

3QFY2017

Financial Results

Quarter Ended 31 December 2016



DRB-HICOM

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Key Highlights

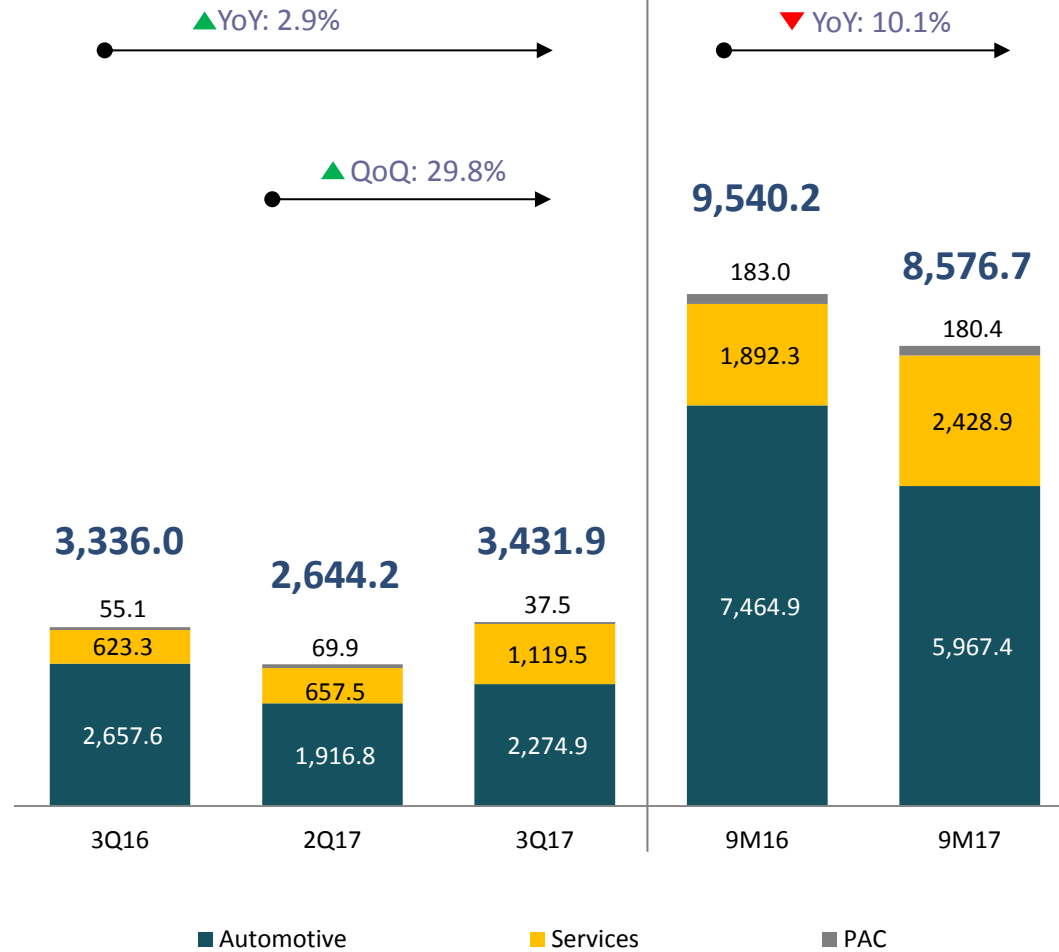
- 1 Revenue improved 30% q-o-q or RM8.6 billion in 9M17.
- 2 Improved PBT of RM33.4 million mainly due to:-
 - 1) Consolidation of Pos Malaysia into the Group
 - 2) Gain on disposal of Corwin Holding Pte. Ltd. Of RM398.1 million
- 3 PROTON recorded sales improvement of 54.5% q-o-q on the back of favourable demand for the new Saga and Persona.
- 4 Honda remains no. 1 foreign OEM player in Malaysia with sales improvement by 21% to 28,568 units q-o-q.
- 5 Challenging business environment however, continued to weigh down overall Automotive sales performance in line with lower TIV at 580.1k units or 13% drop in 2016.
- 6 PROTON is on track to complete its foreign strategic partner (FSP) exercise by first half of 2017.

