



3QFY2016

Financial Results

Quarter Ended 31 December 2015

DRB-HICOM

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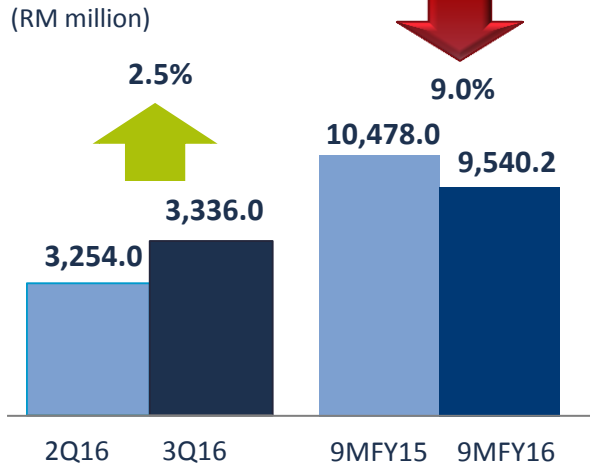
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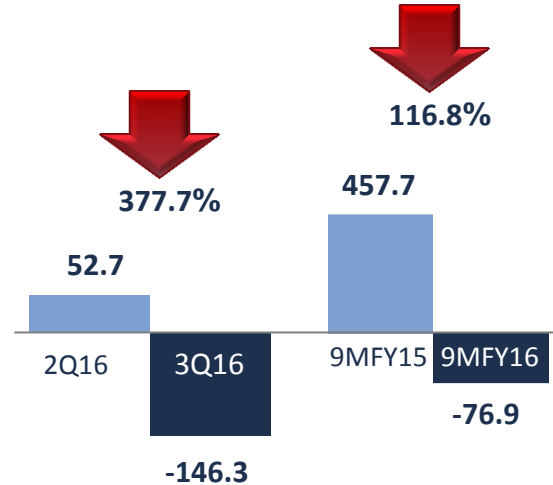
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Key Highlights

Revenue



PBT



- Higher revenue 2.5% QoQ due to higher contribution from Defence and Aviation businesses.
- Lower 9 months performance for the Group as a result of weaker consumer sentiment and stiffer competition amidst challenging market condition.



Automotive



Services



Property, Asset and Construction

9MFY16 Growth¹

-9.3% Revenue
-194.2% PBT

9MFY16 Growth¹

+2.0%² Revenue
-3.4%² PBT

9MFY16 Growth¹

-23.1% Revenue
-80.0% PBT

- Lower revenue and PBT contribution mainly due to lower CKD volume from VW and lower sales performance from PROTON.
- Deftech, CTRM and Honda however, recorded positive growth.

- Excluding insurance contribution, overall performance in Services relatively stable.
- Improved performance mainly from Logistic and Banking segment.

Lower contribution from on-going property development projects mainly from Glenmarie Garden.

