



DRB-HICOM

1QFY2019

Financial Results

Quarter Ended 30 June 2018

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Key Highlights

Lower sales by Automotive sector dampened overall Group's performance



FINANCIAL

- Recorded revenue of RM2.7 billion and LBT of RM94.4 million mainly due to:
 - Lower performance by Automotive and Services sectors
 - Decline in profits of Pos Malaysia group



AUTOMOTIVE

- Higher revenue contribution by Aviation (CTRM) and Automotive Components (HAMM and PHN)
- Honda continues to record steady sales growth YoY
- However, lower sales volume from PROTON and MODENAS largely contributed to the overall drop in Automotive performance



SERVICES

- Lower contribution from banking and logistics segments
- Higher revenue recorded by Concession



PROPERTY

- Improved business performance by Media City largely contributed to sector's boost in revenue

Results Summary

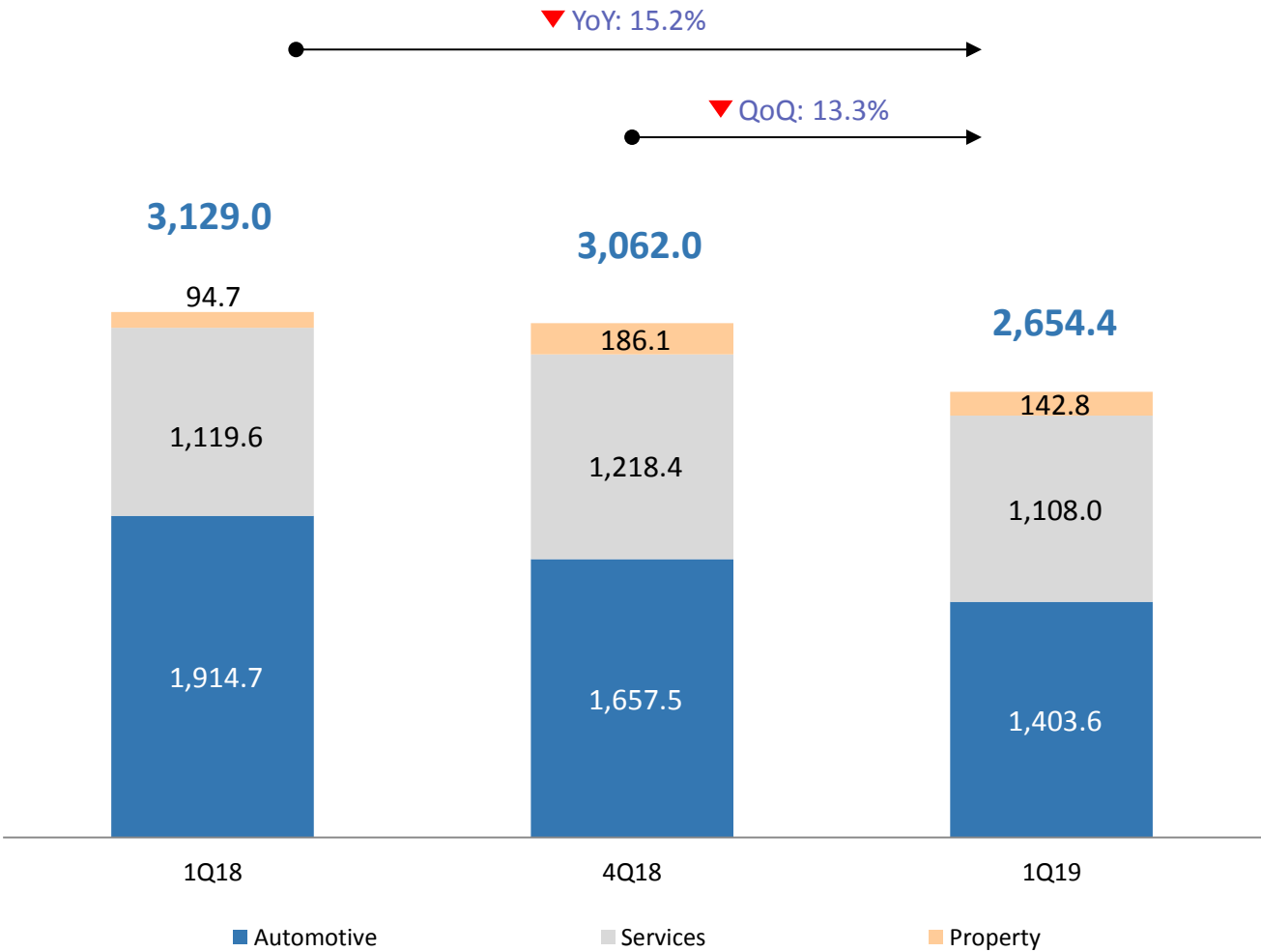
For the Financial Period Ended 30 June 2018