Results Summary for the Financial Period Ended 31 December 2016

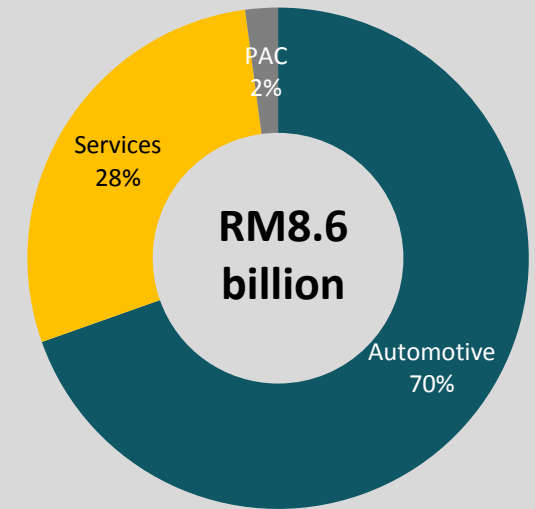
	3Q16	2Q17	3Q17	9M16	9M17
<i>(RM million)</i>					
Operating Revenue	3,336.0	2,644.2	3,431.9	9,540.2	8,576.7
Other Income	36.9	77.5	565.7	398.4	722.3
Cost of Sales and Operating Expenses	(3,416.5)	(2,707.8)	(3,434.6)	(9,761.7)	(8,771.0)
(Loss)/Profit Before Tax	(147.1)	(267.5)	422.3	(77.8)	33.4
EPS (sen)	(9.63)	(16.02)	18.26	(10.45)	(6.51)

Group Revenue

(RM million)



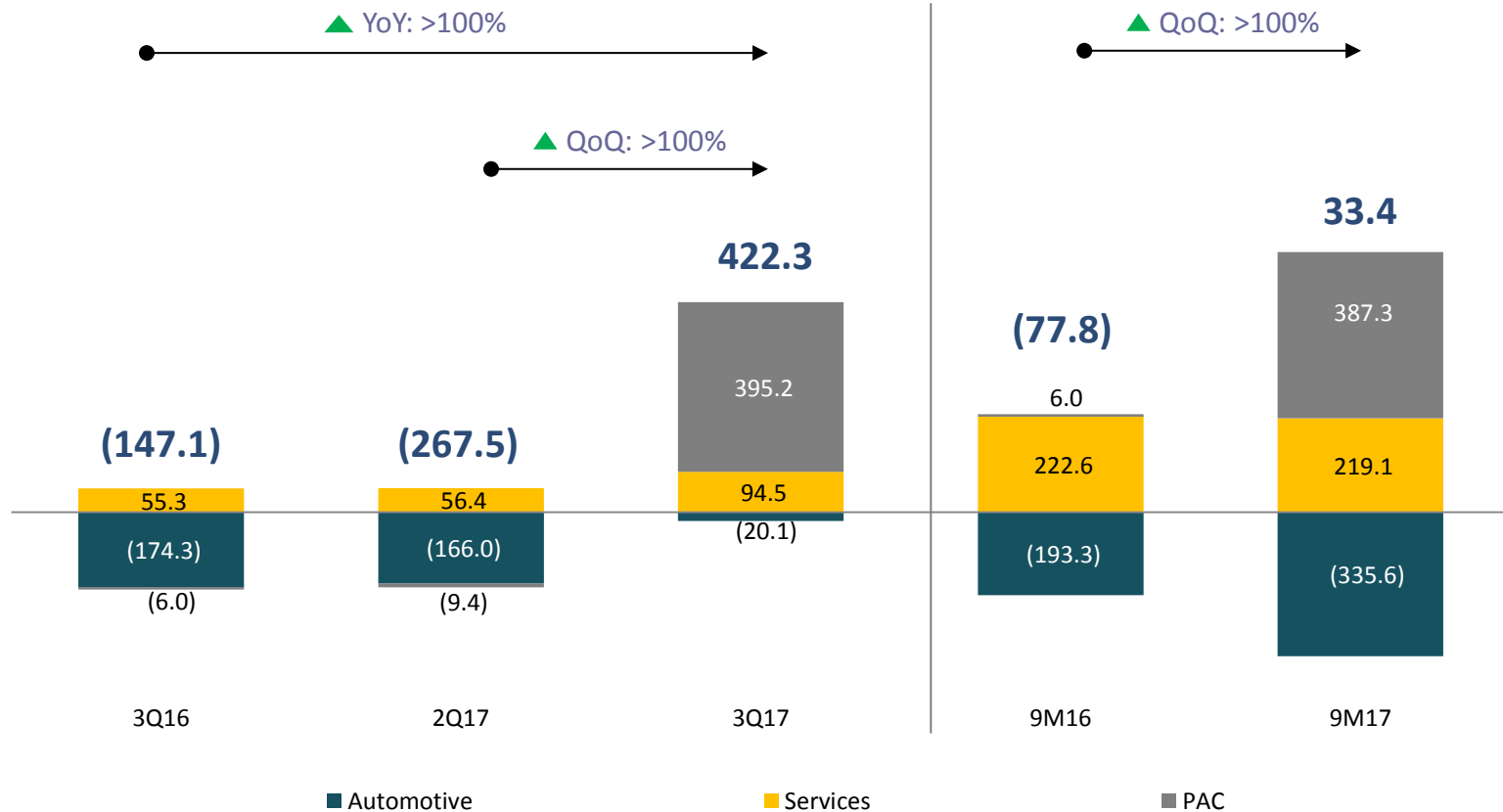
9M17 Revenue Breakdown by Segment



Note: PAC – Property, Asset and Construction

Group PBT/(LBT)

