



# **FIRST QUARTER FY12 FINANCIAL HIGHLIGHTS**

25 August, 2011

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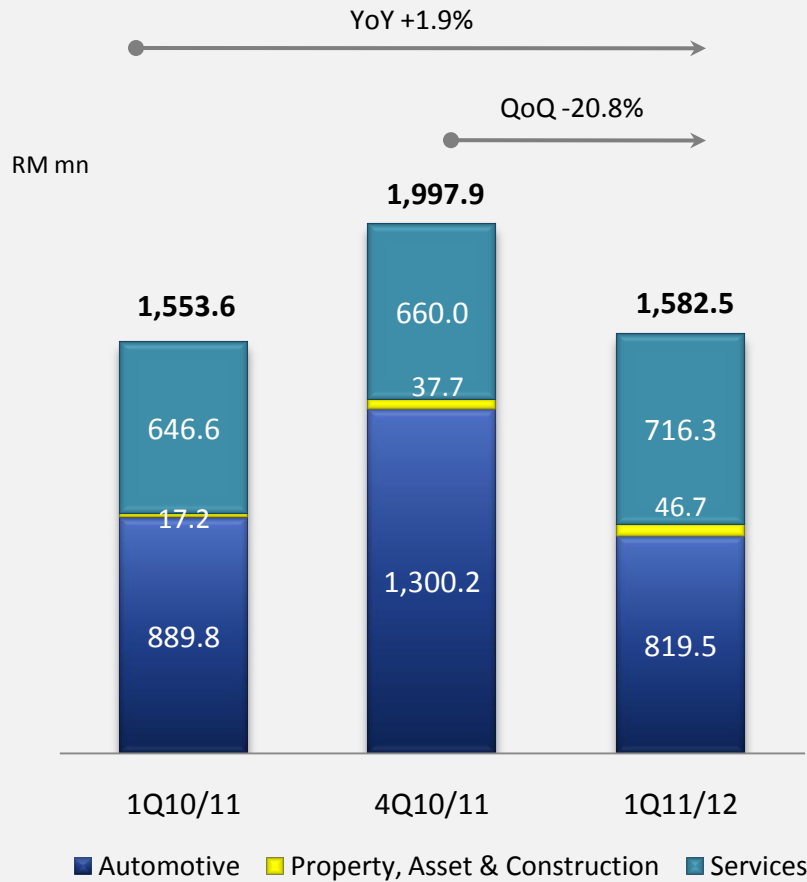
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# GROUP FINANCIAL HIGHLIGHTS

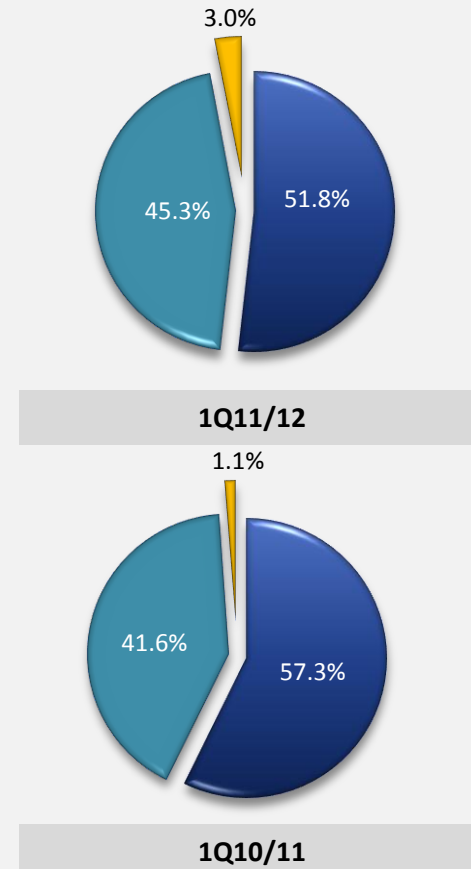
RM million	1Q 11/12	1Q 10/11	Change %	Remarks
Revenue	1,582.5	1,553.6	+1.9	Contributed from higher revenue in Services & PAC sectors, up 10.8% & 171.5% respectively
Operating Profit	146.3	152.3	-3.9	Due to lower share of results from Auto related jointly controlled & associated companies
Profit before tax	146.3	223.5	-34.5	Mainly due to one-off exceptional gain in 1Q10/11 of RM71.22mn (accretive interest in EON Berhad)
Net Profit	91.1	157.8	-42.3	-
EPS (sen)	4.71	8.16	-42.3	-

