



DRB-HICOM

4QFY2018
Financial Results

Quarter Ended 31 March 2018

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Key Highlights

Continued improvement in Services and Property elevates Group's performance

FINANCIAL



- Revenue improved by 6.1% to RM12.79 billion y-o-y.
- Registered PBT of RM415.1 million for FY18 mainly due to higher contribution from Services and Property sectors.

AUTOMOTIVE



- Improved business performance from Aviation (CTRM), Automotive Distribution (DHAS) and Automotive Component (HAMM) sectors.
- However, weaker sales volume especially from PROTON and lower percentage of AV-8 completion dragged down overall Automotive sector performance.
- Honda remains the market leader in non-National category with 18.1% market share.

SERVICES



- Increase in performance by Courier, Logistics and Concession (Alam Flora) businesses had the sector improved by 26.5% y-o-y.

PROPERTY



- On-going construction projects by Northern Gateway Infrastructure and Media City boosted the sector's performance.

DIVIDEND



- Proposed first and final dividend of 3.00 sen per share.

Note:

CTRM: Composites Technology Research Malaysia Sdn Bhd, DHAS: DRB-HICOM Auto Solutions Sdn Bhd and HAMM: HICOM Automotive Manufacturing (M) Sdn Bhd

Results Summary

For the Financial Year Ended 31 March 2018

(RM million)	FY18	FY17	4Q18	3Q18	4Q17
Operating Revenue	12,789.7	12,058.3	3,062.0	3,047.4	3,481.6
Other Income	1,739.7	837.5	157.7	131.4	115.2
Cost of Sales & Operating Expenses	(13,140.3)	(12,310.4)	(3,049.3)	(3,128.6)	(3,536.7)
Profit Before Tax	415.1	(227.7)	(142.6)	(259.9)	(258.4)
EPS (sen)	25.78	(23.62)	(0.53)	(3.01)	(17.05)
PATAMI	498.4	(456.6)	(10.3)	(58.2)	(329.6)