(RM million)



Total PBT figures include Investment Holding as tabulated below:-

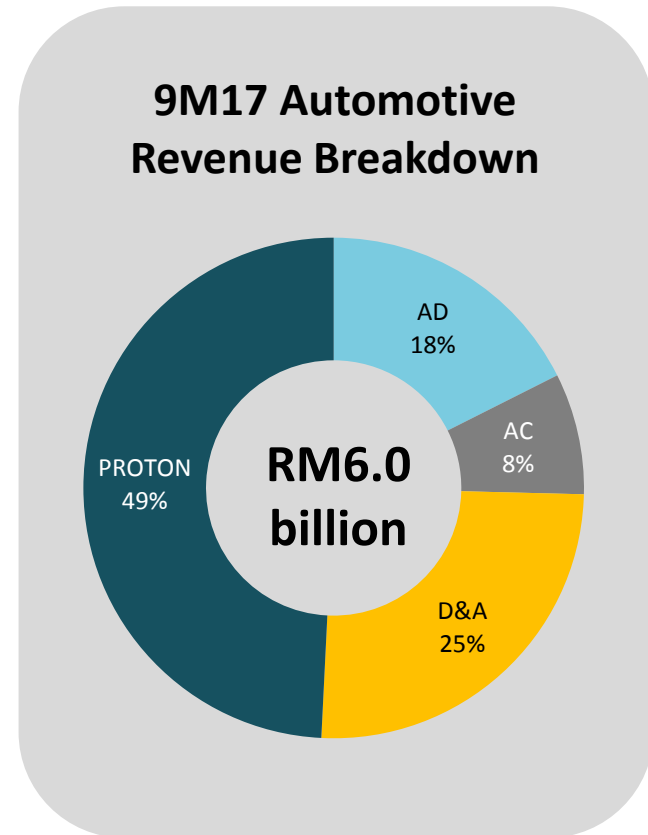
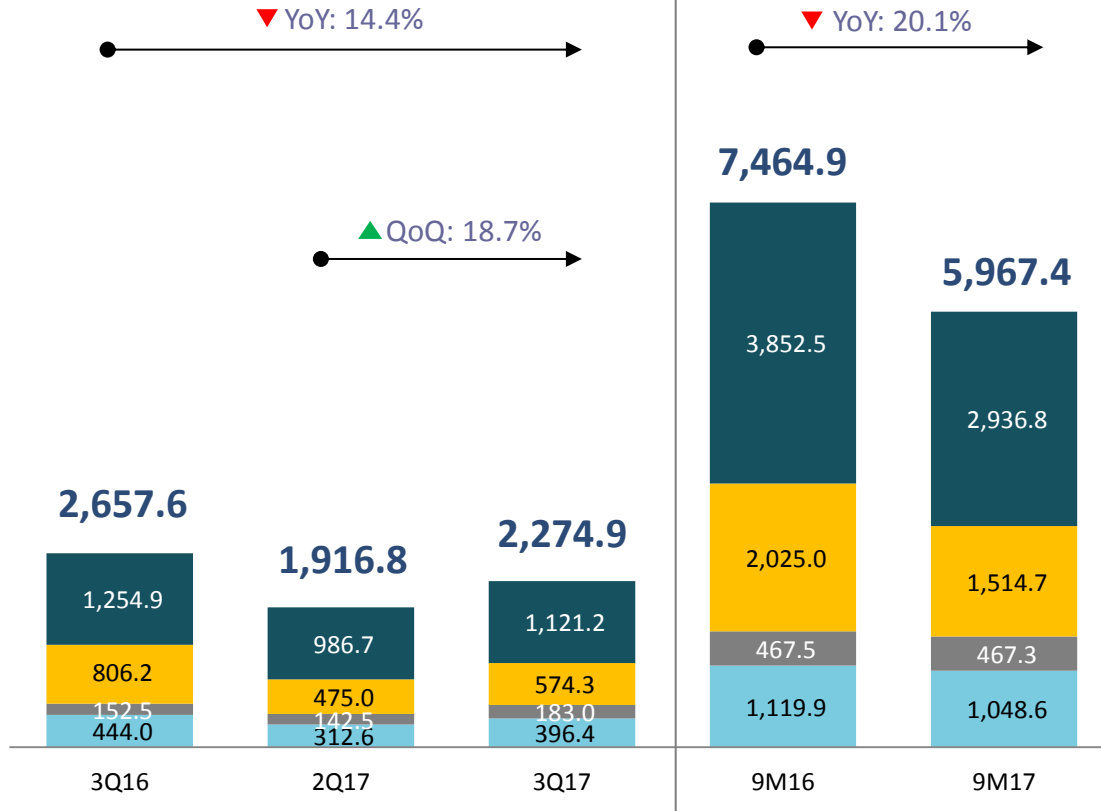
(RM million)	3Q16	2Q17	3Q17	9M16	9M17
Investment Holding	(22.1)	(148.5)	(47.3)	(113.3)*	(237.4)

