



3Q11/12 FINANCIAL RESULTS

Quarter Ended 31 December 2011

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GROUP FINANCIAL HIGHLIGHTS

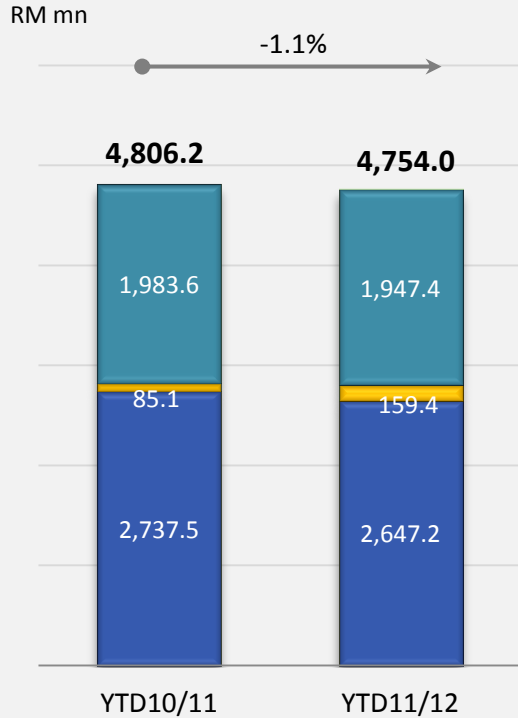
RM million

	1Q 11/12	2Q 11/12	3Q 11/12	QoQ % Change	YTD 10/11	YTD 11/12	YoY % Change
Revenue	1,582.5	1,476.9	1,694.6	+14.7	4,806.2	4,754.0	-1.1
Operating Profit	146.3	164.0	115.2	-29.8	495.7	425.5	-14.2
Profit before tax	146.3	164.0	115.2	-29.8	566.9*	425.5	-24.9
Net Profit	91.1	104.3	79.5	-23.8	400.1	274.9	-31.3
EPS (sen)	4.71	5.39	4.12	-23.6	20.69	14.22	-31.3

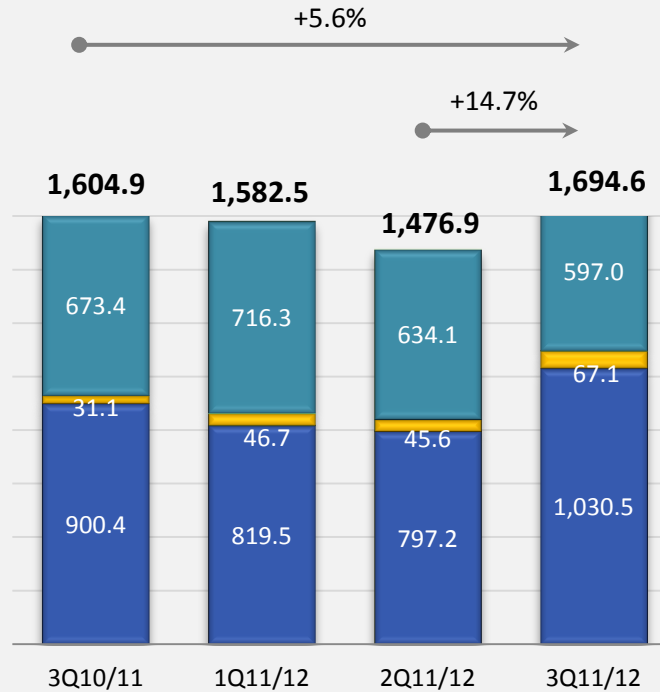
* Include recognition of one-off exceptional item – negative goodwill of RM71.2mn

GROUP SEGMENTAL REVENUE

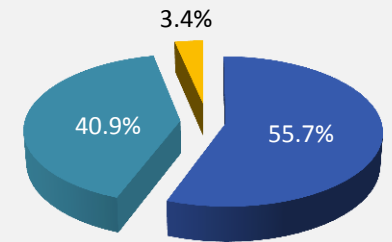
Revenue Trend YoY



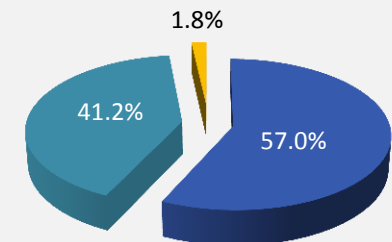
Revenue Trend QoQ



Revenue Breakdown



YTD11/12



YTD10/11

Note : PAC – Property, Asset & Construction

GROUP SEGMENTAL PBT

PBT Trend YoY

RM mn

-24.9%

566.9*

425.5

279.0

269.9

291.7

231.0

(10.9)