PROFIT BEFORE
TAX

+>100%
Y-O-Y

RETURN
ON EQUITY

7.40%
Y-O-Y

FY18

OPERATING REVENUE

+6.1%
Y-O-Y

EARNINGS
PER SHARE

25.78
SEN

GEARING
RATIO*

0.56x
*Gross

Group Revenue

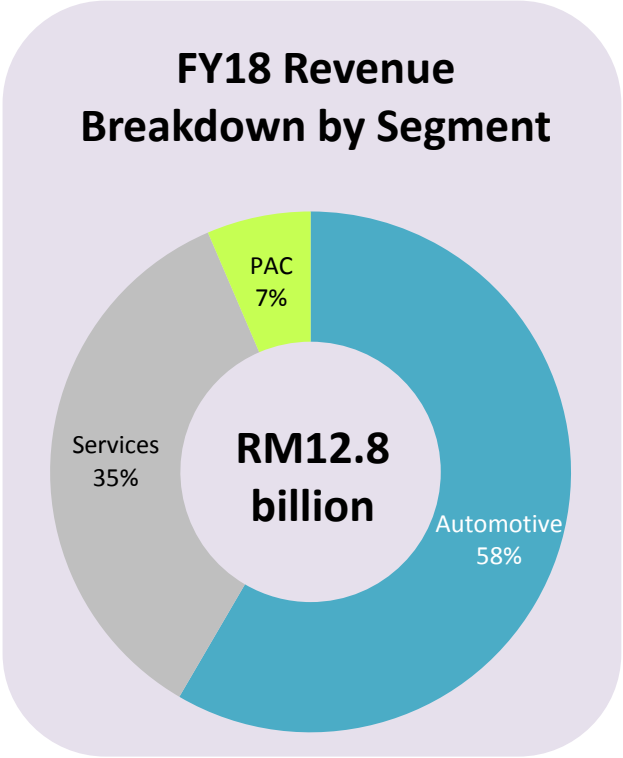
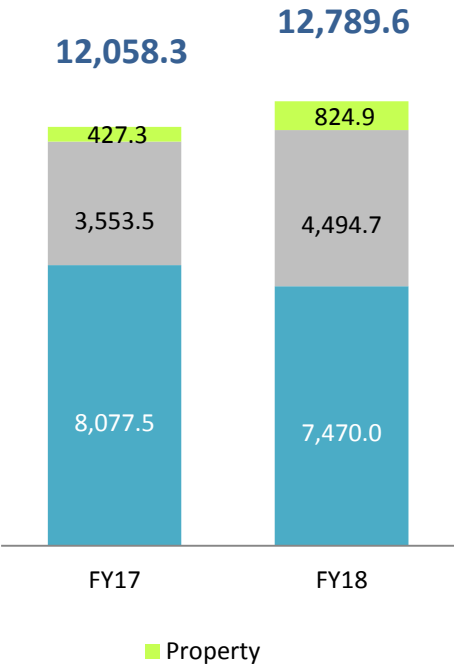
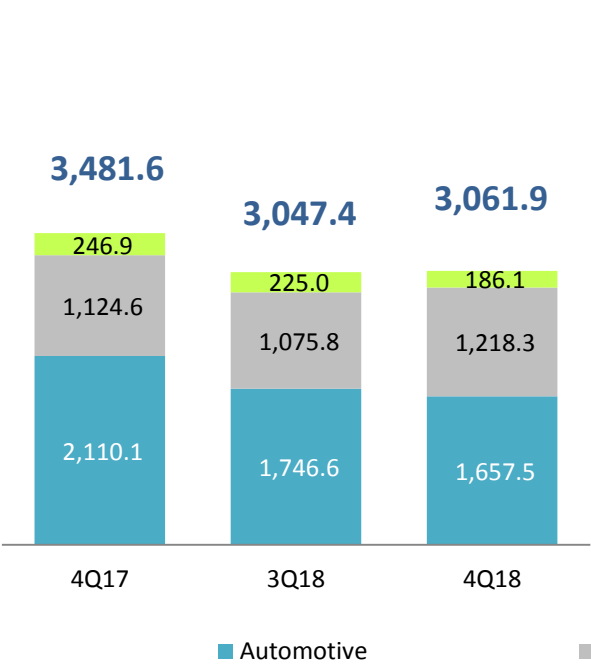
Sectorial breakdown

(RM million)