| (RM million) | 1Q19 | 4Q18 | 1Q18 (Restated) | QoQ 1Q19 vs 4Q18 |
|------------------------------------|-----------|-----------|--------------------|---------------------|
| Operating Revenue | 2,654.4 | 3,062.0 | 3,129.0 | -13.3% |
| Other Income | 75.7 | 157.7 | 84.1 | -52.0% |
| Cost of Sales & Operating Expenses | (2,759.8) | (3,049.3) | (3,207.9) | -9.5% |
| Loss Before Tax | (94.4) | (142.6) | (90.0) | +33.8% |
| EPS (sen) | (3.44) | (0.53) | (9.46) | > -100% |
| Net Asset Per Share (RM) | 3.39 | 3.44 | 3.02 | -1.5% |
| Gross Gearing Ratio (Times) | 0.60 | 0.57 | 0.61 | +5.3% |

Group Revenue

Sectorial breakdown

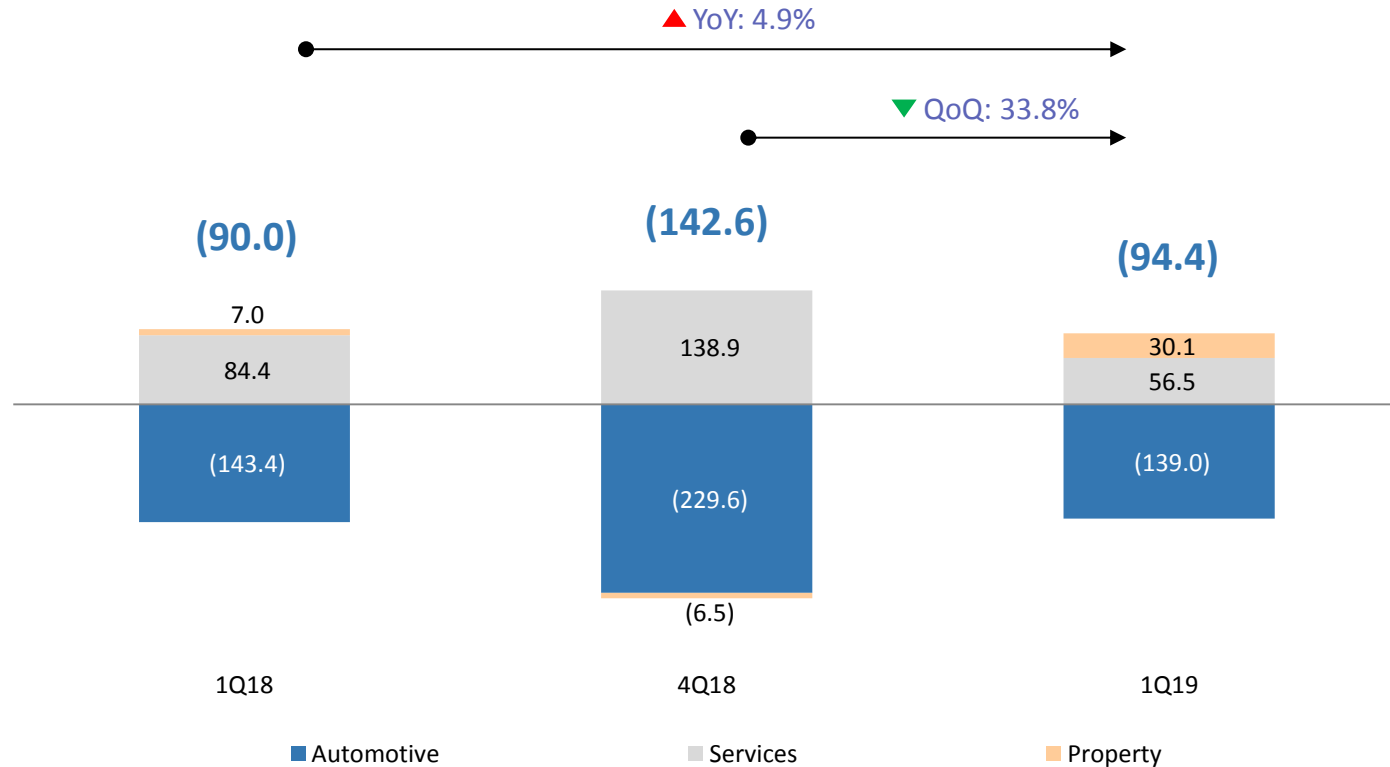
(RM million)