Note: PAC – Property, Asset and Construction

* Restated E.I – Gain on disposal of associated companies (net) of RM12.2 million

Automotive Revenue

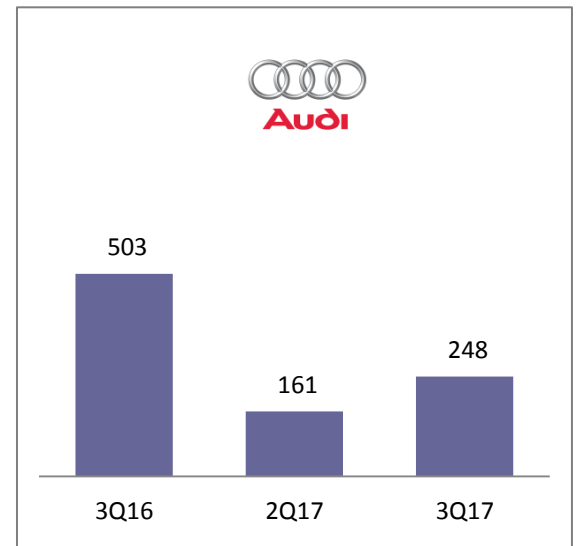
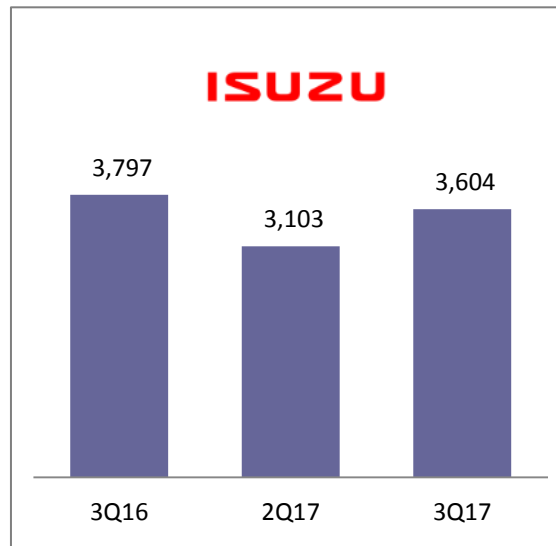
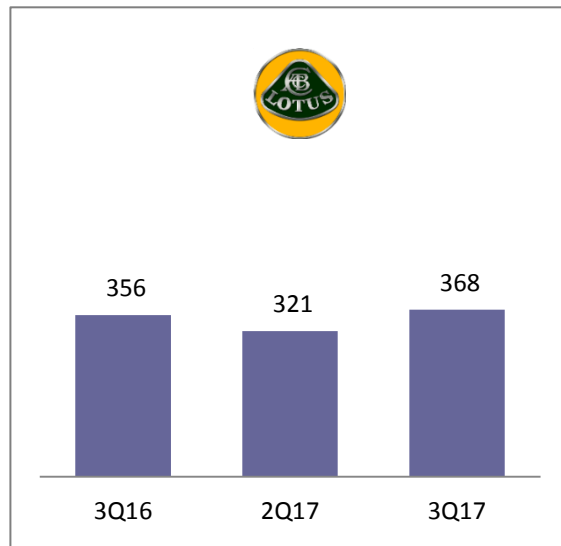
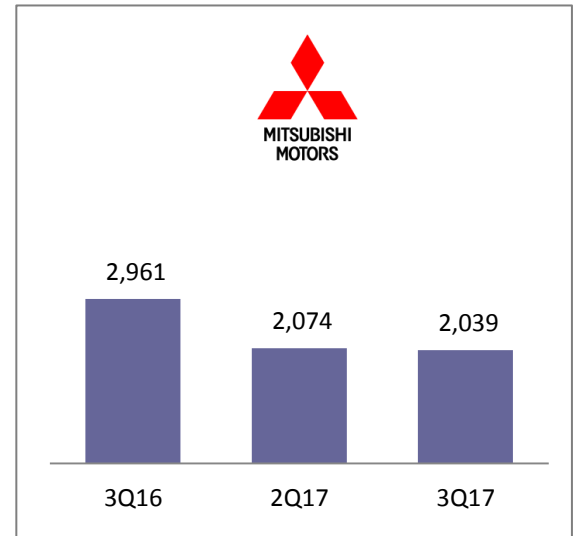
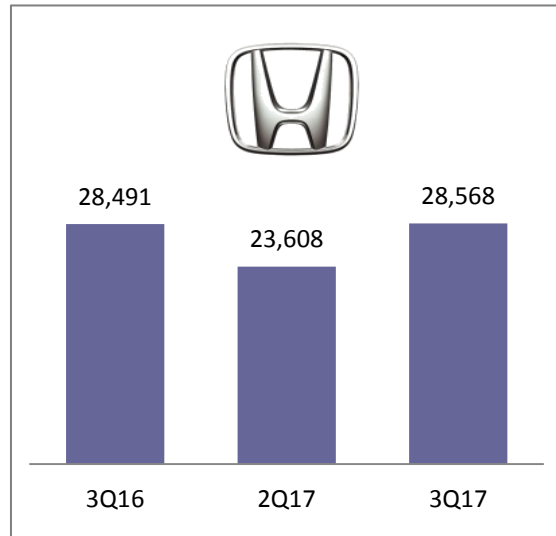
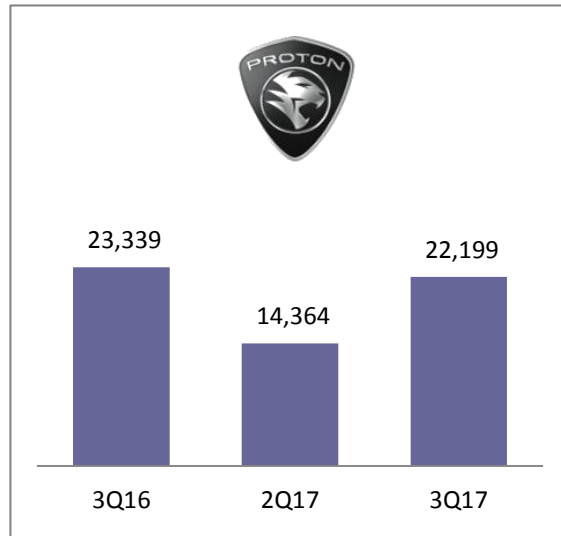
(RM million)