▼ YoY: 12.1%

▲ YoY: 6.1%

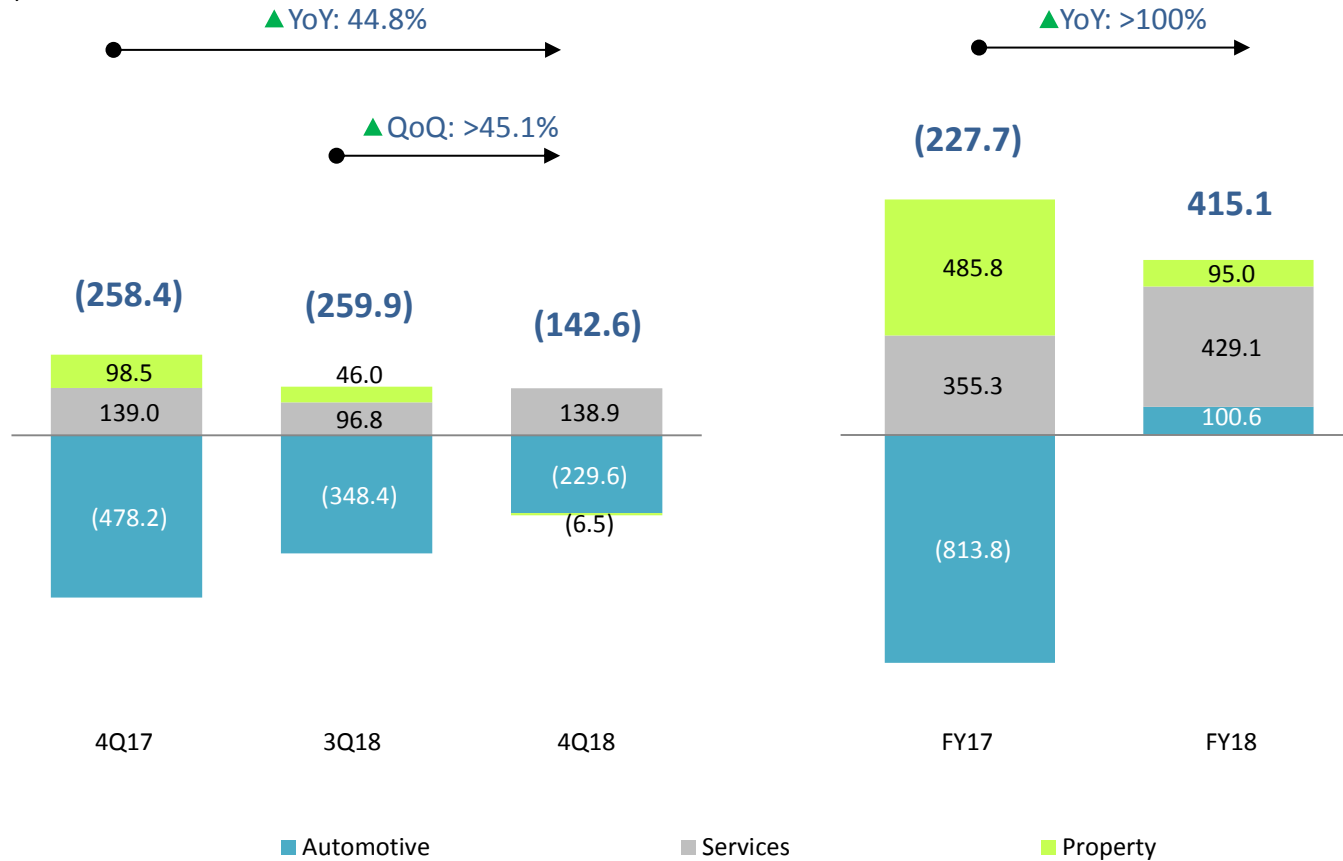
▲ QoQ: 0.5%



Group Profitability

PBT/(LBT)

(RM million)