Group Profitability

Loss Before Tax

(RM million)



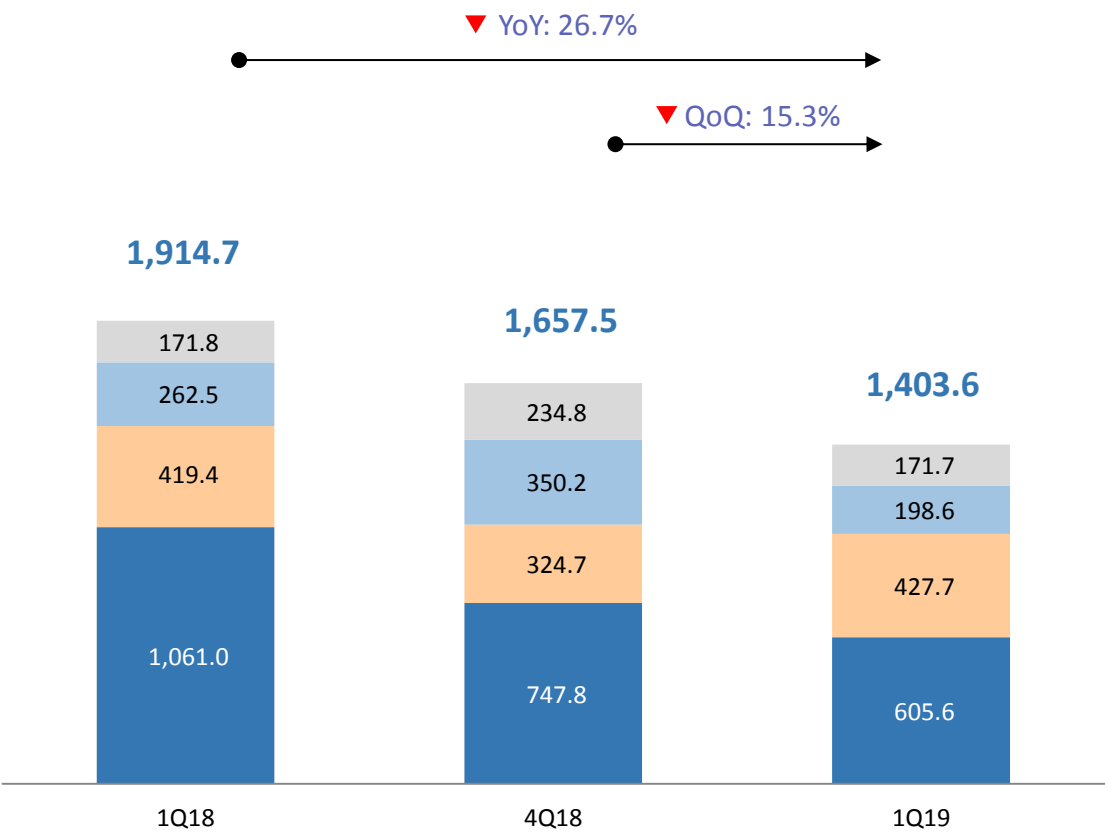
Total PBT figures include Investment Holding as tabulated below:

| (RM million) | 1Q18 | 4Q18 | 1Q19 |
|--------------------|--------|--------|--------|
| Investment Holding | (38.0) | (45.4) | (42.0) |