¹ YoY

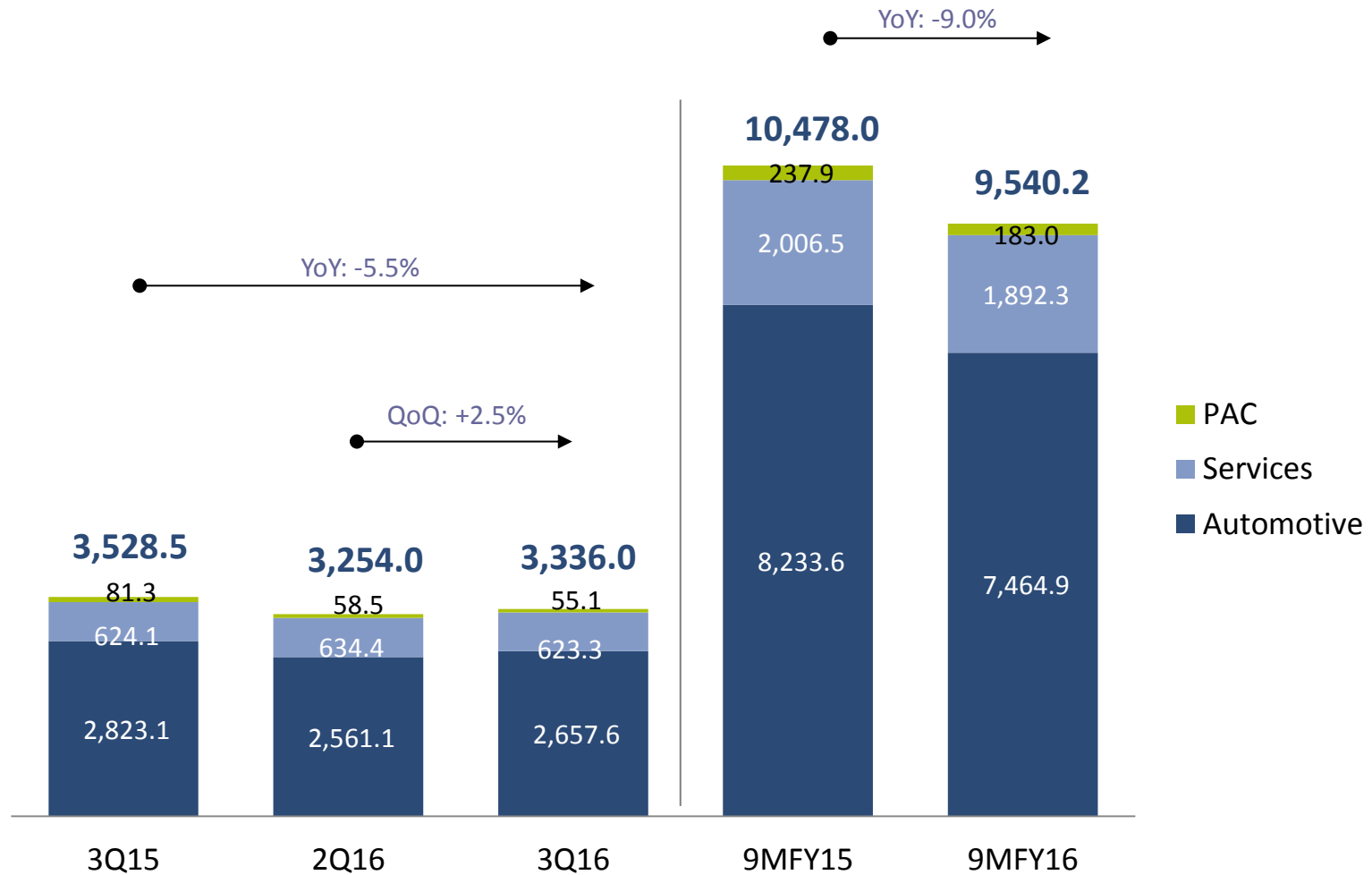
² Excluding insurance businesses

Results Summary for the Financial Period Ended 31 December 2015

<i>(RM million)</i>	3Q16	2Q16	3Q15	QoQ (%)	9MFY16	9MFY15	YoY (%)
Operating Revenue	3,336.0	3,254.0	3,528.5	(5.5)	9,540.2	10,478.0	(9.0)
Other Income	36.9	207.1	112.5	(67.2)	398.4	403.5	(1.3)
Cost of Sales and Operating Expenses	(3,415.6)	(3,299.3)	(3,505.2)	2.6	(9,760.8)	(10,307.8)	5.3
Profit Before Tax	(146.3)	52.7	96.5	>(100)	(76.9)	457.7	>(100)
Non-Controlling Interest	10.7	12.8	14.2	(24.6)	36.4	70.8	(48.6)
EPS (sen)	(9.58)	0.20	0.49	>(100)	(10.4)	10.88	> (100)

Segmental Revenue

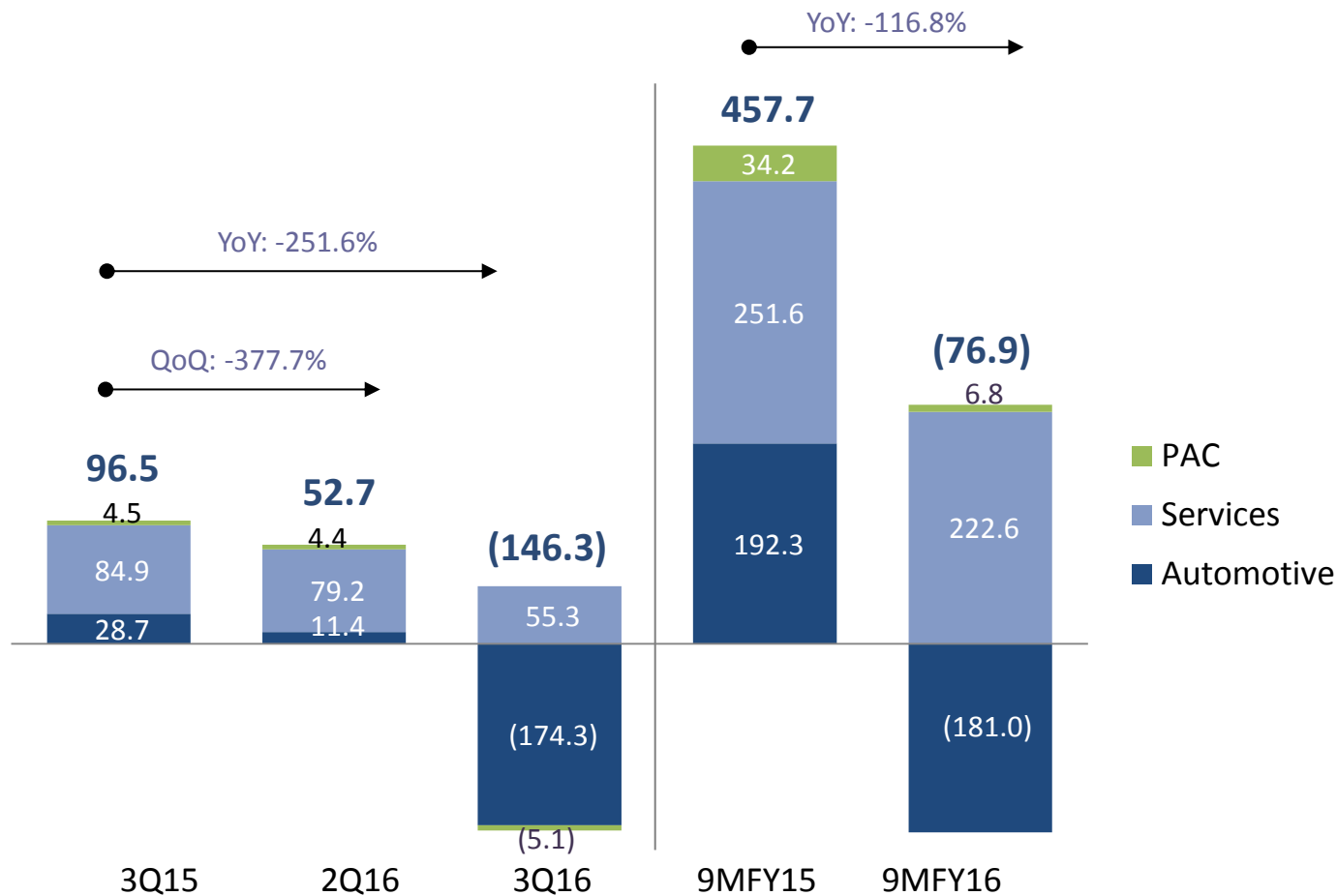
(RM million)