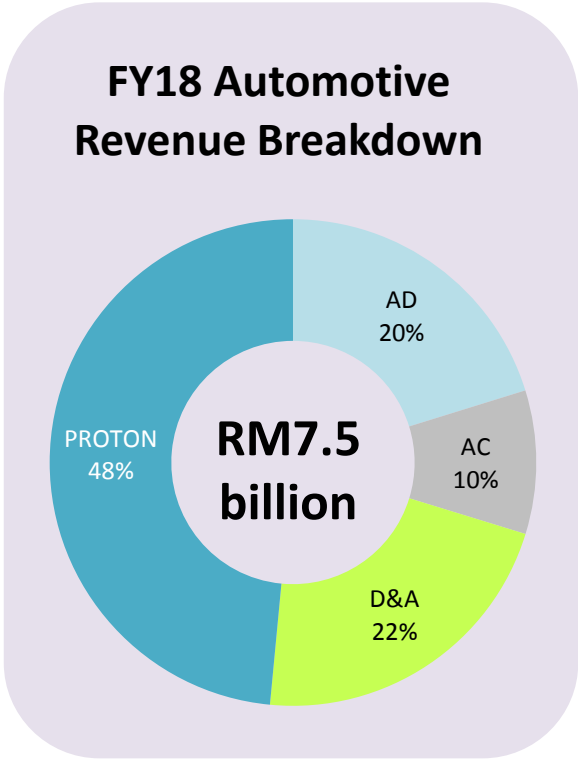
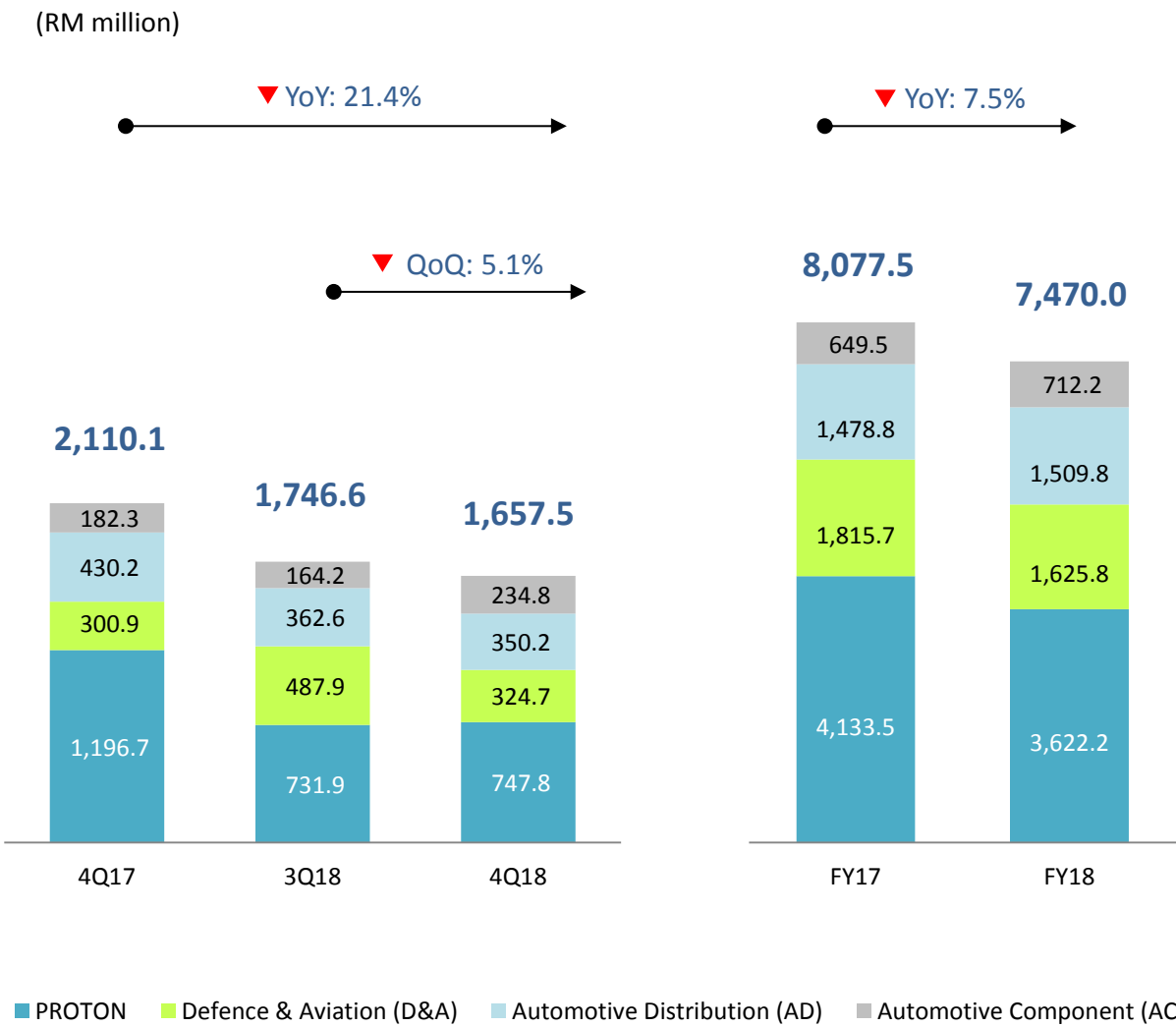


Total PBT figures include Investment Holding as tabulated below:-

(RM million)	4Q17	3Q18	4Q18	FY17	FY18
Investment Holding	(17.7)	(54.3)	(45.4)	(255.0)	(209.6)