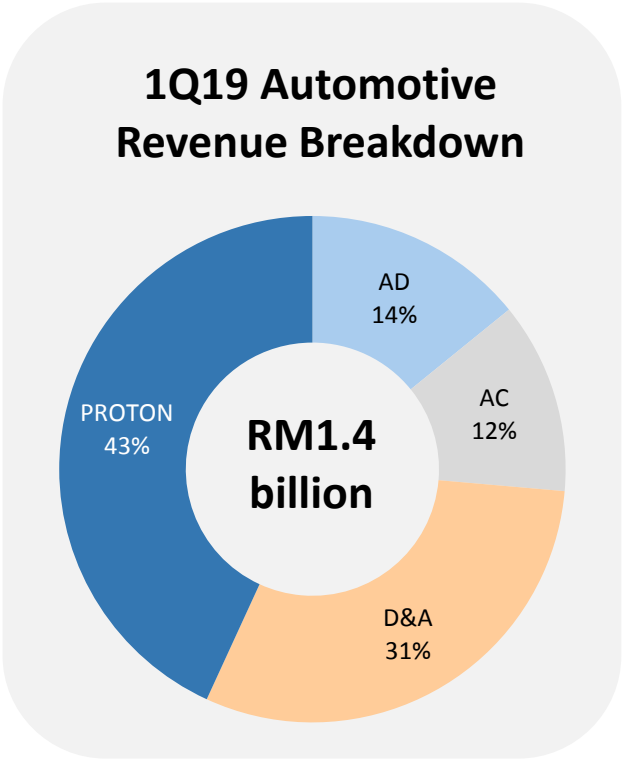
Automotive

Revenue

(RM million)



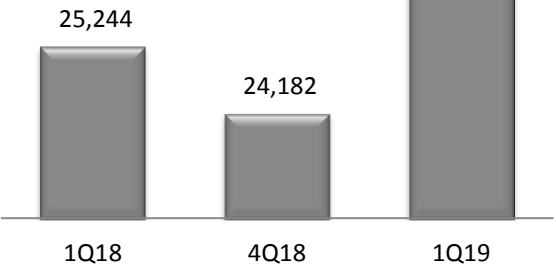
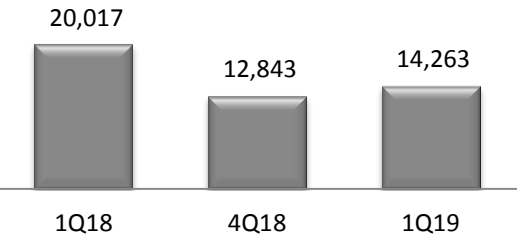
■ PROTON ■ Defence & Aviation (D&A) ■ Automotive Distribution (AD) ■ Automotive Component (AC)



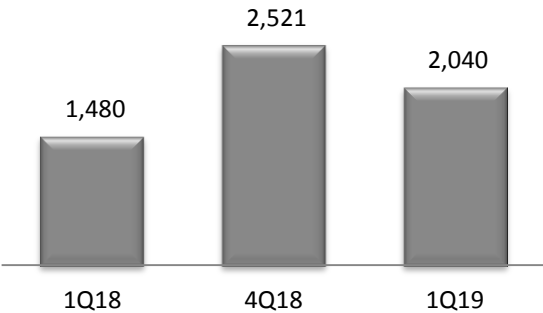
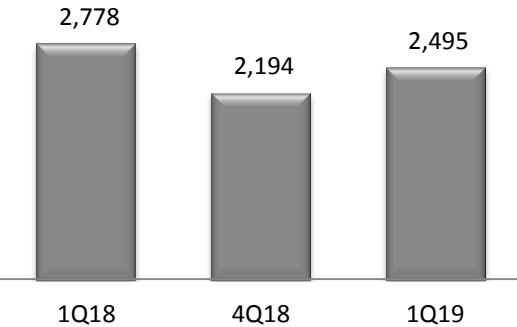
Sales Performance