(0.8)

YTD10/11

YTD11/12

PBT Trend QoQ

-26.8%

-29.8%

157.3

146.3

164.0

115.2

84.2

87.3

91.8

90.8

90.9

78.0

105.3

47.7

(7.7)

2.3

(8.2)

3Q10/11

1Q11/12

2Q11/12

3Q11/12

■ Automotive ■ PAC ■ Services

Note: Total PBT included Investment Holding (RM mn) as tabulated below:-

YTD 10/11	YTD11/12	3Q10/11	1Q11/12	2Q11/12	3Q11/12
7.1	(74.6)	(10.1)	(21.3)	(24.9)	(28.4)

PBT Breakdown

(0.2%)

54.0%

46.2%

YTD11/12

(1.9%)

49.8%

52.1%

YTD10/11

Note : PAC – Property, Asset & Construction

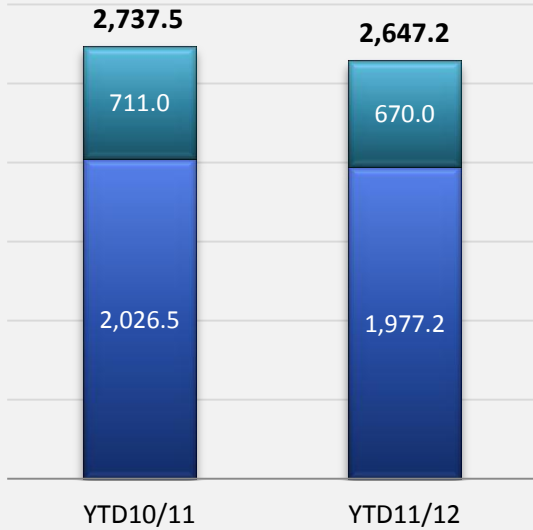
* Include recognition of one-off exceptional item – negative goodwill of RM71.2mn