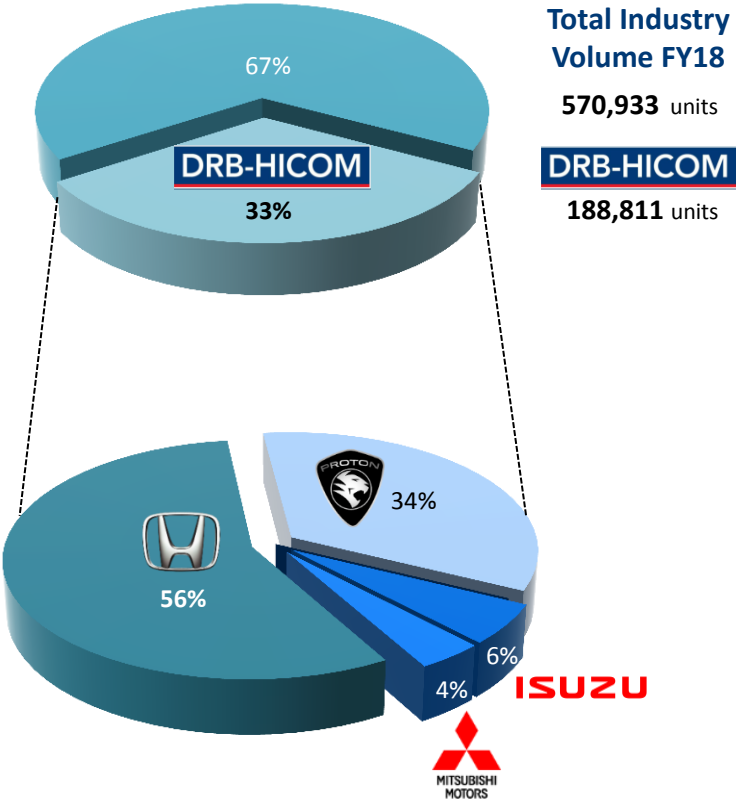
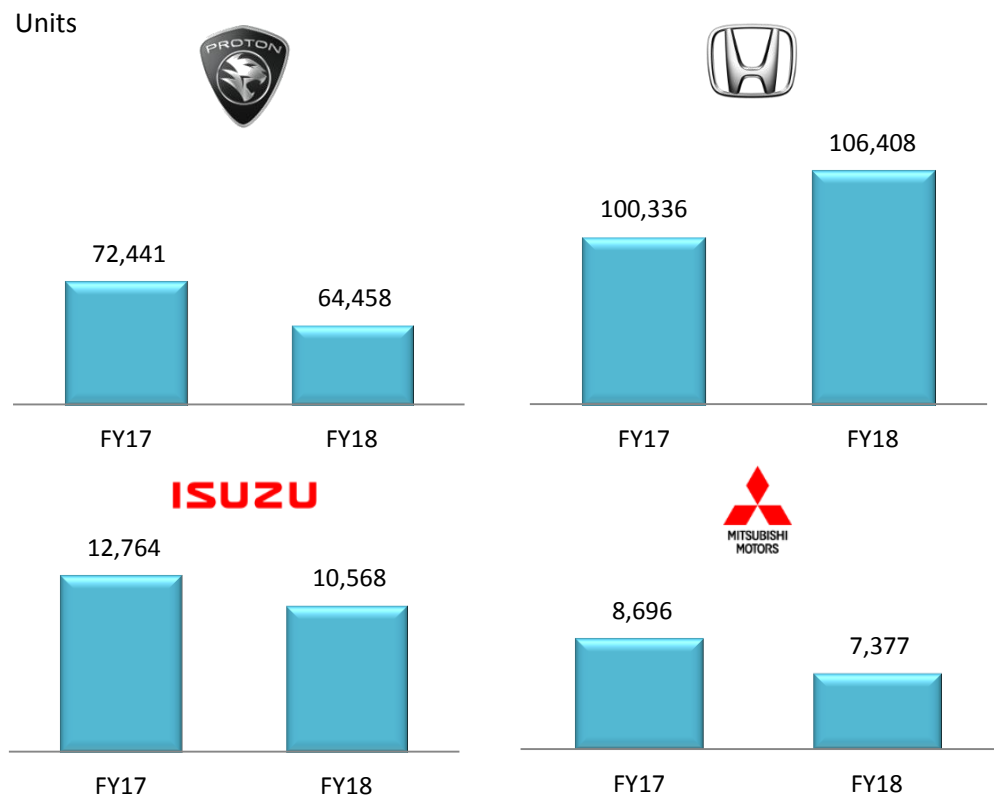
Automotive