By marques

Units



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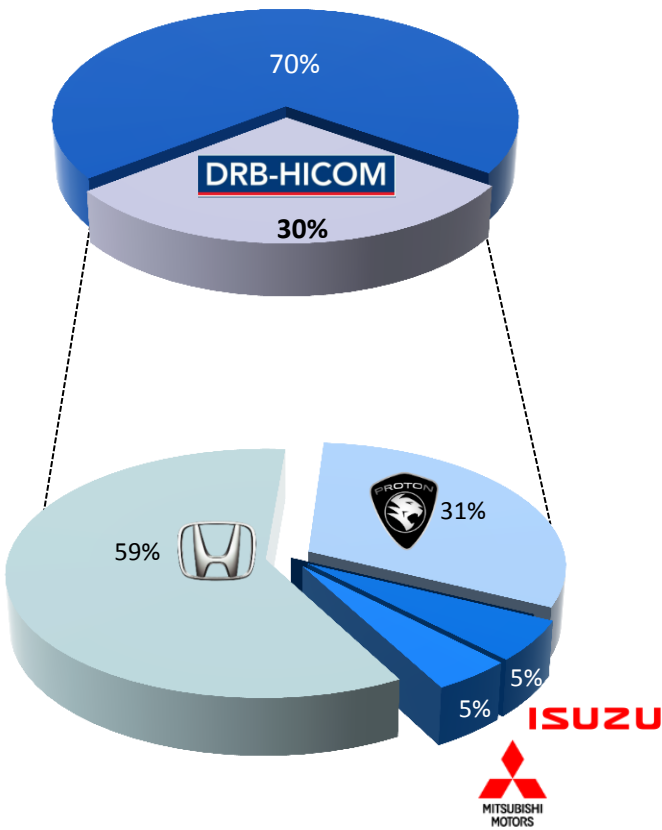