Note : PAC – Property, Asset & Construction

Segmental PBT

(RM million)



*Note: Total PBT figures include Investment Holding as tabulated below:-

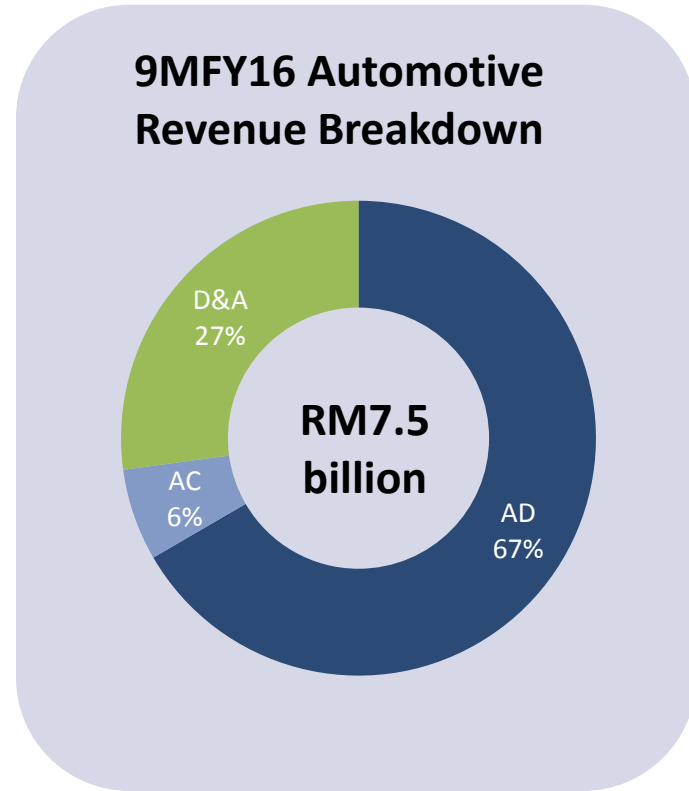
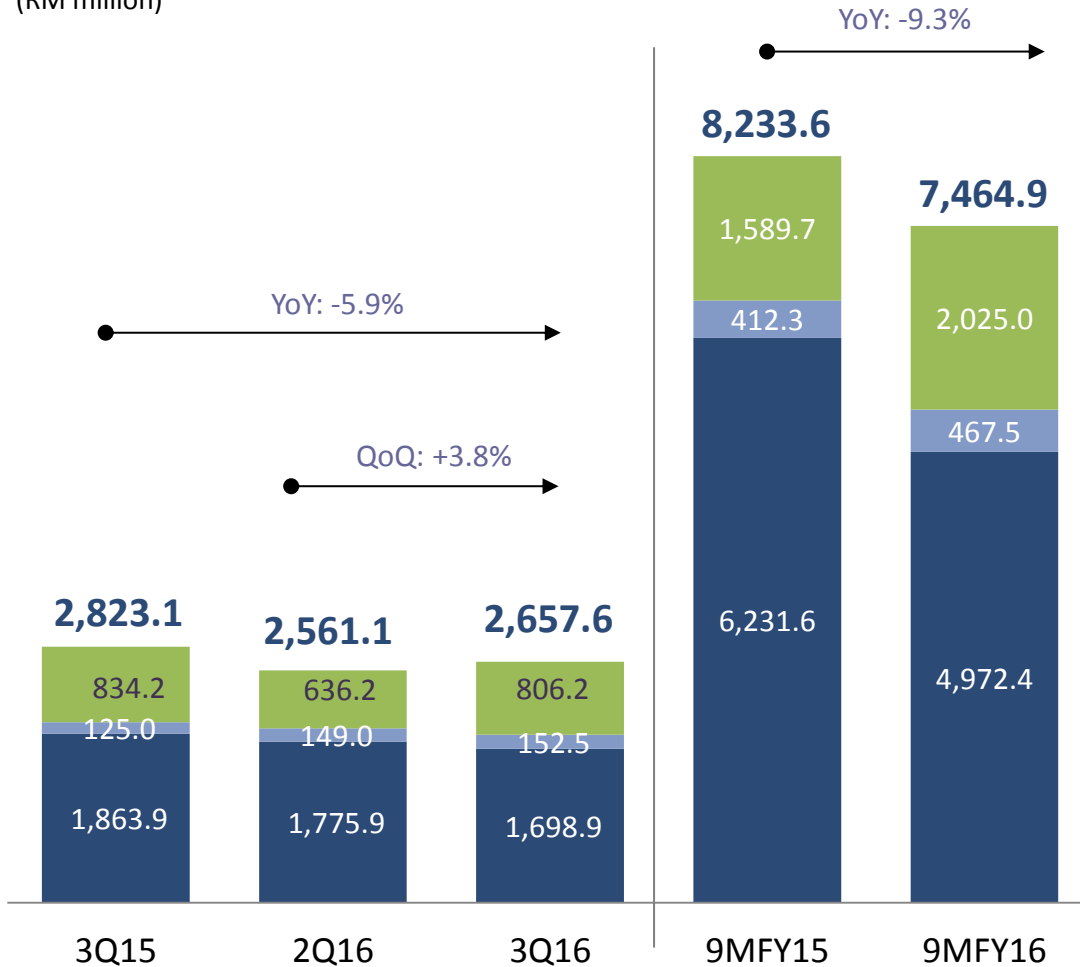
(RM million)	3Q15	2Q16	3Q16	9MFY15	9MFY16
Investment Holding	(21.6)	(42.3)	(22.2)	(20.4) ¹	(125.3)

¹Inclusive gain on disposal of insurance business of RM97.4 million.