Revenue



Sales Performance

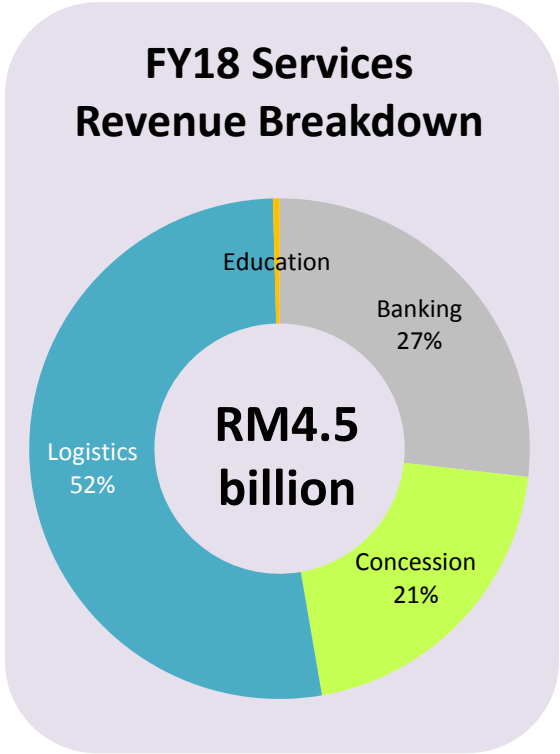
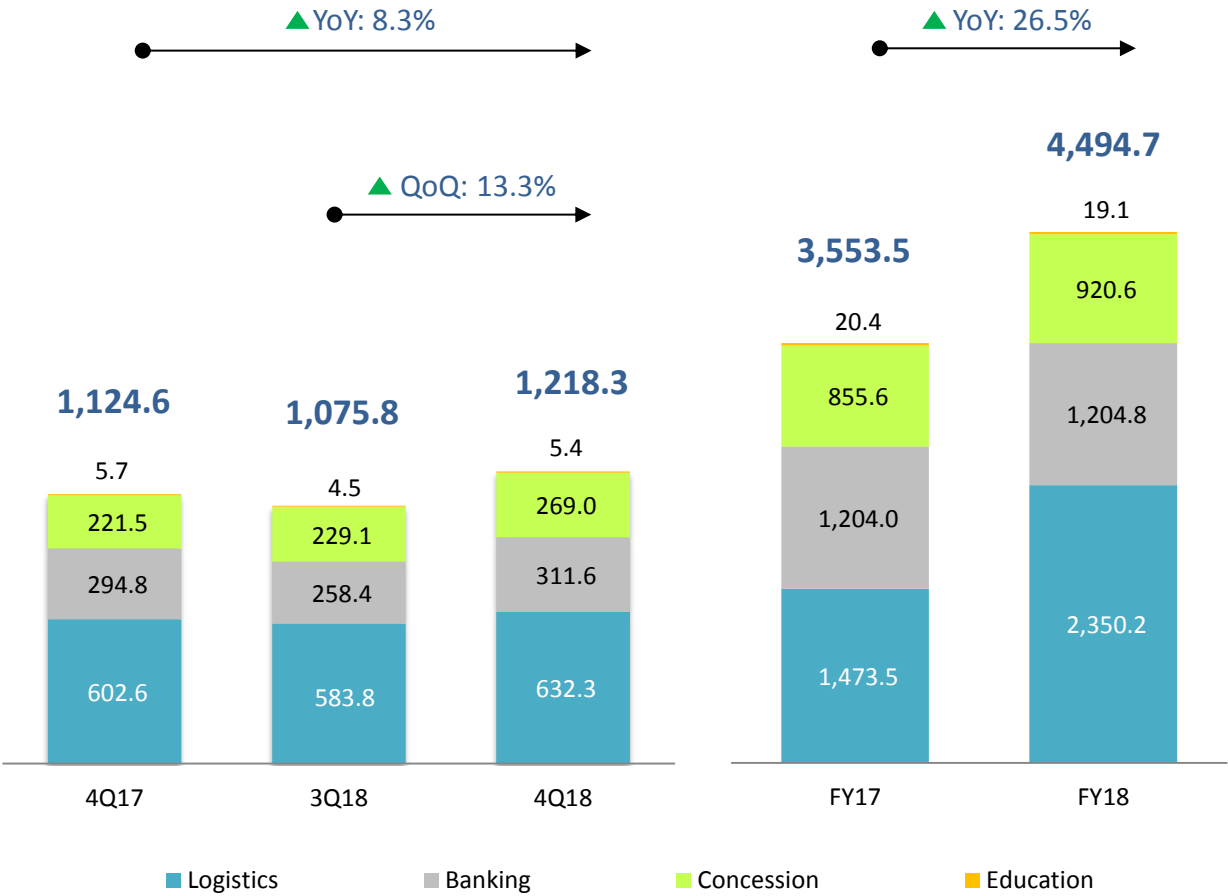
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Services