AUTOMOTIVE

Revenue Trend YoY

RM mn

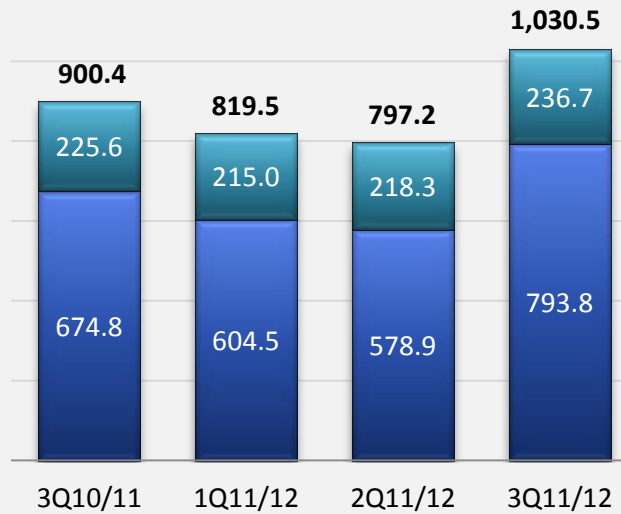
-3.3%



Revenue Trend QoQ

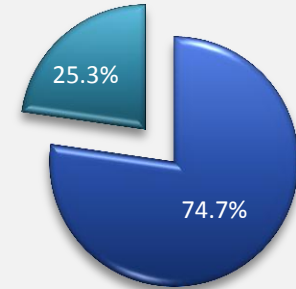
+14.4%

+29.3%

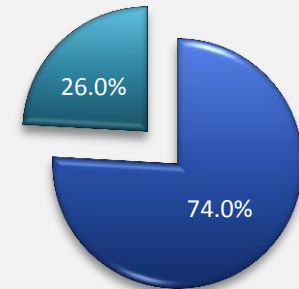


■ Distribution ■ M & E

Revenue Breakdown



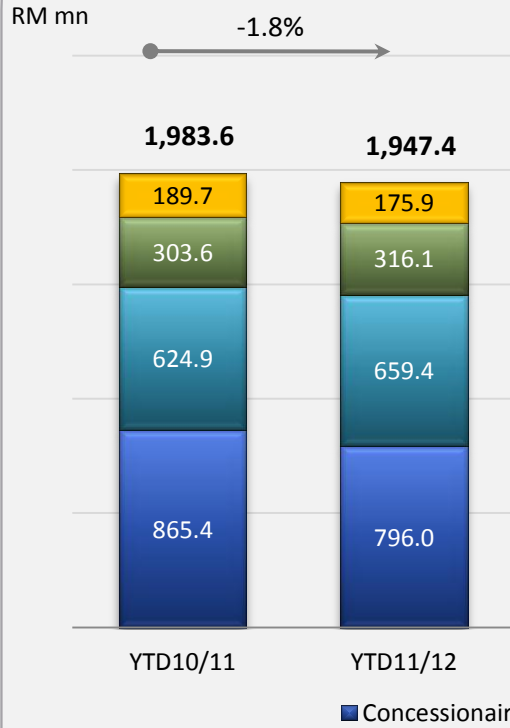
YTD11/12



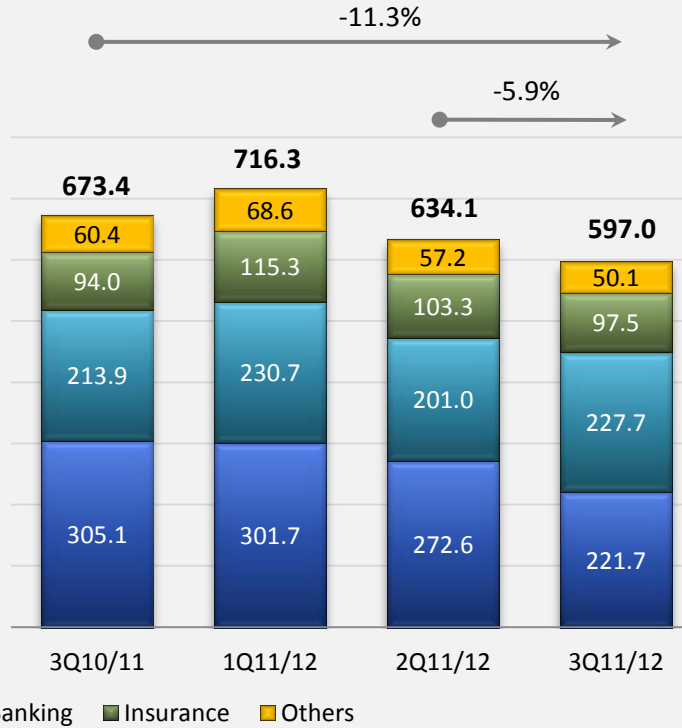
YTD10/11

SERVICES

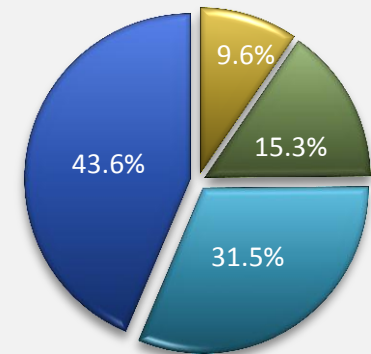
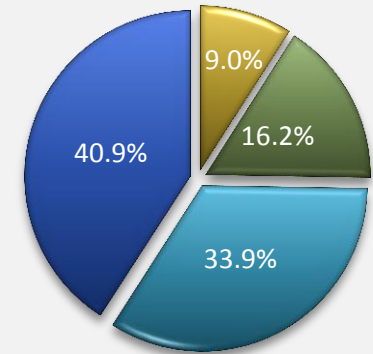
Revenue Trend YoY