# GROUP SEGMENTAL REVENUE

## Revenue Trend



## Revenue Breakdown



# SECTORIAL PERFORMANCE REVIEW

## **Automotive:**

- Shortages of components / disruption to the supply-chain affect vehicle sales resulted in slower demand from M&E companies and lower share of results from jointly controlled and associated companies

## **Services:**

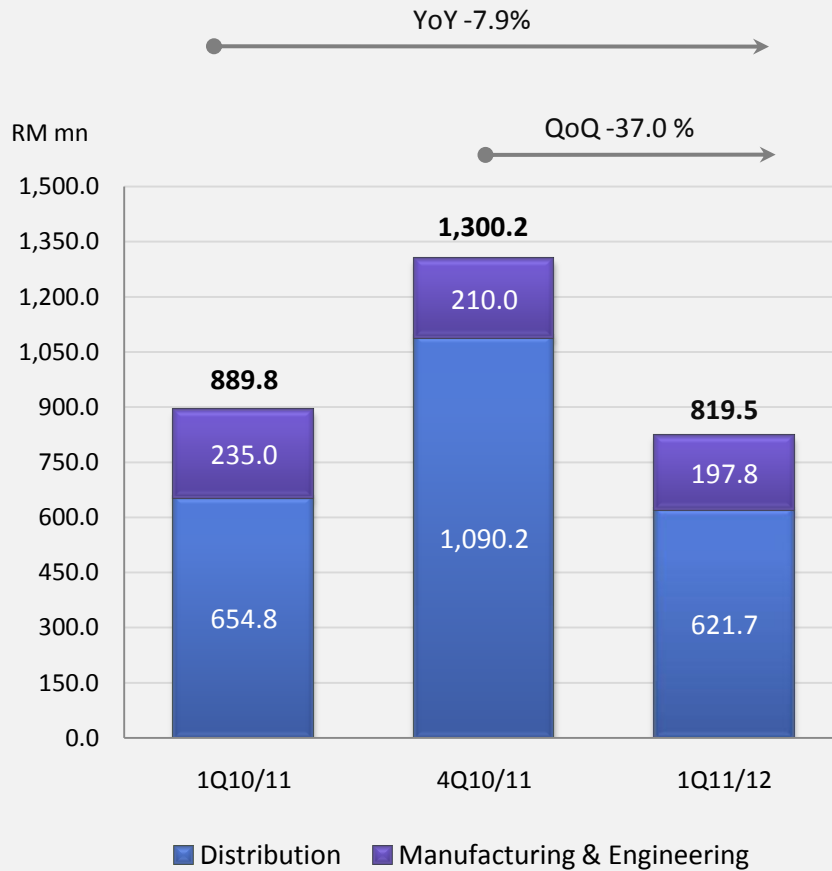
- Higher revenue contribution from Banking, Insurance and Concessionaire. However, lower earnings reported by all sub-sectors due to higher opex costs and allowances for doubtful debts

## **Property, Asset & Construction:**

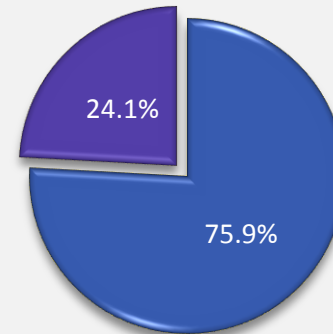
- Property development in Glenmarie Cove & Proton City provided the revenue boost with positive earnings