Revenue

(RM million)



Property

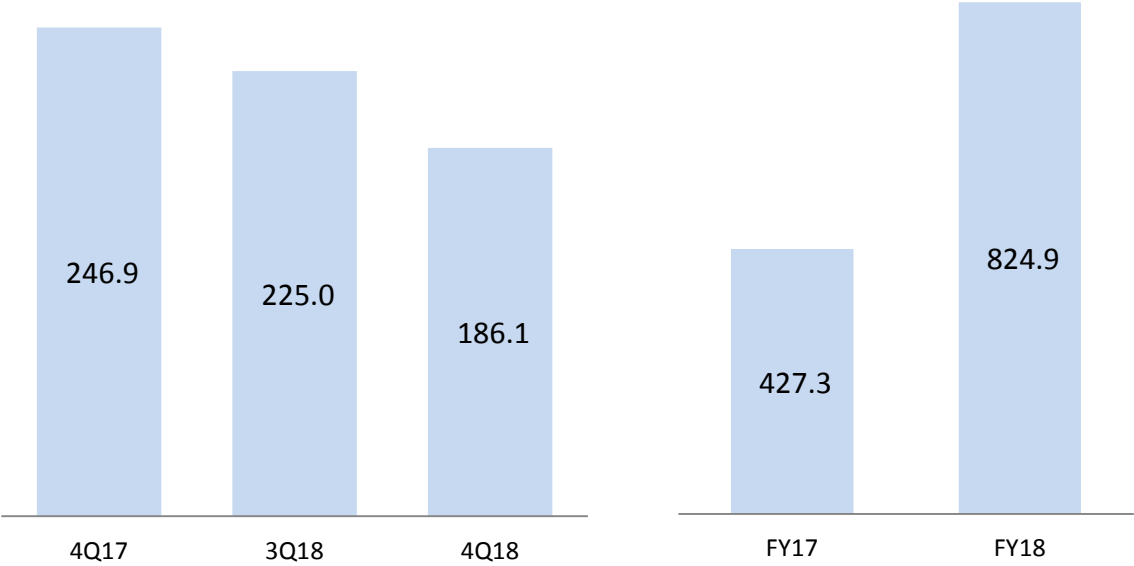
Revenue

(RM million)