Total Industry
Volume 1Q19

154,574 units

DRB-HICOM

45,970 units

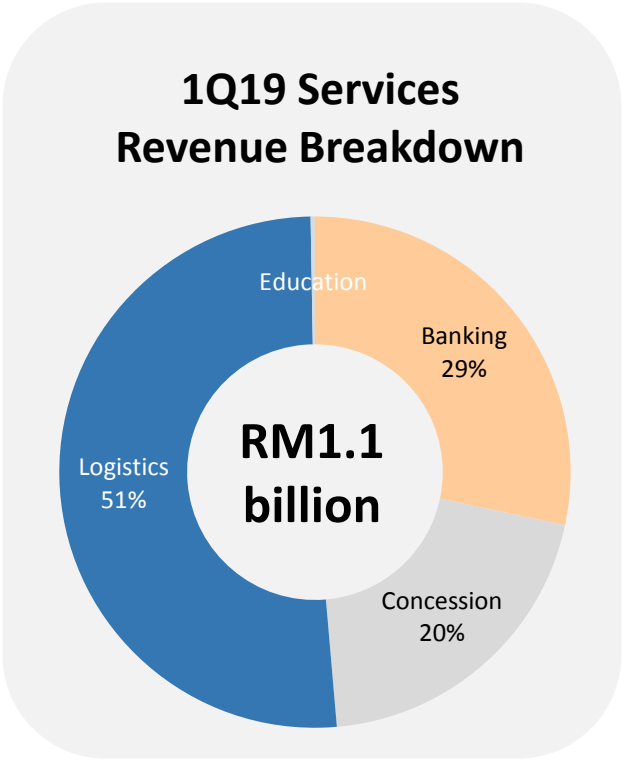
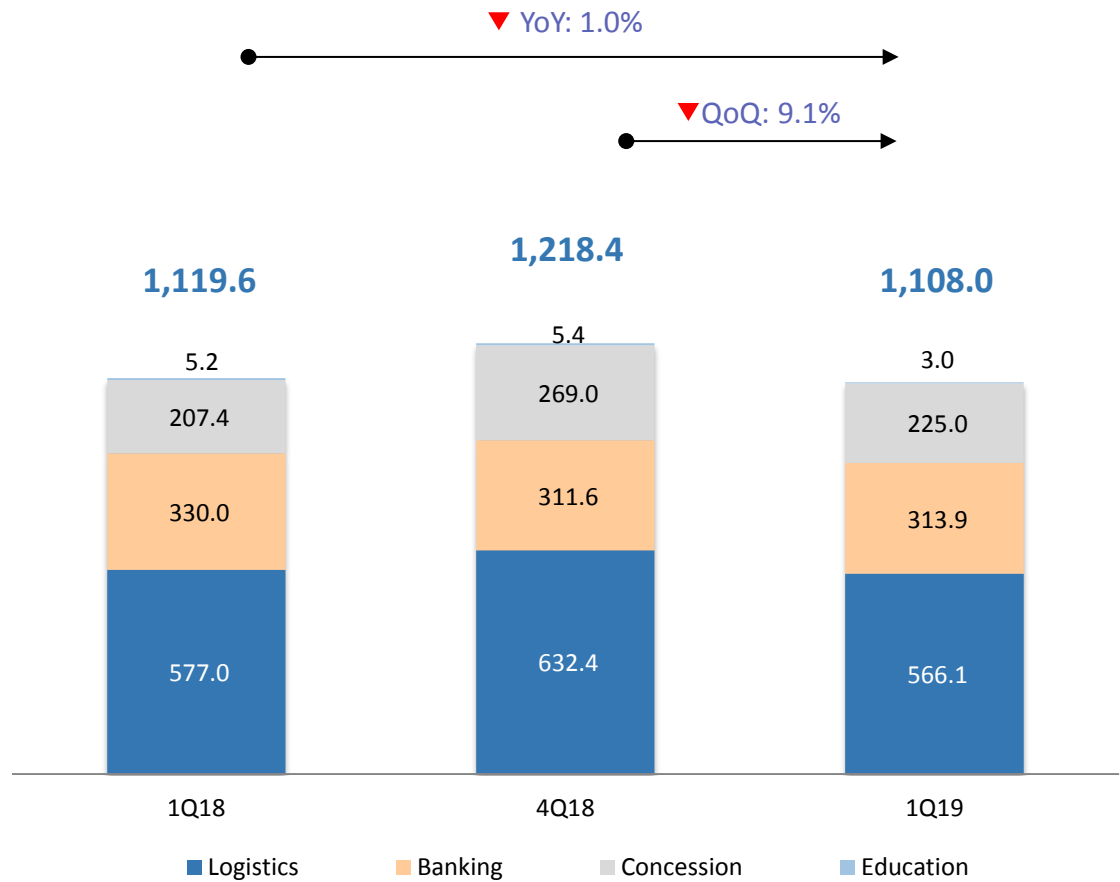


