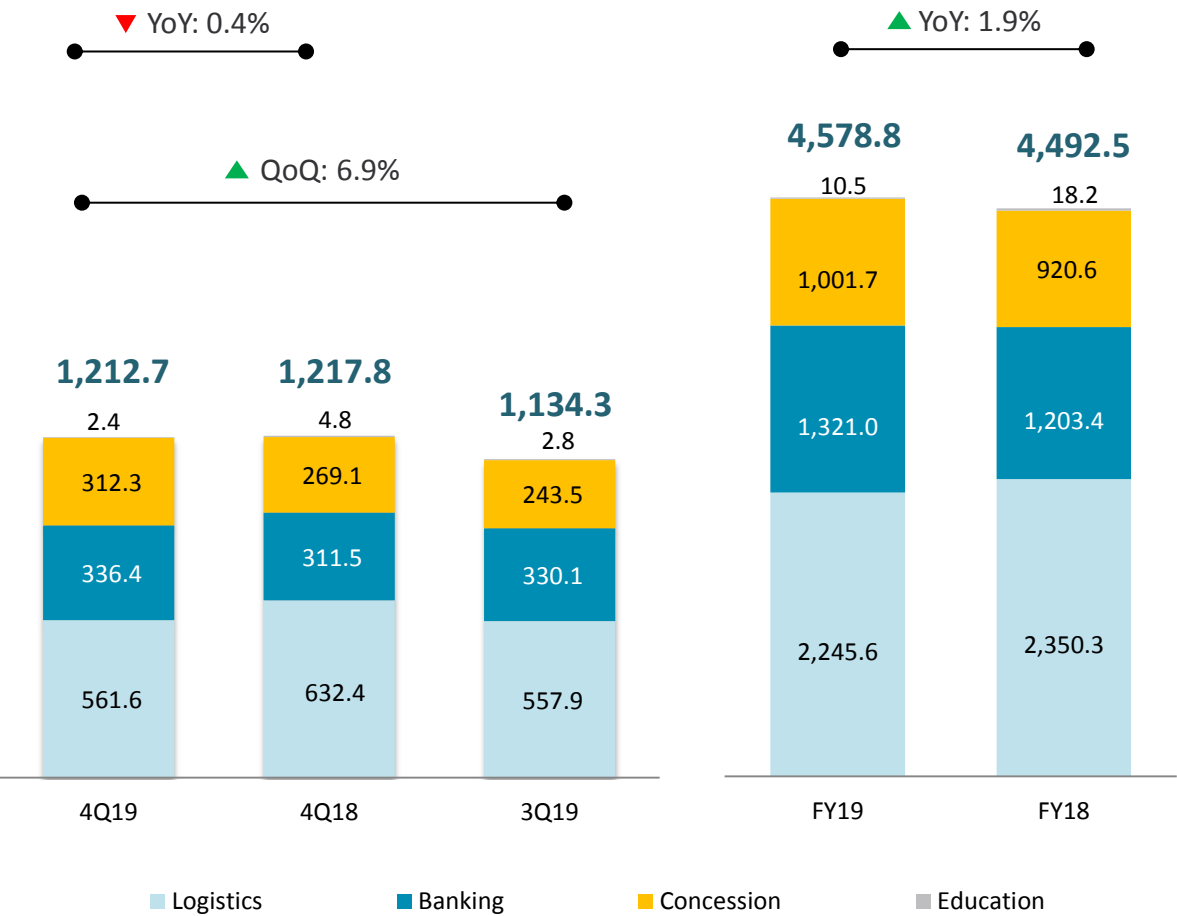
HR-V Facelift

Triton

Services

Revenue

(RM million)



Property

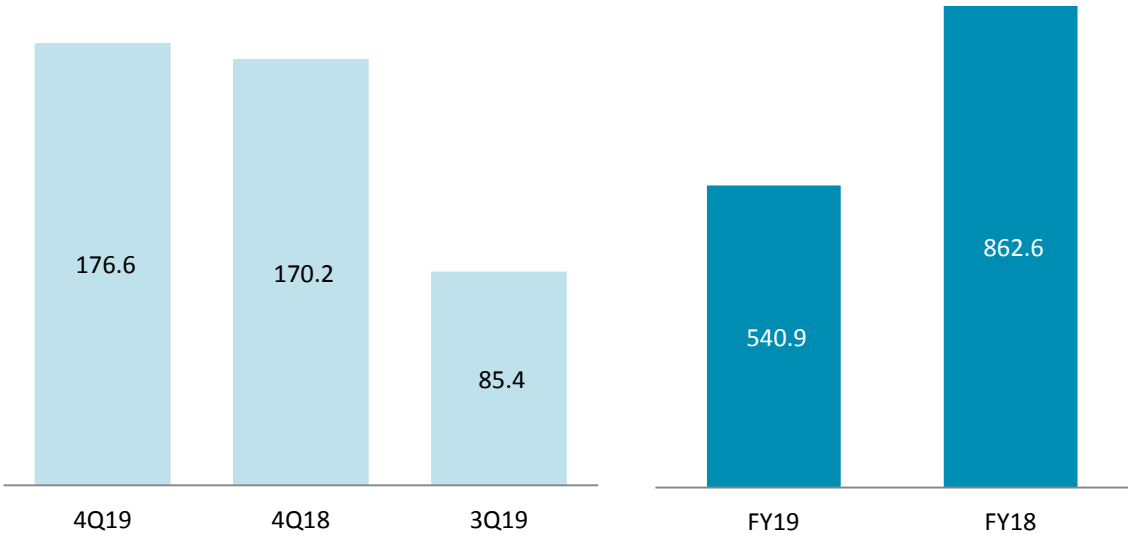
Revenue

(RM million)