▼ YoY: 24.6%

▲ YoY: 93%

▼ QoQ: 17.3%



Media City



ICQS

Group Financial Position

Key Ratios

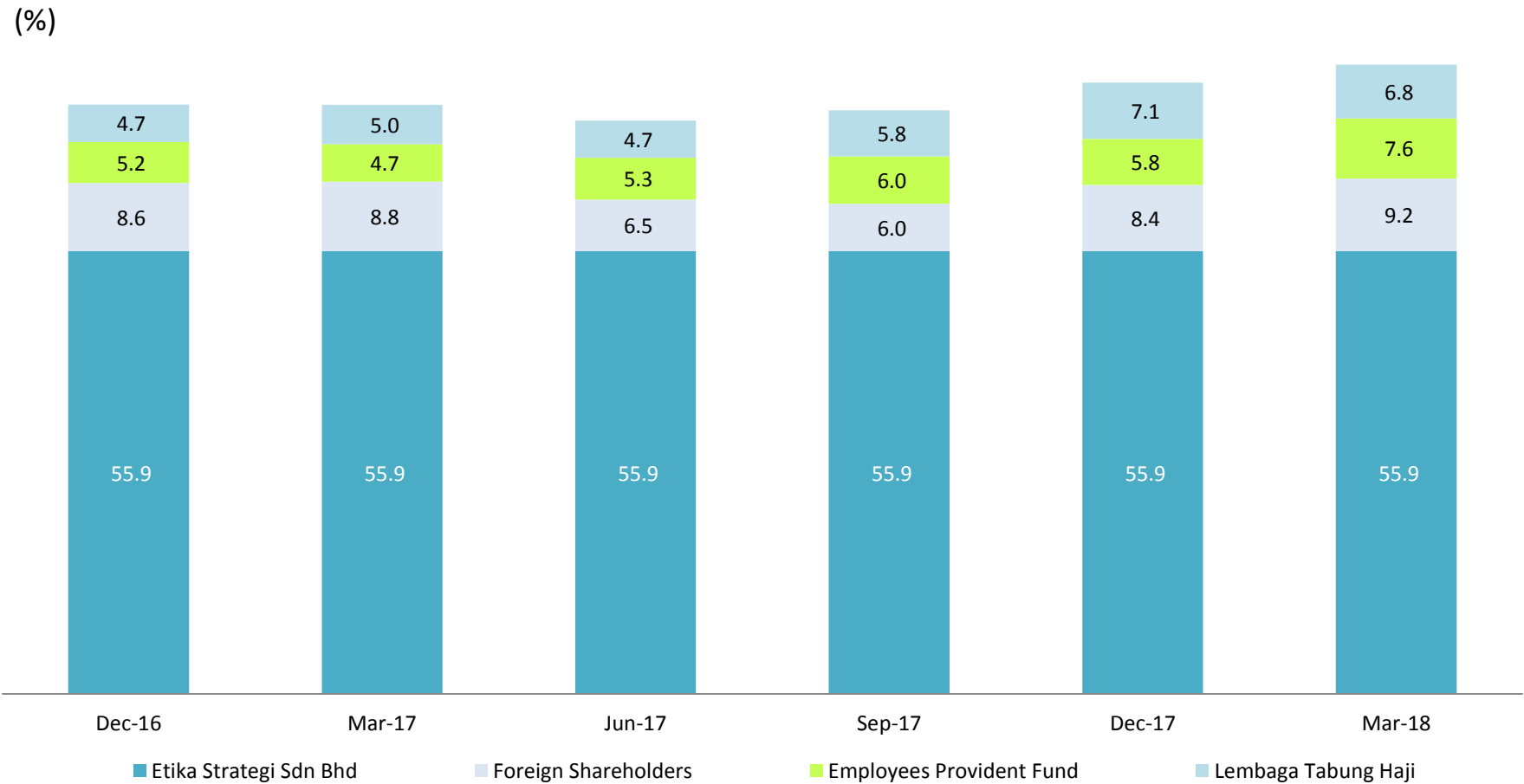
(RM billion)	As at 31 Mar'18	As at 31 Mar'17 (Restated)
Property, Plant & Equipment	5.9	6.5
Banking Related Assets	23.4	22.9
Inventories	1.6	2.3
Cash & Bank Balances	2.8	2.9
Trade & Other Receivables	4.2	4.3
Others	5.3	5.1
TOTAL ASSETS	43.2	44.0
Equity attributable to Owners of the Company	6.7	6.1
Perpetual Sukuk	1.1	1.1
RCCPS	1.2	1.3
Non-controlling Interest	1.8	1.8
Short Term Borrowings (include OD)	2.3	2.2
Long Term Borrowings	3.5	4.1
Banking Related Liabilities	19.9	20.0
Others	6.7	7.4
TOTAL EQUITY & LIABILITIES	43.2	44.0

	As at 31 Mar'18	As at 31 Mar'17 (Restated)
Net Assets Per Share (RM)	3.48	3.14
Gearing Ratio (times)*:		
▪ Gross	0.56	0.61
▪ Net	0.21	0.28
Return on Equity (%)	7.40	(7.52)
Return on Capital Employed (%)	4.82	0.86

Note: * Based on Total Equity

Shareholders of DRB-HICOM

As at 31 March 2018





For enquiries, please contact us at:-

Investor Relations
Level 5, Wisma DRB-HICOM
No. 2 Jalan Usahawan U1/8
40150 Shah Alam, Selangor
Malaysia

email : invest@drb-hicom.com

tel : +603 2052 8194 / 8213

fax : +603 2052 8228