Source: MAA

Services

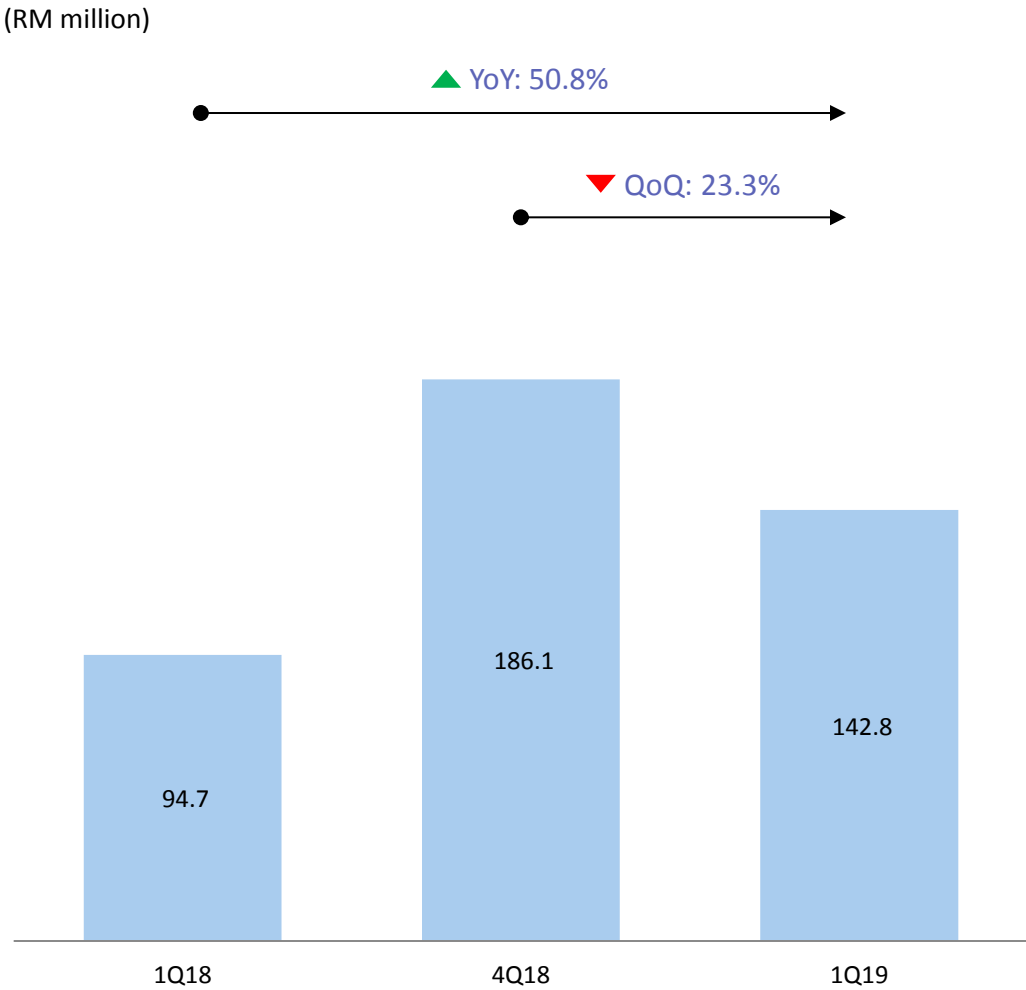
Revenue

(RM million)