Note : PAC – Property, Asset & Construction

Automotive Segment Revenue

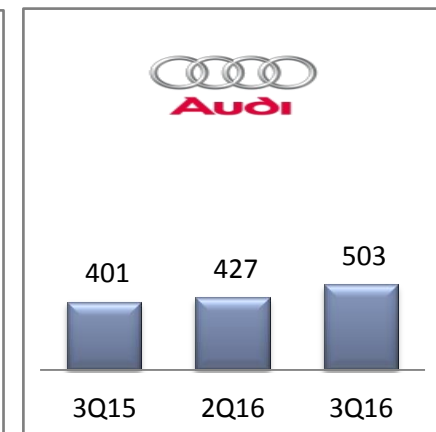
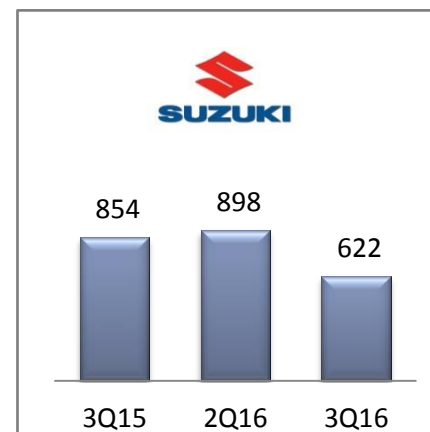
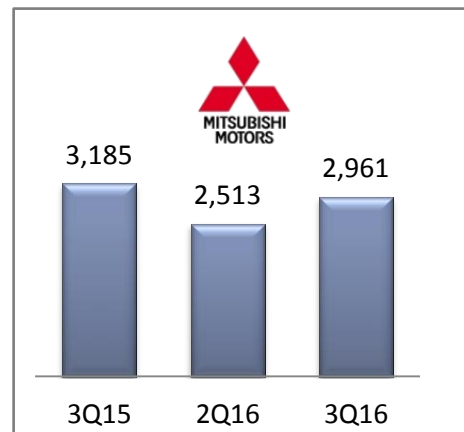
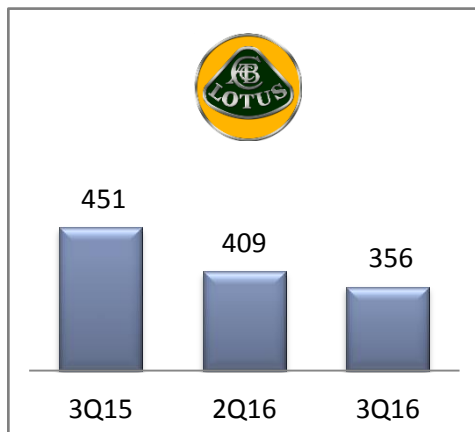
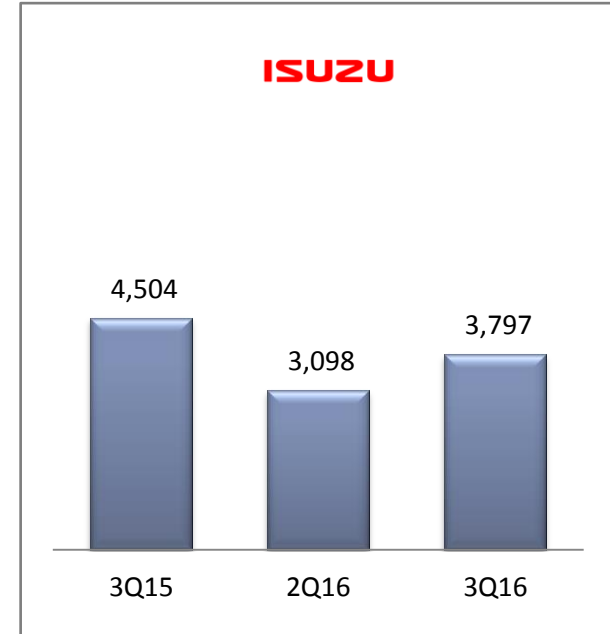
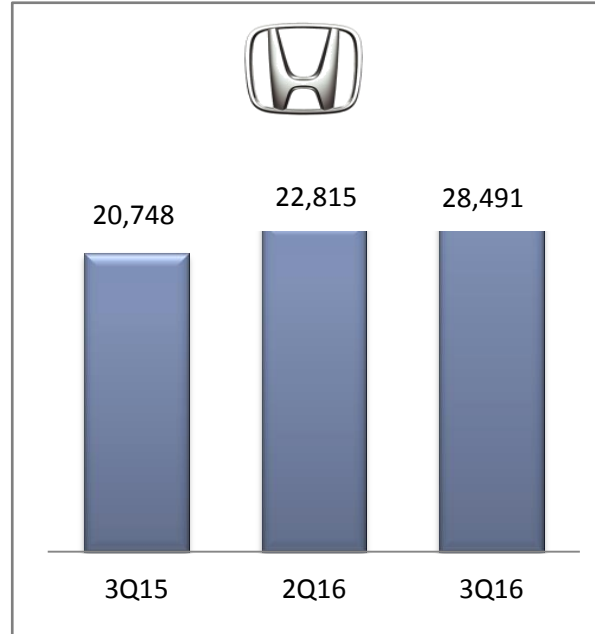
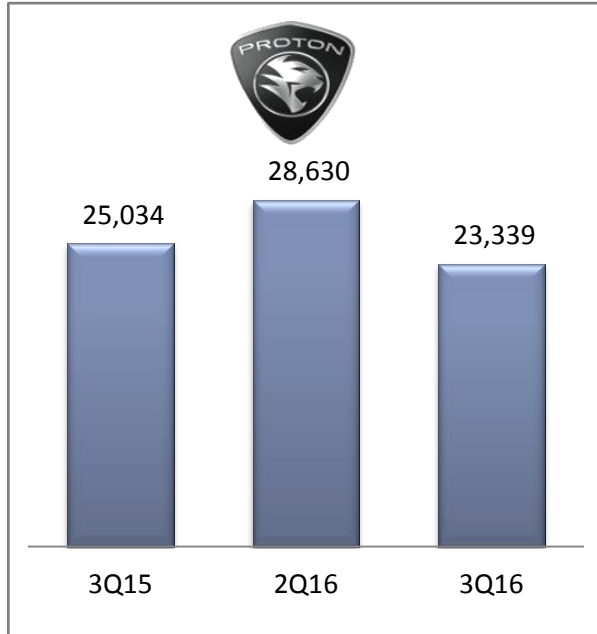
(RM million)