■ Automotive Distribution (AD) ■ Automotive Component (AC) ■ Defence & Aviation (D&A) ■ PROTON

Marque Sales Performance

Units



Source: MAA

DRB-HICOM's Market Share

Market Share YTD (April 2016 to December 2016)

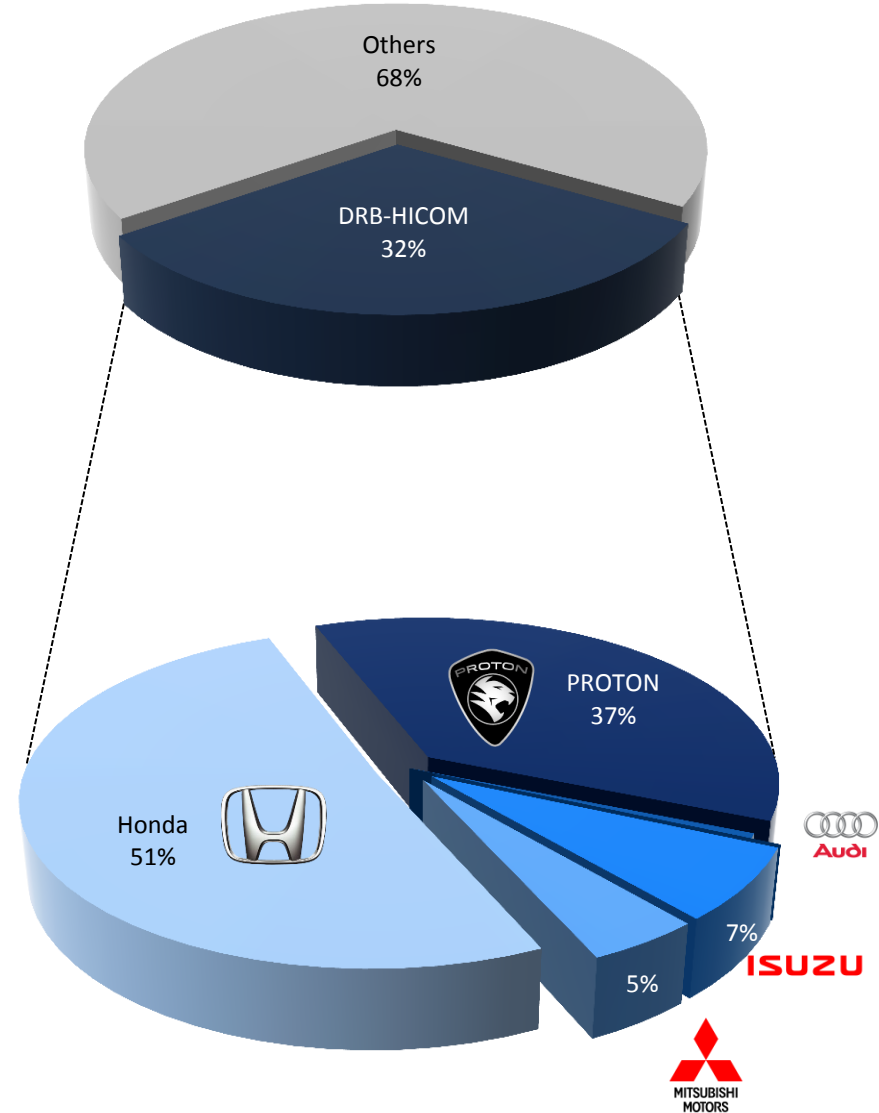
Total Industry Volume

448,869 units

DRB-HICOM

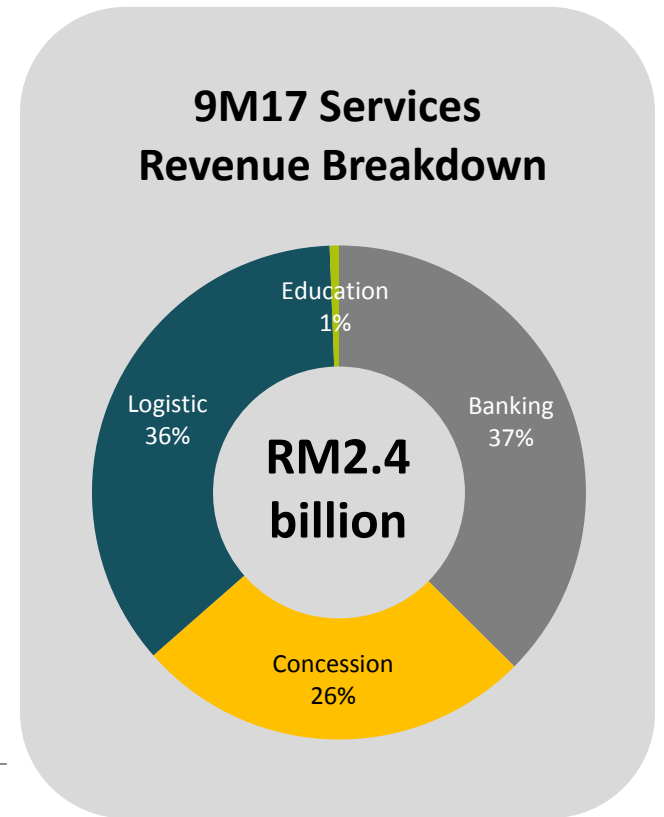
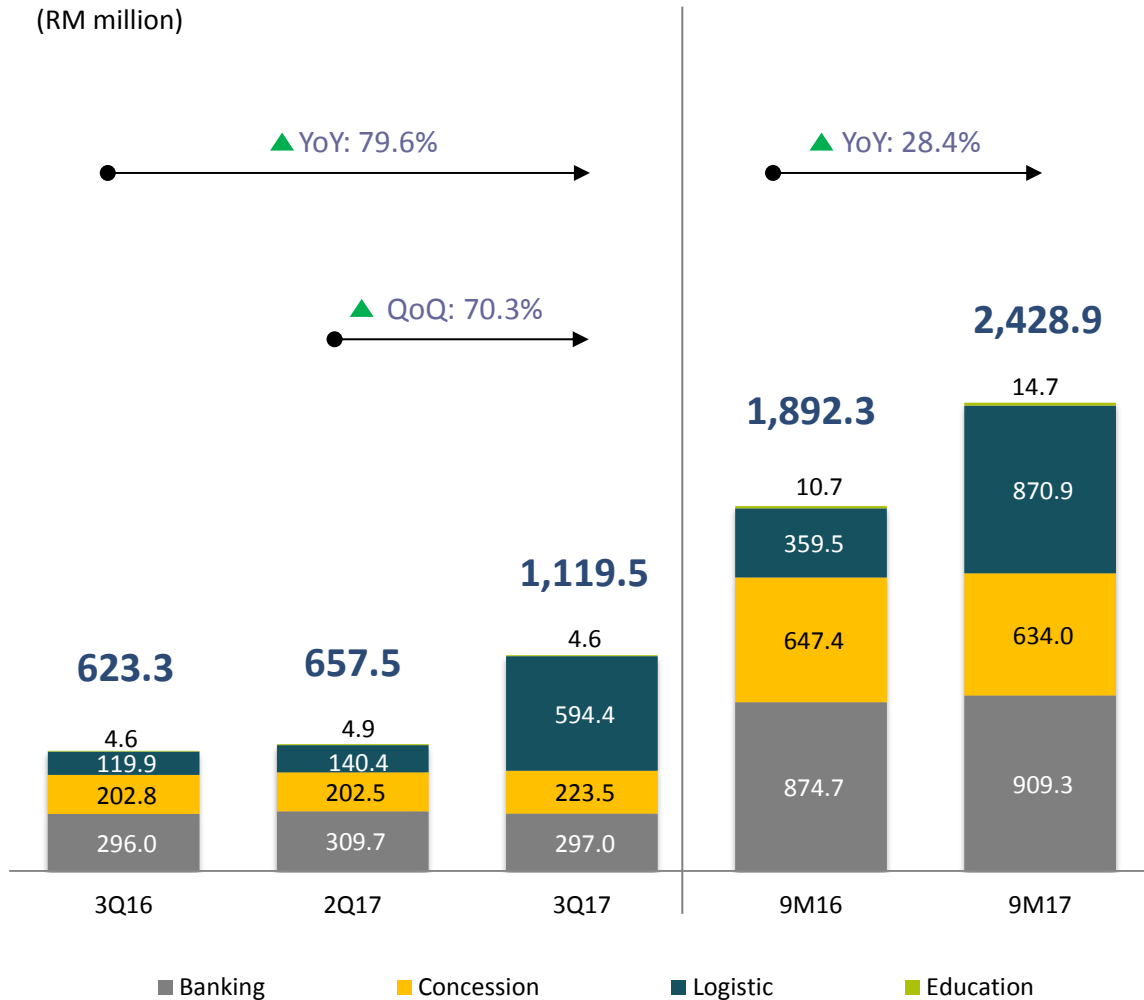
143,464 units