▲ YoY: 3.8 %

▼ YoY: 37.3%

▲ QoQ: >100%



Media City



ICQS

Group Financial Position

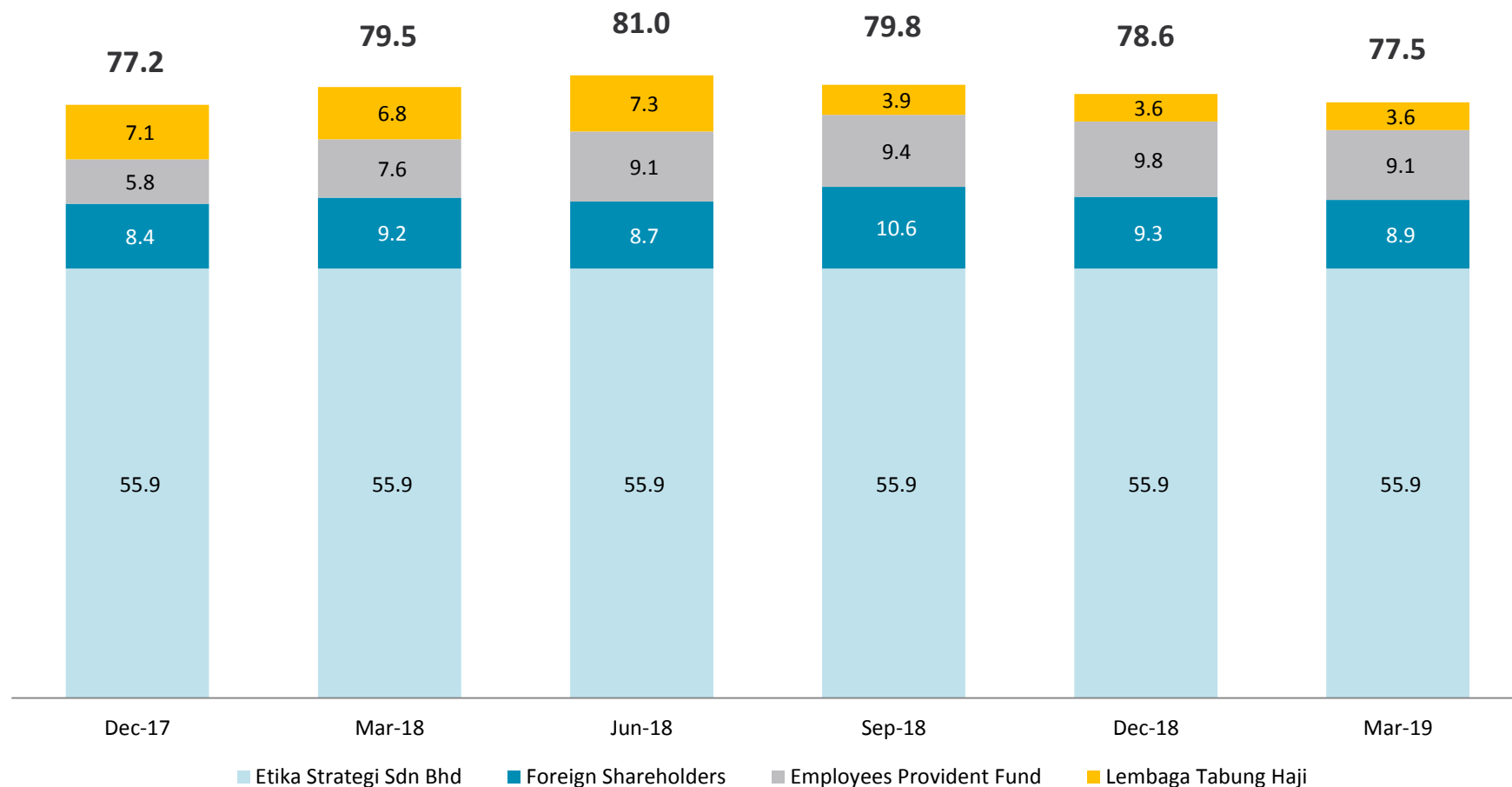
Key Ratios

(RM billion)	As at 31 Mar'19	As at 31 Mar'18 (Restated)		As at 31 Mar'19	As at 31 Mar'18 (Restated)
Property, Plant & Equipment	6.1	5.9	Shareholders' Fund (RM billion)	6.7	6.6
Banking Related Assets	22.3	23.2	Gross Gearing (times)	0.64	0.57
Inventories	2.8	2.6	Net Asset per Share (RM)	3.47	3.42
Cash & Bank Balances	2.5	2.5			
Trade & Other Receivables	4.3	4.2			
Others	4.7	4.3			
TOTAL ASSETS	42.7	42.7			
Equity attributable to Owners of the Company	6.7	6.6			
Perpetual Sukuk	1.1	1.1			
RCCPS	1.2	1.2			
Non-controlling Interest	1.6	1.8			
Short Term Borrowings (include OD)	2.8	2.3			
Long Term Borrowings	3.5	3.5			
Banking Related Liabilities	19.2	19.7			
Others	6.6	6.5			
TOTAL EQUITY & LIABILITIES	42.7	42.7			

Key Shareholders of DRB-HICOM

As at 31 March 2019

(%)





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