■ Automotive Distribution (AD) ■ Automotive Component (AC) ■ Defence & Aviation (D&A)

Marque Sales Performance

Units



DRB-HICOM's Market Share

Market share Year 2015 (Jan – Dec 2015)

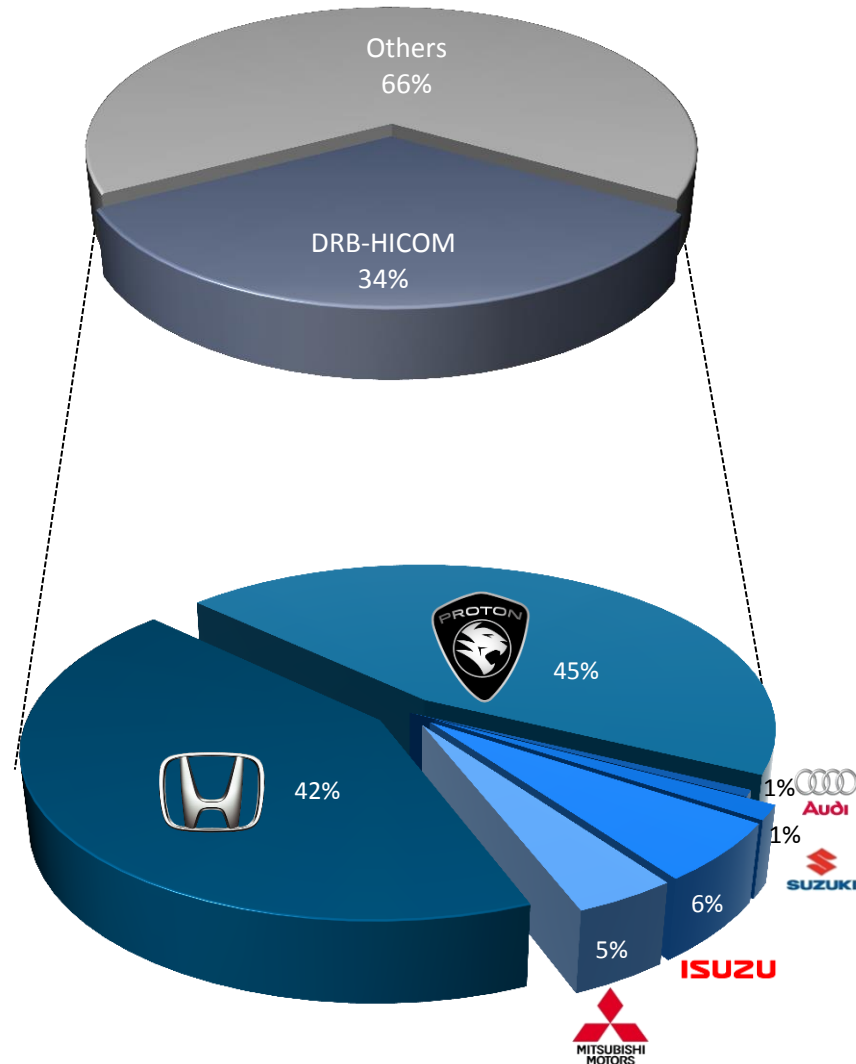
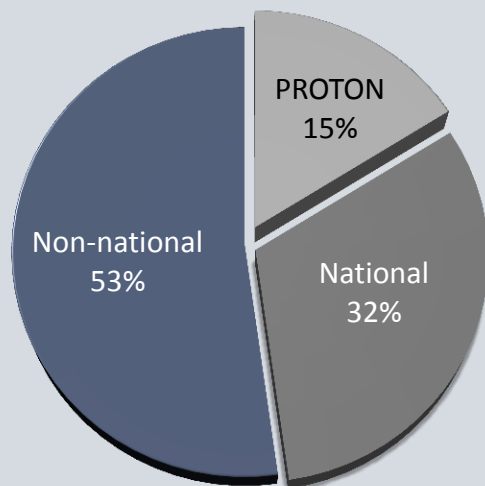
Total Industry Volume

666,674 units

(2014: 666,487 units)

DRB-HICOM
225,751 units
 (2014: 225,858 units)