Revenue Trend QoQ



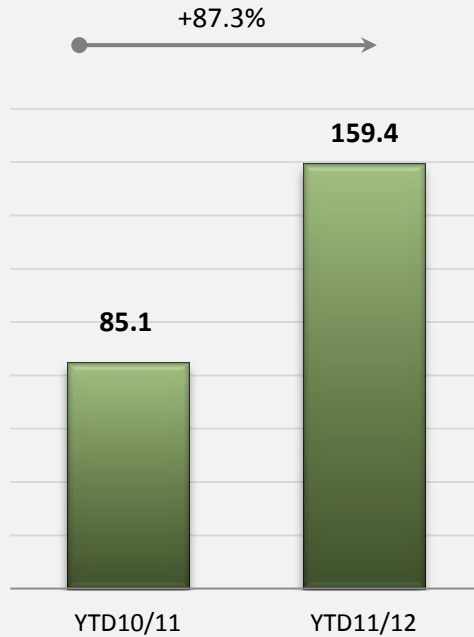
Revenue Breakdown



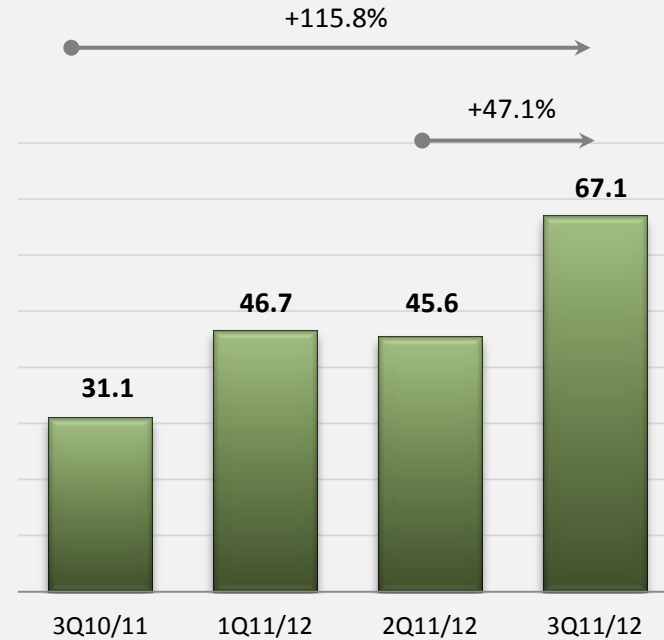
PROPERTY, ASSET & CONSTRUCTION

Revenue Trend YoY

RM mn



Revenue Trend QoQ



STATEMENT OF FINANCIAL POSITION & KEY RATIOS **DRB-HICOM**

RM mn	YTD 11/12	FY 10/11
Property, Plant & Equipment	1,871.7	1,840.7
Banking Assets	16,803.8	17,995.7
Inventories	497.2	523.5
Cash & Bank Balances	2,187.9	1,350.3
Trade & Other Receivables	1,786.2	1,409.1
Others	5,811.3	5,176.6
TOTAL ASSETS	28,958.1	28,295.9
Equity attributable to owners of the Company	5,165.3	4,980.3
Non-controlling interest	1,176.8	1,151.8
Short Term Borrowings (include OD)	1,277.2	521.2
Long Term Borrowing	1,407.2	825.2
Banking Liabilities	14,912.4	16,146.3
General and Life Insurance Liabilities	2,474.8	2,441.1
Others	2,544.4	2,230.0
TOTAL EQUITY & LIABILITIES	28,958.1	28,295.9

	YTD 11/12	FY 10/11
Net Assets per Share (RM)*	2.67	2.58
Gearing Ratio (times)	0.52	0.26
Return On Equity (%)	7.10**	9.49

* Based on 1,933,237,051 ordinary shares

** Annualised

▣ PROPOSED ACQUISITION OF PROTON

- ❖ On 16 January 2012, DRB-HICOM entered into a conditional share sale and purchase agreement to acquire 234,734,693 ordinary shares of RM1.00 each in Proton Holdings Berhad (“Proton”) representing approximately 42.74% stake with total cash consideration of RM1,291 billion or RM5.50 per Proton share.
- ❖ On 17 January 2012, DRB-HICOM acquired 39,927,000 of Proton Shares representing approximately 7.27% of the issued and paid-up share capital of Proton via open market at prices ranging RM5.40 to RM5.47 per Proton Share.



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