Property

Revenue



Media City



ICQS

Group Financial Position

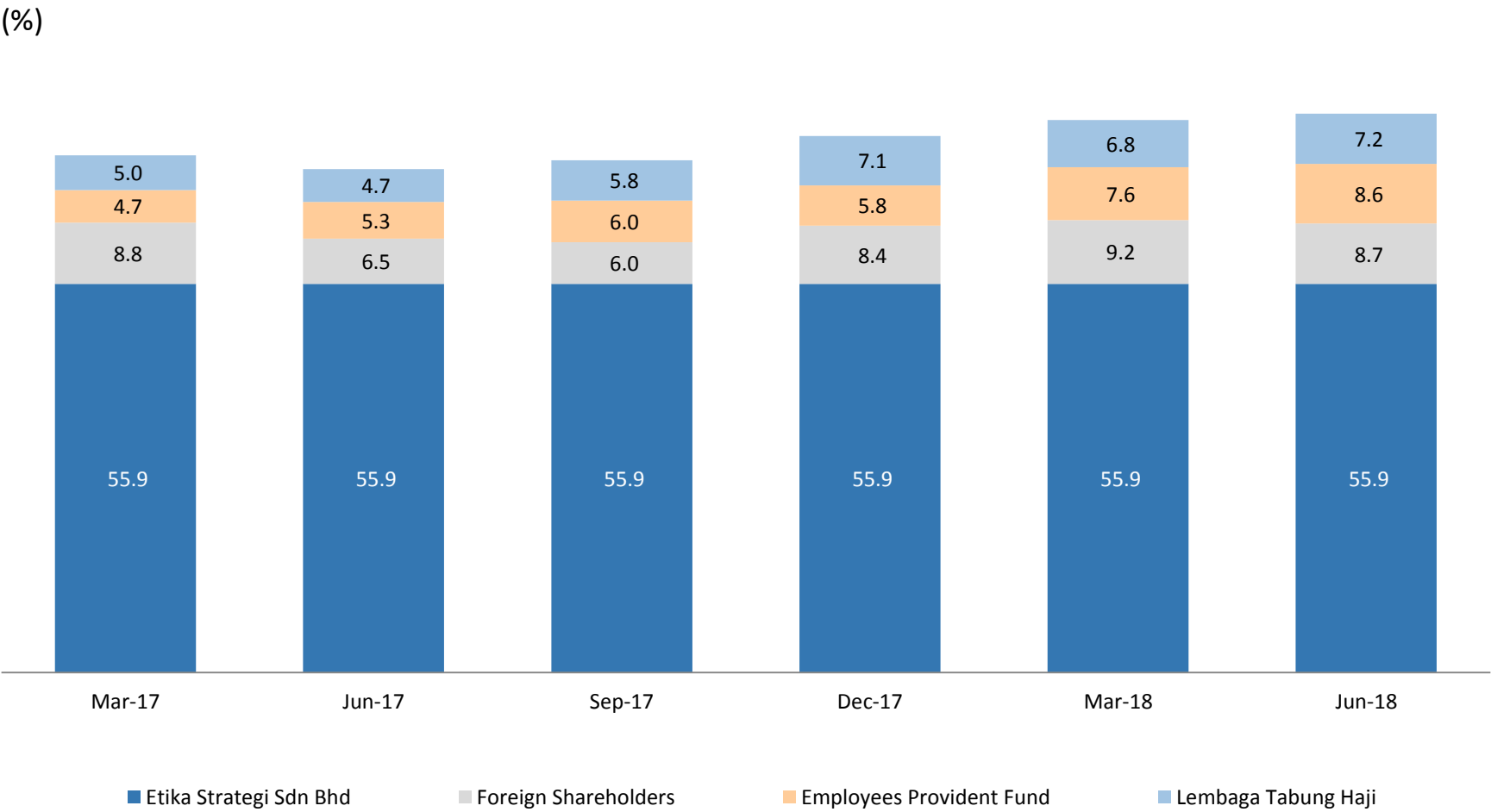
Key Ratios

| (RM billion) | As at 30 Jun'18 | As at 31 Mar'18 (Restated) |
|--|--------------------|----------------------------------|
| Property, Plant & Equipment | 5.9 | 5.9 |
| Banking Related Assets | 22.5 | 23.3 |
| Inventories | 2.4 | 2.6 |
| Cash & Bank Balances | 2.8 | 2.6 |
| Trade & Other Receivables | 4.2 | 4.2 |
| Others | 3.8 | 4.3 |
| TOTAL ASSETS | 41.6 | 42.9 |
| Equity attributable to Owners of the Company | 6.6 | 6.7 |
| Perpetual Sukuk | 1.0 | 1.1 |
| RCCPS | 1.2 | 1.2 |
| Non-controlling Interest | 1.7 | 1.8 |
| Short Term Borrowings (include OD) | 2.2 | 2.3 |
| Long Term Borrowings | 3.8 | 3.5 |
| Banking Related Liabilities | 19.1 | 20.0 |
| Others | 6.0 | 6.3 |
| TOTAL EQUITY & LIABILITIES | 41.6 | 42.9 |

| | As at 30 Jun'18 | As at 31 Mar'18 (Restated) |
|--------------------------------|--------------------|----------------------------------|
| Return on Equity (%) | (1.02) | 7.00 |
| Return on Capital Employed (%) | (0.07) | 4.51 |

Shareholders of DRB-HICOM

As at 30 June 2018





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