New Launches from October to December 2016



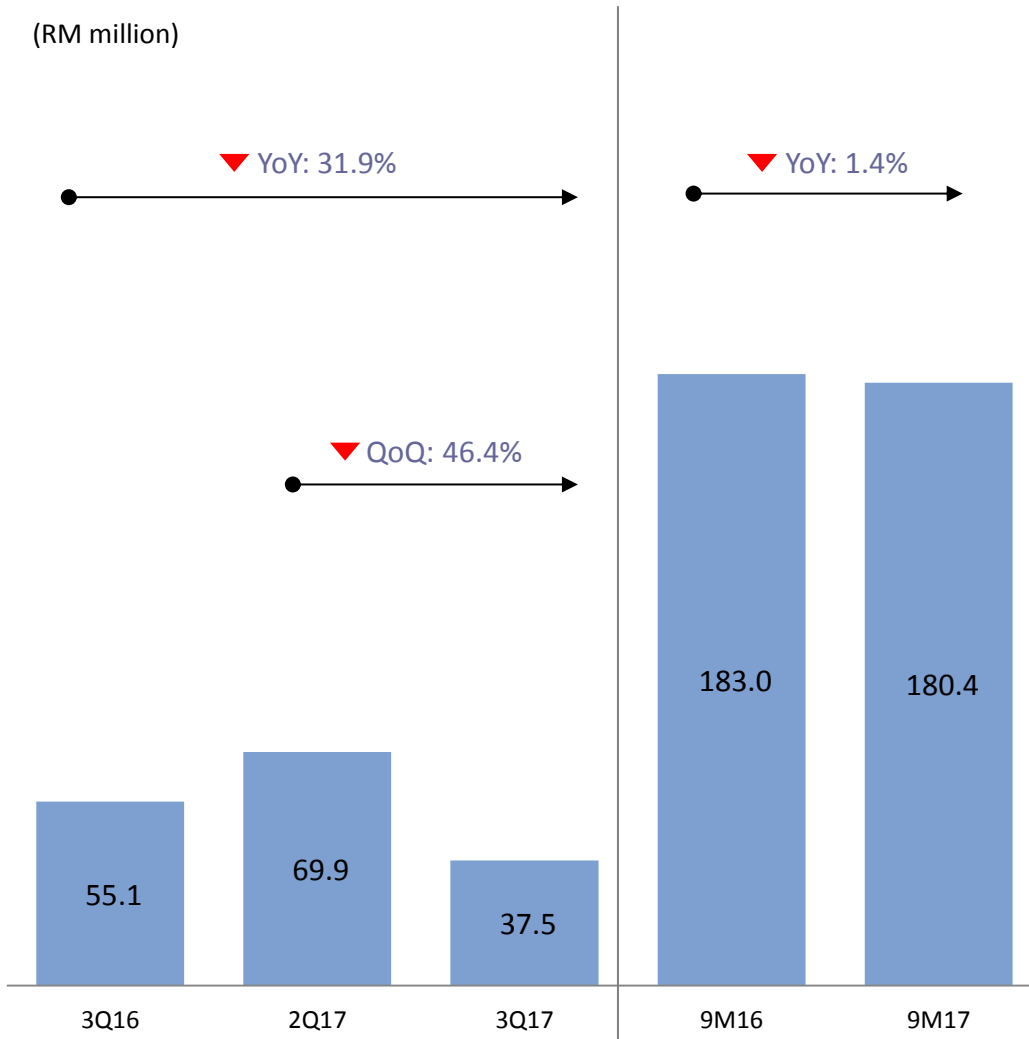
Services Revenue

(RM million)



Property, Asset and Construction Revenue

(RM million)