# AUTOMOTIVE

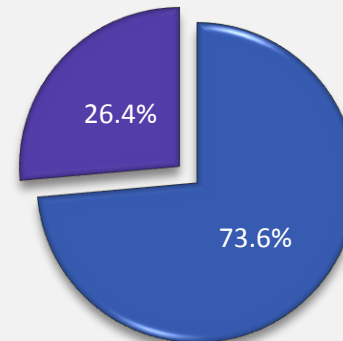
## Revenue Trend



## Revenue Breakdown



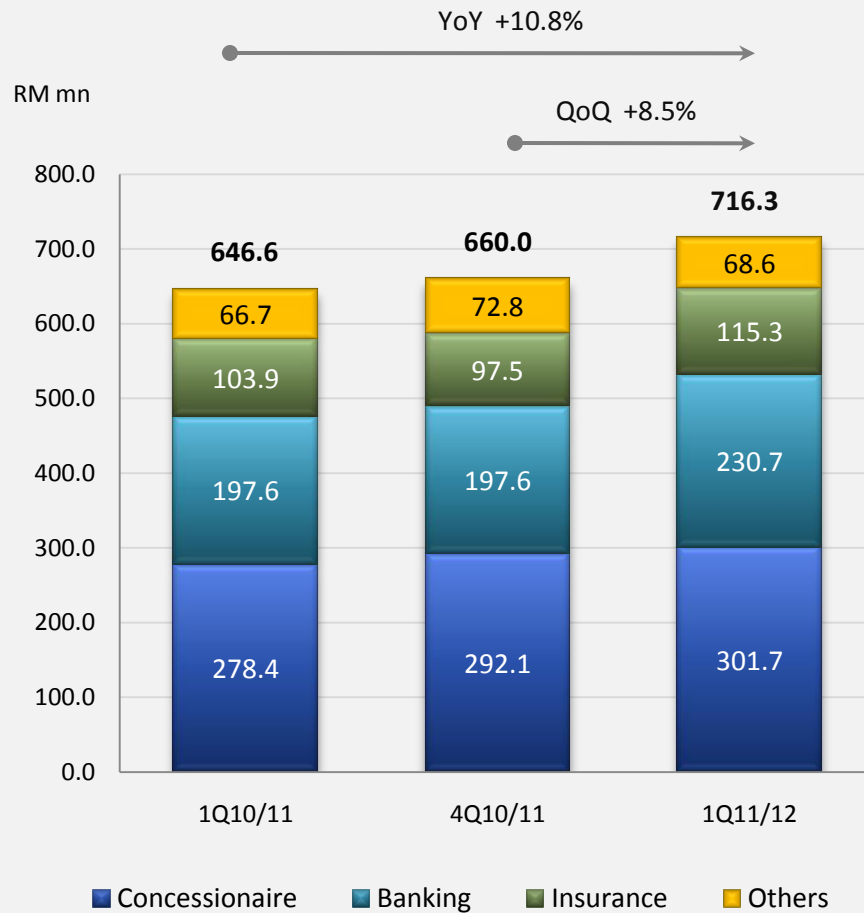
1Q11/12



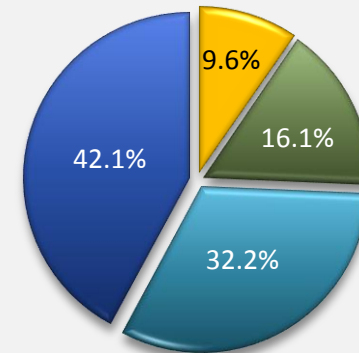
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# SERVICES