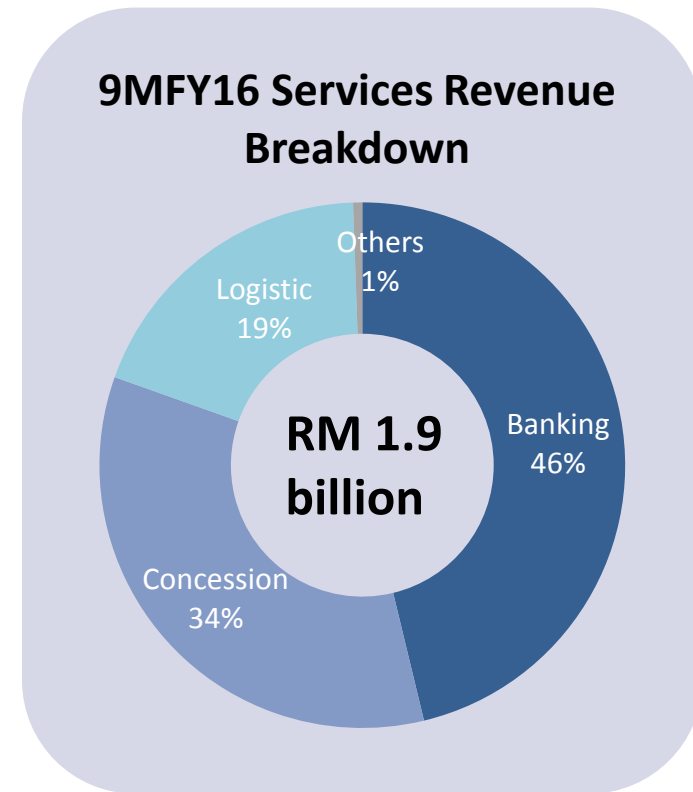
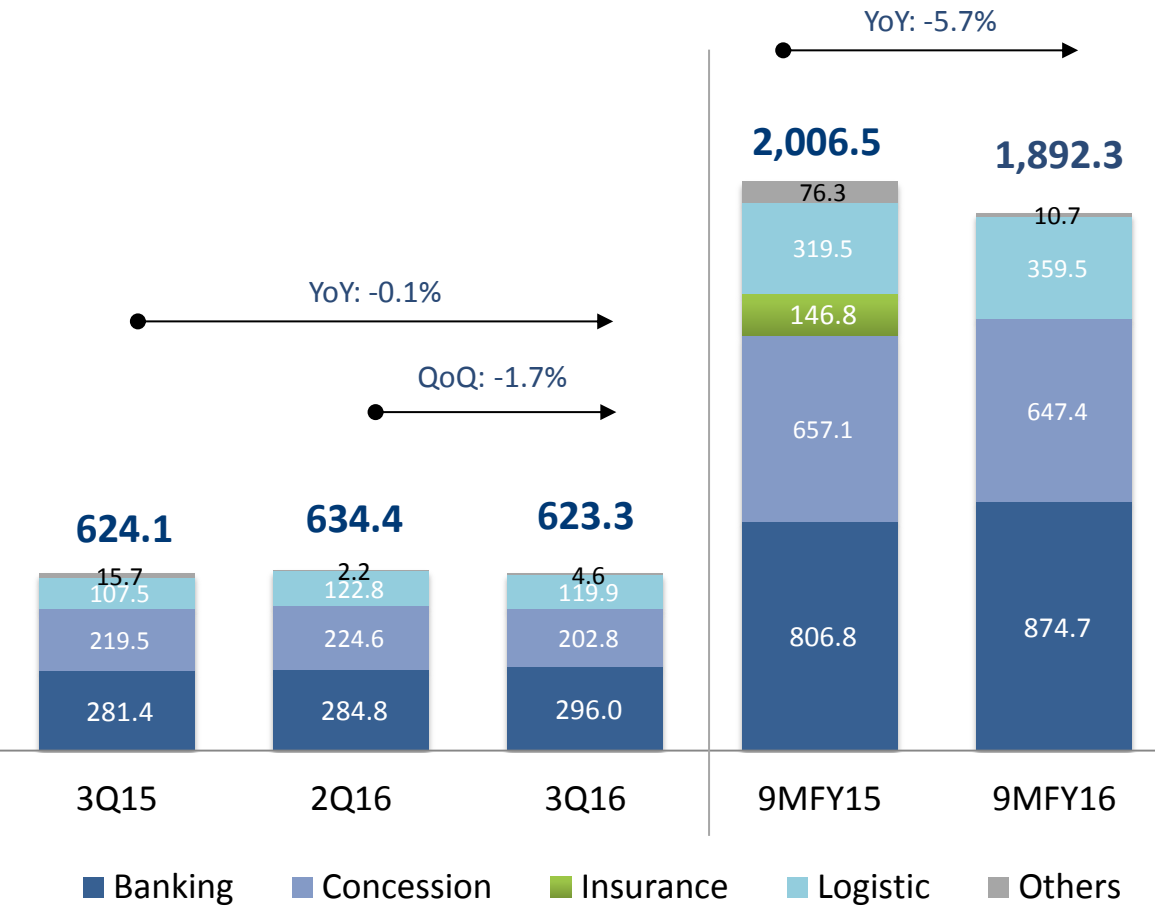
TIV Breakdown: National vs Non-National



Services Segment

Revenue

(RM million)

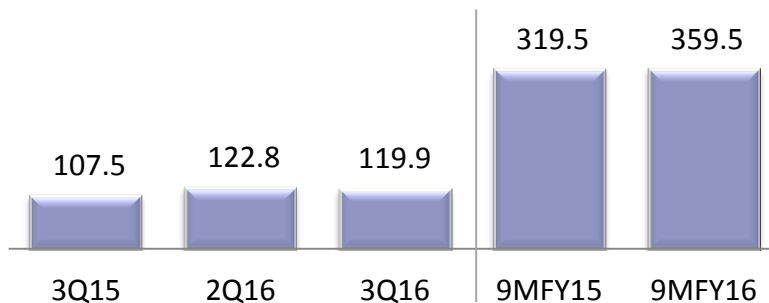


Note: Others include HICOM University College and Scott & English (Malaysia)