Glenmarie Johor



Proton City



Laman Glenmarie

Financial Position and Key Ratios

(RM billion)	As at 31 Dec'16	As at 31 Mar'16 (Audited)
Property, Plant & Equipment	6.4	5.7
Banking Related Assets	21.8	22.1
Inventories	2.1	1.8
Cash & Bank Balances	3.7	2.0
Trade & Other Receivables	5.4	4.6
Others	5.2	5.8
TOTAL ASSETS	44.6	42.0
Equity attributable to Owners of the Company	6.4	6.5
Perpetual Sukuk	1.0	1.1
Non-controlling Interest	3.0	0.9
Short Term Borrowings (include OD)	2.7	2.6
Long Term Borrowings	4.3	4.3
Banking Related Liabilities	19.1	19.6
Others	8.1	7.0
TOTAL EQUITY & LIABILITIES	44.6	42.0

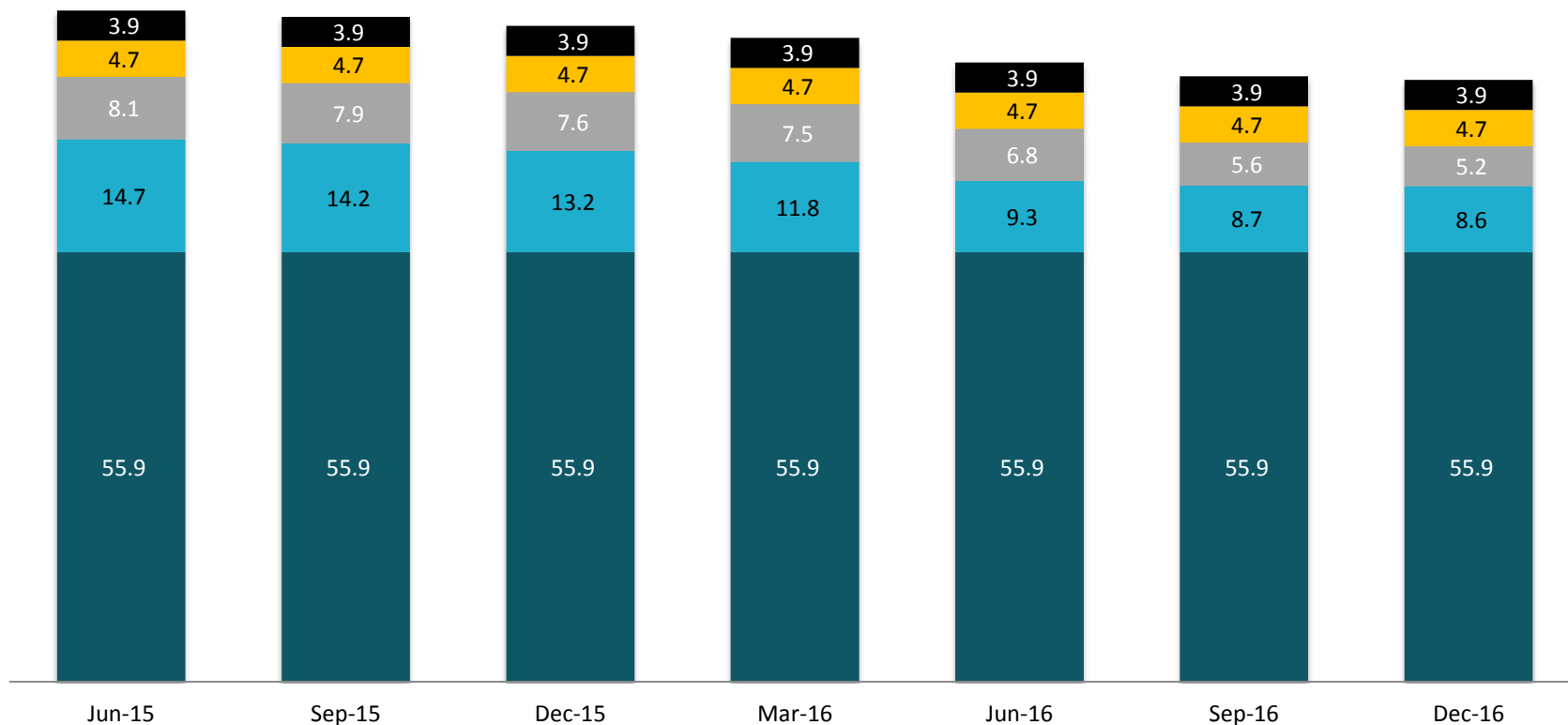
	As at 31 Dec'16	As at 31 Mar'16 (Audited)
Net Assets Per Share (RM)	3.29	3.38
Gearing Ratio (times)*:		
▪ Gross	0.68	0.81
▪ Net	0.30	0.51
Return on Equity (%)	(1.98)	(15.16)
Return on Capital Employed (%)	(1.82)	(2.86)

Note: * Based on Total Equity

Shareholders of DRB-HICOM

As at 31 December 2016

(%)



■ Etika Strategi Sdn Bhd ■ Foreign Shareholders ■ Employees Provident Fund ■ Lembaga Tabung Haji ■ Kumpulan Wang Persaraan (Diperbadankan)



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