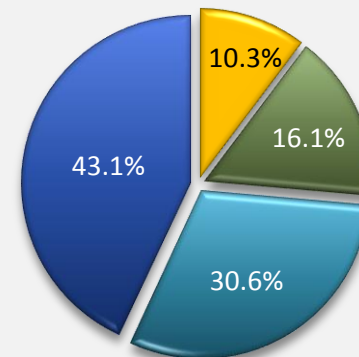
## Revenue Trend



## Revenue Breakdown



1Q11/12

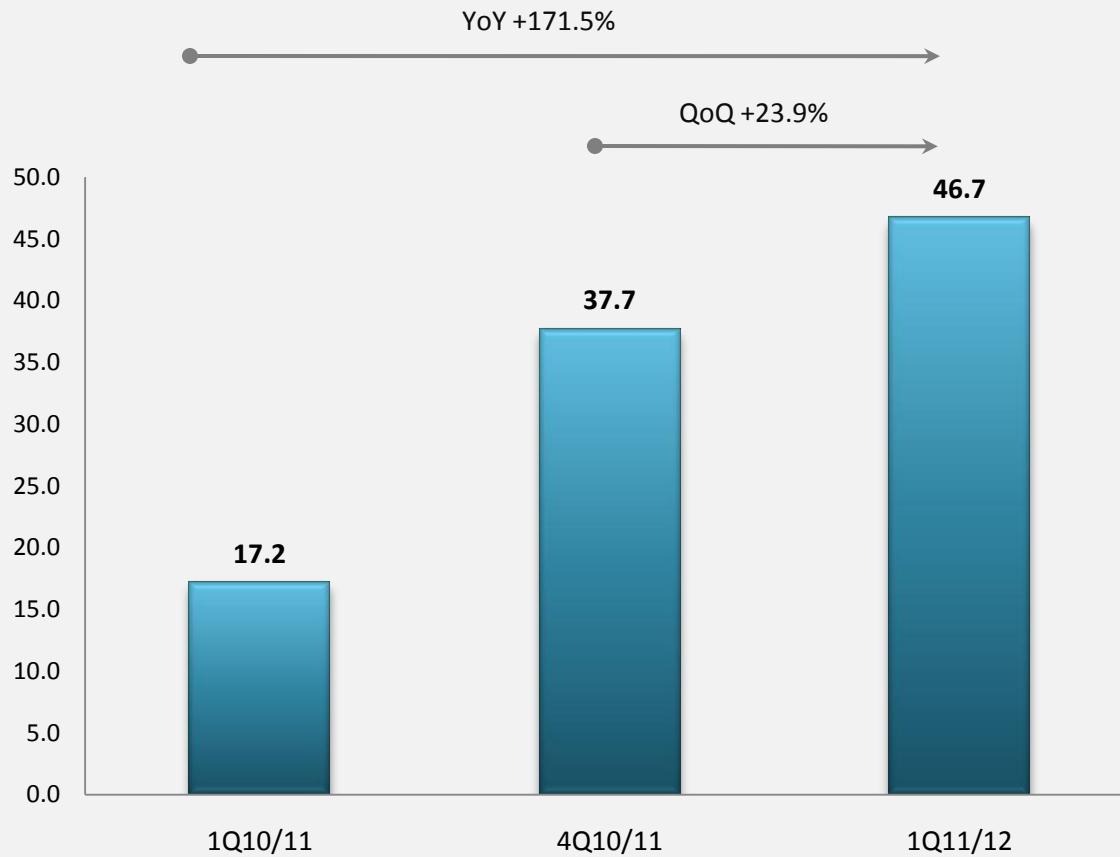


1Q10/11

# PROPERTY, ASSET & CONSTRUCTION

## Revenue Trend

RM mn





# BALANCE SHEET & KEY RATIOS

RM'000	1Q 11/12	FY 10/11
Property, Plant & Equipment	1,862.2	1,840.7
Banking Assets	16,236.1	17,995.7
Inventories	630.0	523.5
Cash & Bank Balances	1,445.5	1,350.3
Trade & Other Receivables	1,542.5	1,409.1
Others	5,131.0	5,176.6
<b>TOTAL ASSETS</b>	<b>26,847.3</b>	<b>28,295.9</b>
Shareholders' Equity	5,079.4	4,980.3
Minority Interest	1,171.6	1,151.8
Short Term Borrowings (include OD's)	871.1	521.2
Long Term Borrowing	937.7	825.2
Banking Liabilities	14,122.7	16,146.3
Life Insurance Liabilities	2,442.8	2,441.1
Others	2,222.0	2,230.0
<b>TOTAL EQUITY &amp; LIABILITIES</b>	<b>26,847.3</b>	<b>28,295.9</b>

	1Q 11/12	FY 10/11
Net Assets per Share (RM)*	2.63	2.58
Gearing Ratio (times)	0.35	0.26
Return On Equity (%)	7.24**	9.49

\* Based on 1,933,237,051 ordinary shares

\*\* Annualised



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