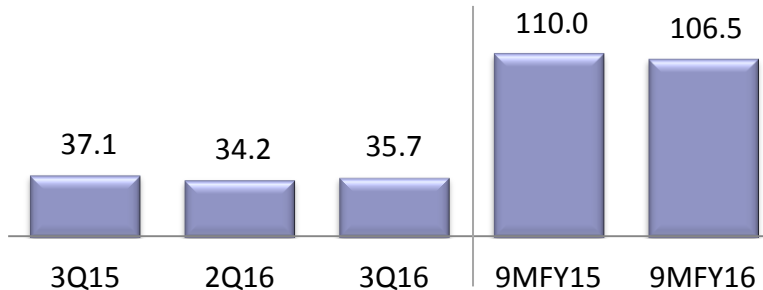
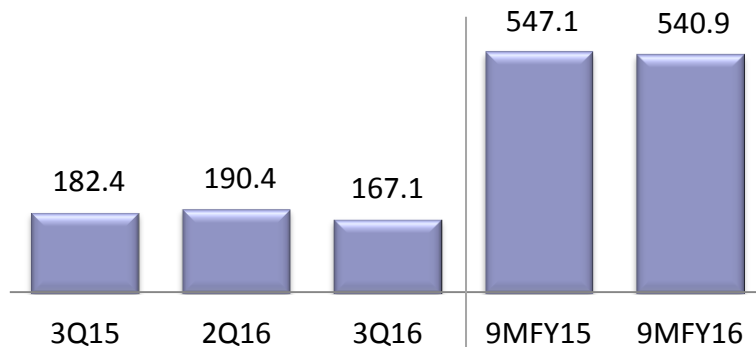
Services

Revenue

(RM million)



* KLAS Group including Konsortium Logistik Berhad & DRB-HICOM ASIA Cargo Express.



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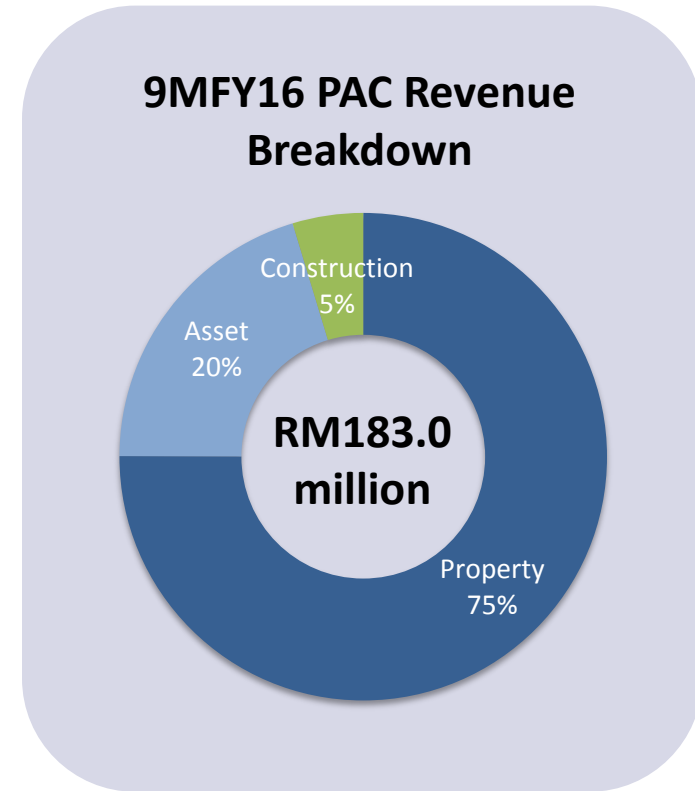
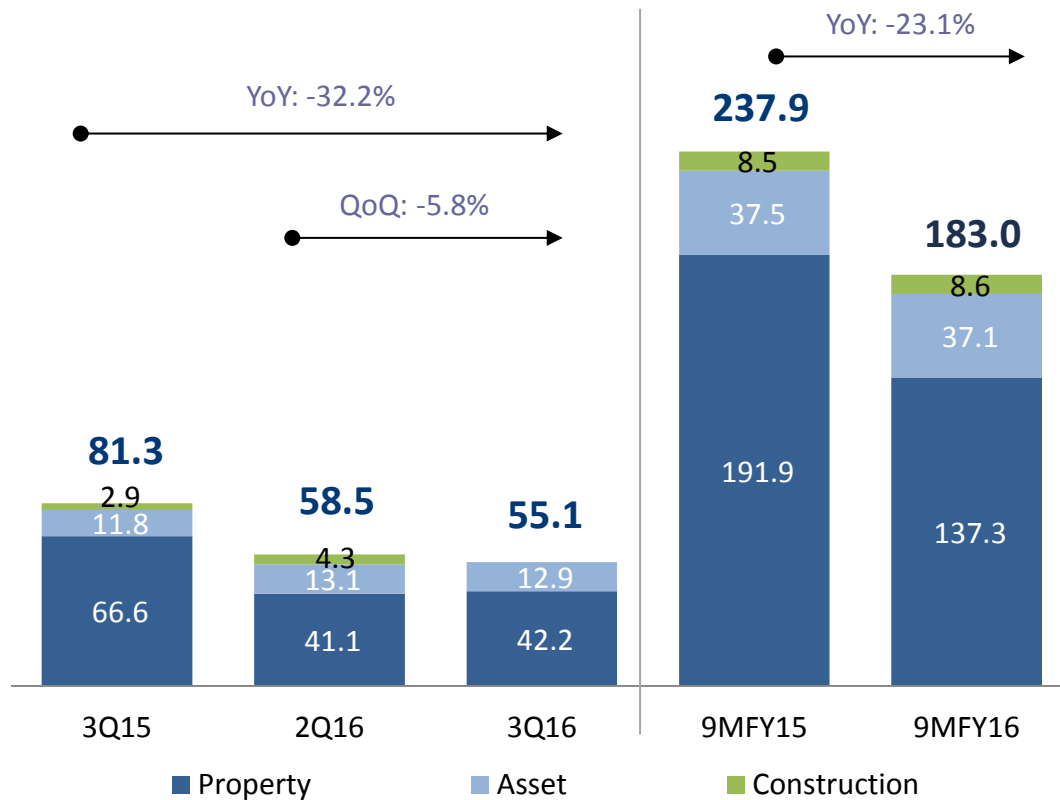
Tarikh : 17 - 29 Januari 2016
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PAC Segment Revenue

(RM million)



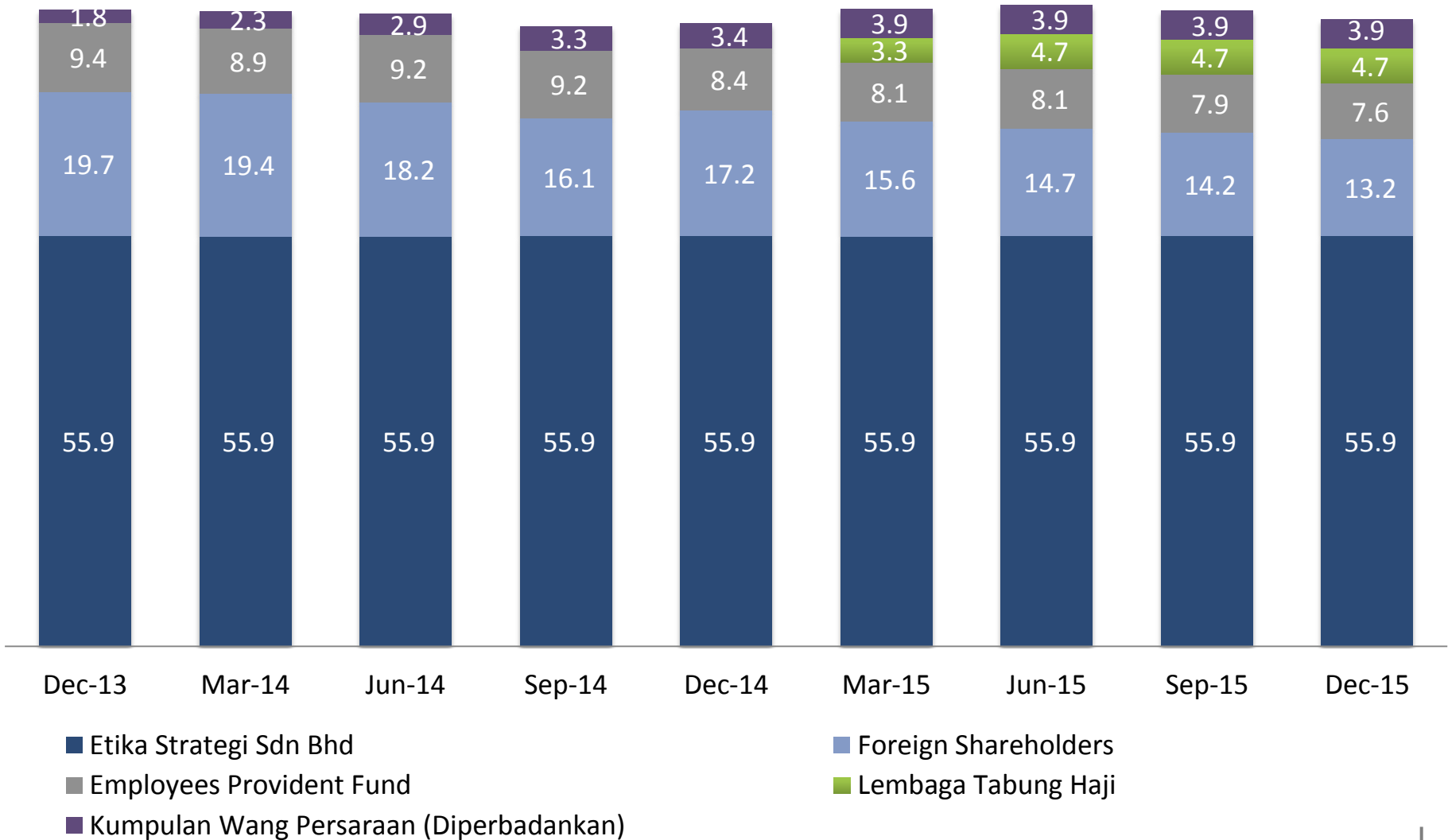
Financial Position and Key Ratios

(RM billion)	As at 31 Dec '15	As at 31 Mar'15 (Audited)		As at 31 Dec'15	As at 31 Mar'15 (Audited)
Property, Plant & Equipment	5.7	5.6	Net Assets Per Share (RM)	3.80	3.92
Banking Related Assets	22.2	21.9	Gearing Ratio (times):		
Inventories	2.0	2.4	▪ Gross	0.95	0.91
Cash & Bank Balances	2.2	2.5	▪ Net	0.60	0.51
Trade & Other Receivables	5.3	4.7	Return on Equity (%)	(2.74)	3.97
Others	5.8	5.3	Return on Capital Employed (%)	1.30	5.50
TOTAL ASSETS	43.2	42.4			
Equity attributable to owners of the Company	7.3	7.6			
Perpetual Sukuk	1.0	0.8			
Non-controlling Interest	0.9	1.0			
Short Term Borrowings (include OD)	2.4	2.1			
Long Term Borrowings	4.6	4.8			
Banking Related Liabilities	19.8	19.4			
Others	7.2	6.7			
TOTAL EQUITY & LIABILITIES	43.2	42.4			

Shareholders of DRB-HICOM

As at 31 December 2015

(%)





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